| FY15-20 PUBLIC SERVICES PROGRAM: FI | CAL PLAN | | Liquor Control | | | | |
|--|--------------|--------------|----------------|--------------|--------------|--------------|------------|
| <u> 1900 - Angles Astronomical Company (1907) and the second company of the second company (1907) and the second company of the second company (1907) and the second company of the second company (1907) and the second company of the second company of the second company (1907) and the second company of the seco</u> | FY14 | FY15 | FY16 | FY17 | FY18 | FY19 | FY20 |
| FISCAL PROJECTIONS | ESTIMATE | REC | PROJECTION | PROJECTION | PROJECTION | PROJECTION | PROJECTION |
| ASSUMPTIONS | | | | | | | |
| Indirect Cost Rate | 10.00% | 10.00% | 10.00% | 10.00% | 10.00% | 10,00% | 10.00 |
| CPI (Fiscal Year) | 1.6% | 2.0% | 2.2% | 2.5% | 2.6% | 2.4% | 2.3 |
| Investment Income Yield | 0.19% | 0.35% | 0.95% | 1.55% | 2,15% | 2.85% | 3,45 |
| BEGINNING FUND BALANCE | 5,133,136 | 7,498,834 | 3,054,025 | 4,150,660 | 4,239,890 | 4,335,398 | 4,428,83 |
| REVENUES | | | | | | | |
| Licenses & Permits | 1,726,197 | 1,726,197 | 1,764,519 | 1,808,984 | 1,856,561 | 1,901,675 | 1,945,03 |
| Charges For Services | 8,740 | 8,740 | 8,934 | 9,159 | 9,400 | 9,628 | 9,84 |
| Fines & Forfeitures | 220,560 | 220,560 | 225,456 | 231,138 | 237,217 | 242,981 | 248,52 |
| Miscellaneous | 75,155,151 | 77,034,351 | 78,961,453 | 80,936,831 | 82,961,708 | 85,037,559 | 87,165,19 |
| Subtotal Revenues | 77,110,648 | 78,989,848 | 80,960,362 | 82,986,112 | 85,064,886 | 87,191,844 | 89,368,60 |
| INTERFUND TRANSFERS (Net Non-CIP) | (20,891,294) | (27,165,916) | (20,616,356) | (19,972,050) | (17,931,374) | (16,330,301) | (14,656,69 |
| Transfers To The General Fund | (20,891,294) | (27,165,916) | (20,616,356) | (19,972,050) | (17,931,374) | (16,330,301) | |
| Indirect Costs | (2,529,450) | (2,809,120) | (2,840,640) | (2,840,640) | (2,840,640) | (2,840,640) | (2,840,64 |
| Technology Modernization | (275,964) | (335,383) | 0 | 0 | 0 | 0 | • |
| Earnings Transfer | (18,085,880) | (24,021,413) | (17,775,716) | (17,131,410) | (15,090,734) | (13,489,661) | |
| TOTAL RESOURCES | 61,352,490 | 59,322,766 | 63,398,031 | 67,164,722 | 71,373,402 | 75,196,941 | 79,140,73 |
| PSP OPER. BUDGET APPROP/ EXP'S. | | | | , | | | |
| Operating Budget | (44,162,156) | (46,145,741) | (47,729,661) | (49,515,311) | (51,426,791) | (53,314,231) | (55,196,09 |
| Debt Service: Other (Non-Tax Funds only) | (9,691,500) | (10,123,000) | (11,712,820) | (13,497,970) | (15,409,450) | (17,299,790) | (19,146,55 |
| Labor Agreement | n/a | 0 | (315,242) | (315,242) | (315,242) | | (315,24) |
| FFI Retiree Health Insurance Pre-Funding | n/a | n/a | 60,360 | 146,690 | 216,520 | 305,890 | 392,15 |
| FFI ERP Warehouse | n/a | n/a | 180,000 | 180,000 | 180,000 | 180,000 | 180,00 |
| FFI POS | n/a | n/a | 457,892 | 457,892 | 296,043 | 457,892 | 457,89 |
| FFI Retail Store Leases | л/а | n/a | (187,900) | (380,891) | (579,084) | (782,628) | 66,199 |
| Subtotal PSP Oper Budget Approp / Exp's | (53,853,656) | (56,268,741) | (59,247,371) | (62,924,832) | (67,038,004) | (70,768,109) | (74,619,50 |
| TOTAL USE OF RESOURCES | (53,853,656) | (56,268,741) | (59,247,371) | (62,924;832) | (67,038,004) | (70,768,109) | (74,619,50 |
| YEAR END FUND BALANCE | 7,498,834 | 3,054,025 | 4,150,660 | 4,239,890 | 4,335,398 | 4,428,832 | 4,521,23 |
| END-OF-YEAR RESERVES AS A | | | | | | | |
| PERCENT OF RESOURCES | 12.2% | 5.1% | 6.5% | 6.3% | 6.1% | 5.9% | 5.7 |

Assumptions:

- 1. These projections are based on the Executive's Recommended budget and include the revenue and resource assumptions of that budget. The projected future expenditures, revenues, and fund balances may vary based on changes not assumed here to fee or tax rates, usage, inflation, future labor agreements, and other factors.
- 2. Fund Balance Policy equals one month's operating expenses, one payroll, and \$1,500,000 for inventory in cash balance.
- 3. Operating budget expenditures grow with CPI.
- 4. Net profit growth is estimated at 2.5% per year.