Arnold, Jacqueline

From: Saul Kinter < Saul.Kinter@dcwater.com>
Sent: Tuesday, September 12, 2017 2:56 PM

To: Criss, Jeremy

Cc: Zawitoski, John; cfs@umd.edu; Lake, Dave; Robert Butz; Bill Brower; Chris Peot

Subject: RE: Bloom: Bio solids-based Class A Soil Amendment

Dear Mr. Criss,

Thanks very much for making the presentation - we would love to give you a tour. Depending on the size and nature of the group, it can be more or less formal as needed. Just let me know the number of people (if it's more than 3, we'll need names in advance to speed up our security process) and what date(s) might work best for them.

Happy to discuss (202-787-2259) if you have any questions.

Thanks,

Saul Kinter

From: Criss, Jeremy [mailto:Jeremy.Criss@montgomerycountymd.gov]

Sent: Tuesday, September 12, 2017 1:50 PM **To:** Saul Kinter < Saul.Kinter@dcwater.com>

Cc: Zawitoski, John < John.Zawitoski@montgomerycountymd.gov>; cfs@umd.edu; Lake, Dave

<Dave.Lake@montgomerycountymd.gov>; Robert Butz <robert@windridgefarm.com>

Subject: RE: Bloom: Bio solids-based Class A Soil Amendment

Hello Saul,

On Friday September 8, 2017, I presented this Bloom product idea to the Montgomery Soil Conservation District Board of Supervisors-MSCD.

Robert Butz is the Chairman of the MSCD and he is copied on this message.

Robert Butz suggested that I would be beneficial if a small group like the MSCD Board could visit the Blue Plains site to learn more about the bloom product and process.

Please let us know if a site visit would be possible.

Thanks I

Jeremy V. Criss
Office of Agricultural Services, Director
18410 Muncaster Road
Derwood, Maryland 20855
301-590-2830 (Office)
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jeremy.criss@montgomerycountymd.gov

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From: Saul Kinter [mailto:Saul.Kinter@dcwater.com]

Sent: Thursday, September 07, 2017 4:36 PM

To: Criss, Jeremy < Jeremy.Criss@montgomerycountymd.gov>

Cc: Zawitoski, John <John.Zawitoski@montgomerycountymd.gov>; cfs@umd.edu

Subject: Bloom: Bio solids-based Class A Soil Amendment

Dear Mr. Criss.

I received your contact information (and that of your colleagues) via David Lake, a DC Water Board member. My name is Saul Kinter and I lead the Bloom program for Blue Drop, an independent nonprofit associated with DC Water.

As Mr. Lake indicated, DC Water is producing a Class A exceptional quality biosolids-based soil amendment known as Bloom. We're marketing it to farms, nurseries, gardens, landscapers, and soil blenders in MD and DC now and are interested in learning more about how to reach those markets. I'd love to speak with you and learn from your expertise in this area.

Perhaps we could set up a time to speak by phone next week? My schedule is mostly flexible.

Thanks very much,

Saul Kinter

saulKINTER | Business Development Program Manager, Office of the General Manager District of Columbia Water and Sewer Authority 5000 Overlook Avenue, SW | Washington, DC 20032 | (202) 787-2259 | (202) 812-9139 (cell)

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