

MEET OUR MOCO MAKERS & MANUFACTURERS

LOCAL PRODUCTION FUND RECIPIENTS





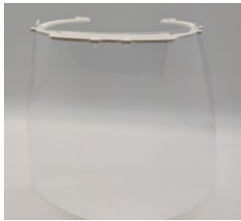
SUPPORT LOCAL: MEET OUR MOCO MAKERS AND MANUFACTURERS

The makers of the Local Production Fund give you a great opportunity to buy local for your PPE needs—business or personal—including face masks, face shields, sanitizers, cleansers and office products to protect against COVID-19. These businesses received MCEDC funding to adapt their operations to the pandemic. By buying their high-quality PPE, you can keep dollars in the local economy, reduce your carbon footprint, and support diverse small businesses in your own backyard.

We found small-scale manufacturers interested in producing masks and face shields. We engaged with larger companies with 3D manufacturing capabilities, a textile production facility, local food producers, and life sciences companies. A full 76% (19 of our 25 recipients) of the Local Production Funds were awarded to women/entrepreneurs of color—in some cases both.

MEET THE MAKERS

3D Printed Face Shields & Office PPE



Print 1

Michael Keeton
Michael@print1.com
240-372-4543
print1.com/ppe.html
Bethesda, MD

Print1 is a full-service printing firm located in downtown Bethesda. The company has pivoted to new product lines including face shields, sneeze guards, cubicle extenders, and officer dividers. Contact them for custom orders to secure your work environment.

Pricing:

- \$24.00 for 3
- \$84.00 for 12
- \$300.00 for 50
- Sneeze guards, cubicle extenders, and office dividers available upon request



Robotic Research, LLC

Kelly Richey
richey@roboticresearch.com
240-631-0008
Clarksburg, MD

This company is a purveyor of sophisticated autonomous vehicle technology by day and quality face shields by night. What started as a desire to help local hospitals with surge capacity has evolved into a full-time operation to fight the virus using 3D printing technology.

Pricing:

- \$10.00



StrCaps

Stefanie Dalgo
stefaniedalgo@gmail.com
240-543-5664
Germantown, MD

Daniel and Estefania Dalgo of Germantown offer locally manufactured face shields. Drawing upon their expertise in healthcare and mechanical engineering, the couple pivoted their educational consulting firm to meet local PPE demand.

Pricing:

- Standard: \$9.99 retail, \$7.50 wholesale
- Customized: \$12.00
- Wholesale price available for orders of 50+



Tierra Events

Juan Castillo
jccastillo@tierraevents.com
301-873-2503
tierraevents.com/face-shields
Rockville, MD

Tierra Events is a full-service events company has joined in the fight against COVID-19. Juan Castillo has pivoted his company's manufacturing and 3D printing capability to produce face shields. The protective design covers the face, neck and glasses, with the various options for customizing and company branding.

Pricing:

- Standard: \$9.99 retail, \$6.99 wholesale
- Customized: \$10.99 retail, \$7.99 wholesale
- Wholesale price available for orders of 100+
- Child sizes also available
- Gowns and sneeze guards available upon request



Face Masks



African Diaspora United for Development

Juve Lima
jljima@adud.org
240-217-8418
adud.org/store.html
North Bethesda, MD

This non-profit works to empower members of the African diaspora. Since the pandemic, ADUD has employed seamstresses from African immigrant communities to sew high-quality face masks.

Pricing:

- \$5.99
- Multiple colors/patterns available



Biitech

Dosis Feludu
dosis.feludu@biitechsolutions.com
240-618-9748
Germantown, MD

This husband-wife team produces hand-made, durable facemasks. The couple relies on past experience in the worlds of fashion, online retail, and engineering to support this new business venture.

Pricing:

- Filter Pocket: \$7.00 wholesale, \$11.50 retail
- No Filter Pocket: \$5.00 wholesale, \$9.50 retail
- Anti-Bacterial Laser Cut: \$7.00 wholesale, \$13.00 retail
- Multiple colors/patterns available



Bonsai Technology

Braum Katz
braum@safewithbonsai.com
302-668-6928
Rockville, MD

Bonsai believes in the R&D process. This technology company has spent many hours tinkering with its mask design. CEO Braum Katz believes he offers the best model on the market in terms of safety and machine washability.

Pricing:

- \$20.00 wholesale, \$25.00 retail
- Bulk discounts available upon request



Flower Designs

Edelsa Barrios
flowerdesigns.llc@gmail.com
301-379-7841
Silver Spring, MD

Prior to the pandemic, Edelsa Barrios was in the business of garment design and alterations. Now, she is drawing upon her talents as a seasoned seamstress to create quality face masks.

Pricing:

- Filter Pocket: \$7.00 wholesale, \$10.00 retail
- No Filter Pocket: \$5.00 wholesale, \$7.00 retail
- Wholesale price available for orders of 12+
- Multiple colors/patterns available



Germode Dream

Germaine Sokoudjou
germode78@gmail.com
202-468-6063
Silver Spring, MD

Germode Dream, LLC is a company with prior experience in fashion design and alterations. The company produces affordable, quality fabric masks that can be washed and reused—friendly for the environment!

Pricing:

- \$5.00 retail
- \$3.50 wholesale
- Adult and child sizes, multiple colors/patterns available
- Wholesale price available for orders of 10+



Gotcha Covered Masks (Takemori Law)

Gina Takemori
ginatakemori@gmail.com
202-530-4911
gotchacoveredmasks.com
Germantown, MD

When the pandemic struck, Gina Takemori's priority was to keep her law firm staff employed. She quickly pivoted to a new business venture—selling face masks using high-quality imported Batik fabric. Profits from her sales go towards keeping her employees, who are her new seamstresses, on payroll.

Pricing:

- Hand-Sewn: \$15.00–\$18.00
- Laser Cut: \$4.99 wholesale
- Multiple colors/patterns available
- Bulk discounts available upon request



Quaranseams
 Maisie Lynch
quaranseams@gmail.com
 301-679-0125
quaranseams.com
 Olney, MD

Maisie Lynch, a teacher by day, turned her sewing hobby into a mask-making operation with help from her daughters. Her Olney-based business has quickly grown from word-of-mouth sales to an Etsy store since the pandemic began.

Pricing:

- \$8.99 retail
- Pick-up or shipping options from Olney available
- Adult and child sizes, multiple colors/patterns available



Sew Hope (Line Dot)
 Juan Camilo Caicedo
jcaicedo@gmail.com
 786-797-0004
sewhopemask.com
 Gaithersburg, MD

Line Dot offers a variety of options to customize face masks including embroidery, screenprinting, clear masks, and incorporation of company logos. The firm offers wholesale pricing upon request.

Pricing:

- \$15.90 retail
- Bulk discount available upon request
- Multiple colors/patterns available
- Customization available upon request



Tor (FAsMarketplace)
 Fata Mensah
Fata@fasmarketplace.com
 919-741-0085
[torbykru.com/shop.html#/#](http://torbykru.com/shop.html#/)
 Silver Spring, MD

Fatah Mensa runs a community platform FAsMarketplace. Her efforts supports local artisans who produce hand-made goods, including these high-quality fabric masks.

Pricing:

- \$22.00 each for 1-11
- \$19.80 each for 12-23 (same style/color)
- \$18.70 each for 24 or more (same style/color)
- Multiple colors/patterns available



Vietnamese American Services
 Tho Tran
thotran@vasusa.org
 301-646-5852
 Silver Spring, MD

When public health orders mandated the shut-down of local nail salons, Tho Tran jumped into action. She assembled 25 Vietnamese-American nail techs who were laid off and put them to work creating cloth face masks for sale. Proceeds from sales cover supply costs and stipends for the seamstresses.

Pricing:

- \$4.99 each for 1-50
- \$4.49 each for 50-100
- \$3.99 each for 100 or more
- Multiple colors/patterns available

Sanitizers and Cleaners



Joyful Bath Co.
wholesale@joyfulbathco.com
 301-986-5320
joyfulbathco.com
 North Bethesda, MD

Joyful Bath Co. crafts natural, cruelty-free, organic body care products including hemp ultra-therapy, mentholated shower steamers, bath bombs, face & body soaps and bath salts. Her additions include hand sanitizers and natural cleaning products.

Pricing:

- \$9.99 64oz. SRP, All-Purpose Surface Cleaner
- \$6.00 wholesale, All-Purpose Surface Cleaner



Olive & Loom
 240-558-3190
oliveandloom.com/collections/ppe
 North Bethesda, MD

Olive & Loom specializes in artisanal home and lifestyle goods inspired by the founder's Mediterranean roots. In addition to PPE, Olive & Loom has great bath & body collections, apparel (for baby too), home goods, and kitchen & bar accessories.

Pricing: (Available in Lavender, Eucalyptus and Citrus)

- \$4.50 2oz. (case pack:6)
- \$6.00 4oz. (case pack: 6)



Sha's Creations

info@shascreation.com

240-288-3414

shascreation.com

Silver Spring, MD

All natural organic/plant based products made and packaged in Maryland.

Pricing:

- 1.7oz Hand Sanitizer: \$3.99 retail; \$2.99 wholesale
- 3oz. Easy Access Hand Sanitizer: \$6.99 retail; \$4.99 wholesale
- 16.9oz. Family size 500ml. Hand Sanitizer with Pump (non organic): \$12.99 retail; \$89.99 wholesale (case of 12)
- 16.9oz. Family size 500ml. Hand Sanitizer Gallon refills (non organic): \$56.99 retail; \$159.99 wholesale (case of 4)
- 16.9oz. Liquid Antibacterial Soap 500ml. (non organic): \$7.99 retail; \$75.99 wholesale (case of 12)
- 16.9oz. Liquid Antibacterial Soap 500ml. Gallon refills (non organic): \$50.99 retail; \$145.99 wholesale (case of 4)

Social Distancing Monitor



(3D Render of Cue)

Bonsai Technology

Braum Katz

braum@safewithbonsai.com

302-668-6928

Rockville, MD

Cue is a small device the size of a pager, that uses infrared

technology to aid companies in implementing safe social distancing practices at the workplace. It uses vibrations to gently remind employees to maintain a safe social distance. The desired safe distance between employees is adjustable and can be set to either 6, 9 or 12 feet. Small and unobtrusive, Cue can be worn on the wrist, on a safety helmet, lanyard, or employee name tags/badges.

Cue Pilot Program: As a participant of the pilot program, you will be given up to five free units of Cue in exchange for your feedback on how we can improve Cue. After the pilot, your company can keep Cue at a steep discount.

Pricing and availability are subject to change. Please contact individual vendors for further information.



DID YOU KNOW?

Awardees represent various communities around Montgomery County.

LOCAL PRODUCTION FUND AWARDEES' COMMUNITIES

CITY	AWARDEES
Silver Spring	7
Germantown	6
Bethesda / N. Bethesda	5
Rockville	2
Gaithersburg	1
Olney	1
Potomac	1
Dickerson	1
Clarksburg	1

Awardees come from a variety of backgrounds.

LOCAL PRODUCTION FUND AWARDEES' OCCUPATIONS

OCCUPATION	AWARDEES
IT / Educational Consulting	3
Robotics	1
Tech Production	1
Automotive electronic / lighting	1
Embroidery / Screen Printing	1
Biotech	1
Commercial Printing	1
Farm	1
Other professional	3
Artisan manufacturing / retail	5
Inventor	1
Events / interior décor	1
Clothing design / alterations / tailors	2
Non-profits	3

MORE WAYS TO SUPPORT LOCAL

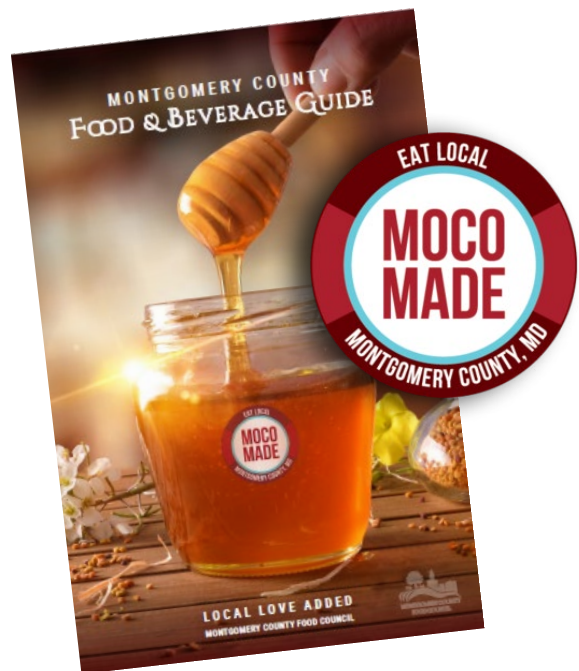
MoCo Made is a partnership with the Montgomery County Food Council and MCEDC to highlight our County's vibrant local food and beverage sector. The initiative offers resources and support to local farms and food and beverage producers, and to increase the visibility and awareness of the diverse products beyond food that are made and grown here in Montgomery County.

In a recent survey (Fall 2019), 69% of MoCo Made businesses said their businesses have benefited from participating in MoCo Made, with 47% citing an increase in brand recognition and 42% citing an increase in new individual customers in just the first year of the program.

Find out about the benefits of joining the MoCo Made Movement:

- A featured listing in our [Food and Beverage Guide](#)
- Access to MoCo Made marketing resources
- Invitations to exclusive networking opportunities
- Buyer engagement opportunities and educational resources

Learn more at mocofoodcouncil.org/moco-made/.





MONTGOMERY COUNTY
ECONOMIC DEVELOPMENT
CORPORATION MARYLAND

thinkmoco.com

For more information, please reach out to **Nadia Khan**, nadia@thinkmoco.com.