Appendix G

Montgomery County, MD
Prime Utilization from P.O.s
(July 1, 2007-june 30, 2012)

## Threshold Analysis (at various increments)

| CONSTRUCTION |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | African American |  | Asian American |  | Hispanic American |  | Native Ame | rican | White Female |  | Non-Minority M |  | TOTAL |
| Amount | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ |
| [\$0.01-\$124,999] | \$3,806,728 | 2.99\% | \$11,898,766 | 9.35\% | \$12,135,030 | 9.54\% | \$507,847 | 0.40\% | \$11,911,403 | 9.36\% | \$86,944,927 | 68.35\% | \$127,204,702 |
| [\$125,000-\$249,999] | \$2,271,480 | 2.79\% | \$7,428,903 | 9.12\% | \$13,536,371 | 16.62\% | \$0 | 0.00\% | \$15,375,719 | 18.87\% | \$42,858,214 | 52.61\% | \$81,470,687 |
| [ $\$ 250,000-\$ 374,999]$ | \$518,540 | 0.94\% | \$2,106,881 | 3.81\% | \$10,082,398 | 18.25\% | \$0 | 0.00\% | \$12,574,029 | 22.76\% | \$29,965,090 | 54.24\% | \$55,246,937 |
| [\$375,000-\$499,999] | \$389,442 | 1.50\% | \$2,084,631 | 8.01\% | \$7,488,555 | 28.76\% | \$0 | 0.00\% | \$1,282,405 | 4.92\% | \$14,796,404 | 56.82\% | \$26,041,437 |
| [\$500,000-\$624,999] | \$0 | 0.00\% | \$4,046,697 | 8.30\% | \$9,542,659 | 19.57\% | \$0 | 0.00\% | \$5,424,064 | 11.13\% | \$29,737,183 | 61.00\% | \$48,750,603 |
| [\$625,000-\$749,999] | \$0 | 0.00\% | \$0 | 0.00\% | \$7,567,161 | 37.06\% | \$0 | 0.00\% | \$0 | 0.00\% | \$12,852,009 | 62.94\% | \$20,419,170 |
| [\$750,000-\$874,999] | \$2,421,700 | 11.60\% | 50 | 0.00\% | \$4,982,398 | 23.87\% | \$0 | 0.00\% | \$0 | 0.00\% | \$13,467,199 | 64.52\% | \$20,871,297 |
| [\$875,000-999,999] | \$0 | 0.00\% | \$944,700 | 7.24\% | \$930,385 | 7.14\% | \$0 | 0.00\% | \$925,000 | 7.09\% | \$10,239,388 | 78.53\% | \$13,039,473 |
| [ $\$ 1,000,000-1,124,999]$ | \$0 | 0.00\% | \$0 | 0.00\% | \$12,171,961 | 40.90\% | \$0 | 0.00\% | \$3,000,000 | 10.08\% | \$14,589,990 | 49.02\% | \$29,761,951 |
| [ $\$ 1,125,000-1,499,999]$ | \$4,190,500 | 10.61\% | \$5,098,559 | 12.91\% | \$12,062,726 | 30.55\% | \$0 | 0.00\% | \$0 | 0.00\% | \$18,131,617 | 45.92\% | \$39,483,402 |
| [\$1,500,000-1,749,999] | 50 | 0.00\% | \$0 | 0.00\% | \$13,894,767 | 46.88\% | \$0 | 0.00\% | \$0 | 0.00\% | \$15,741,354 | 53.12\% | \$29,636,121 |
| [\$1,750,000-1,999,999] | \$0 | 0.00\% | \$0 | 0.00\% | \$1,900,000 | 12.55\% | \$0 | 0.00\% | \$0. | 0.00\% | \$13,242,810 | 87.45\% | \$15,142,810 |
| [ $\$ 2,000,000-2,499,999]$ | \$0 | 0.00\% | \$0 | 0.00\% | \$11,079,456 | 36.07\% | \$0 | 0.00\% | \$0 | 0.00\% | \$19,639,164 | 63.93\% | \$30,718,620 |
| [ $\$ 2,500,000-2,999,999]$ | \$0 | 0.00\% | \$0 | 0.00\% | \$5,000,000 | 37.94\% | \$0 | 0.00\% | \$0 | 0.00\% | \$8,180,000 | 62.06\% | \$13,180,000 |
| [ $\$ 3,000,000$ and UP] | \$4,258,602 | 0.69\% | \$0 | 0.00\% | \$27,474,175 | 4.43\% | \$0 | 0.00\% | \$0 | 0.00\% | \$588,693,002 | 94.89\% | \$620,425,779 |
| TOTAL | \$17,856,992 | 1.52\% | \$33,609,137 | 2.87\% | \$149,848,041 | 12.79\% | \$507,847 | 0.04\% | \$50,492,620 | 4.31\% | \$919,078,351 | 78.46\% | \$1,171,392,988 |


| PROFESSIONALSERVICES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | African American |  | Asian American |  | Hispanic American |  | Native Ame | rican | White Female |  | Non-Minority M | Male | TOTAL |
| Amount | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ | \% | \$ |
| [\$1-\$124,999] | \$1,102,240 | 2.04\% | \$998,309 | 1.84\% | \$1,373,694 | 2.54\% | \$0 | 0.00\% | \$4,015,547 | 7.42\% | \$46,651,775 | 86.17\% | \$54,141,666 |
| [\$125,000-\$249,999] | \$1,301,437 | 4.02\% | \$128,262 | 0.40\% | \$1,074,170 | 3.32\% | \$0 | 0.00\% | \$1,465,579 | 4.52\% | \$28,423,158 | 87.75\% | \$32,392,606 |
| [\$250,000-\$374,999] | So | 0.00\% | \$0 | 0.00\% | \$2,573,927 | 10.63\% | \$0 | 0.00\% | \$571,192 | 2.36\% | \$21,062,955 | 87.01\% | \$24,208,074 |
| [\$375,000-\$499,999] | \$862,525 | 4.72\% | \$0 | 0.00\% | \$1,178,930 | 6.45\% | \$0 | 0.00\% | \$488,020 | 2.67\% | \$15,743,860 | 85.16\% | \$18,273,335 |
| [\$500,000-\$624,999] | \$588,155 | 3.01\% | So | 0.00\% | \$2,751,340 | 14.07\% | \$0 | 0.00\% | \$526,136 | 2.69\% | \$15,693,627 | 80.24\% | \$19,559,258 |
| [ $\$ 625,000-\$ 749,999]$ | \$721,310 | 8.14\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$8,138,471 | 91.86\% | \$8,859,781 |
| [\$750,000-\$874,999] | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$12,154,277 | 100.00\% | \$12,154,277 |
| [\$875,000-999,999] | 50 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$11,222,293 | 100.00\% | \$11,222,293 |
| [ $\$ 1,000,000-1,124,999]$ | \$1,114,691 | 13.21\% | \$0 | 0.00\% | \$1,000,000 | 11.85\% | \$0 | 0.00\% | \$0 | 0.00\% | \$6,324,808 | 74.94\% | \$8,439,499 |
| [ $1,125,000-1,499,999]$ | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$29,856,985 | 100.00\% | \$29,856,985 |
| [ $\$ 1,500,000-1,749,999]$ | 50 | 0.00\% | \$0 | 0.00\% | \$1,700,000 | 10.74\% | \$0 | 0.00\% | \$0 | 0.00\% | \$14,129,650 | 89.26\% | \$15,829,650 |
| [ $\$ 1,750,000-1,999,999]$ | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$5,564,288 | 100.00\% | \$5,564,288 |
| [ $\$ 2,000,000-2,499,999]$ | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$6,856,056 | 100.00\% | \$6,856,056 |
| [ $\$ 2,500,000-2,999,999]$ | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$5,743,538 | 100.00\% | \$5,743,538 |
| [ $\$ 3,000,000$ and UP] | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$67,791,640 | 100.00\% | \$ $67,791,640$ |
| TOTAL | \$5,690,358 | 1.77\% | \$1,126,571 | 0.35\% | \$11,652,061 | 3.63\% | \$0 | 0.00\% | \$7,066,574 | 2.20\% | \$295,357,383 | 92.04\% | \$320,892,947 |


| SERVICES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | African American |  | Asian American |  | Hispanic American |  | Native Ame | rican | White Female |  | Non-Minority M | Male | TOTAL |
| Amount | 5 | \% | S | \% | 5 | \% | \$ | \% | 5 | \% | \$ | \% | \$ |
| [ $\$ 1.1$ \$ 124,999$]$ | \$2,724,788 | 3.36\% | \$8,046,624 | 9.92\% | \$3,122,257 | 3.85\% | \$325,000 | 0.40\% | \$2,874,550 | 3.54\% | \$64,051,446 | 78.93\% | \$81,144,666 |
| [ $\$ 125,000-\$ 249,999]$ | \$1,116,150 | 2.99\% | \$6,719,954 | 18.02\% | \$1,432,200 | 3.84\% | so | 0.00\% | \$1,779,710 | 4.77\% | \$26,238,925 | 70.37\% | \$37,286,939 |
| [ $\$ 250,000-\$ 374,999]$ | \$1,502,360 | 5.81\% | \$3,417,836 | 13.21\% | \$886,001 | 3.43\% | \$0 | 0.00\% | \$1,157,590 | 4.48\% | \$18,900,865 | 73.08\% | \$25,864,652 |
| [ $\$ 375,000-\$ 499,999]$ | \$0 | 0.00\% | \$4,378,999 | 22.20\% | \$0 | 0.00\% | \$450,000 | 2.28\% | \$2,617,478 | 13.27\% | \$12,275,214 | 62.24\% | \$19,721,691 |
| [ $\$ 500,000-\$ 624,999]$ | \$550,000 | 3.92\% | \$2,317,000 | 16.51\% | 50 | 0.00\% | \$0 | 0.00\% | \$1,009,060 | 7.19\% | \$10,161,997 | 72.39\% | \$14,038,057 |
| [ $\$ 625,000-5749,999]$ | So | 0.00\% | \$2,073,000 | 24.82\% | \$1,421,916 | 17.02\% | \$0 | 0.00\% | \$720,300 | 8.52\% | \$4,137,930 | 49.54\% | \$8,353,146 |
| [ $\$ 750,000-\$ 874,999]$ | \$0 | 0.00\% | \$2,385,360 | 16.55\% | \$2,498,411 | 17.34\% | \$0 | 0.00\% | \$770,395 | 5.35\% | \$8,756,201 | 60.76\% | \$14,410,367 |
| [ $5875,000-999,999]$ | So | 0.00\% | \$1,872,600 | 16.66\% | \$1,800,000 | 16.01\% | \$0 | 0.00\% | \$0 | 0.00\% | \$7,568,713 | 67.33\% | \$11,241,313 |
| [ $\$ 1,000,000-1,124,999]$ | 50 | 0.00\% | \$1,090,544 | 6.05\% | \$1,000,000 | 5.54\% | 50 | 0.00\% | \$5,295,089 | 29.35\% | \$10,654,185 | 59.06\% | \$18,039,818 |
| [1,125,000-1,499,999] | \$0 | 0.00\% | \$0 | 0.00\% | \$2,457,249 | 15.58\% | 50 | 0.00\% | \$0 | 0.00\% | \$13,314,540 | 84.42\% | \$15,771,789 |
| [ $\$ 1,500,000-1,749,999]$ | \$0 | 0.00\% | \$1,548,000 | 13.75\% | so | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$9,707,020 | 86.25\% | \$11,255,020 |
| [ $\$ 1,750,000-1,999,999]$ | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$1,900,000 | 26.05\% | \$0 | 0.00\% | \$5,393,884 | 73.95\% | \$7,293,884 |
| [ $\$ 2,000,000-2,499,999]$ | \$0 | 0.00\% | \$0 | 0.00\% | So | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$20,112,765 | 100.00\% | \$20,112,765 |
| [ $\$ 2,500,000-2,999,999]$ | S0 | 0.00\% | \$0 | 0.00\% | \$2,997,083 | 52.70\% | So | 0.00\% | \$0 | 0.00\% | \$2,689,764 | 47.30\% | \$5,686,847 |
| [ $53,000,000$ and UP] | S0 | 0.00\% | - \$0 | 0.00\% | \$0 | 0.00\% | 50 | 0.00\% | \$0 | 0.00\% | \$334,112,608 | 100.00\% | \$334,112,608 |
| TOTAL | \$5,893,298 | 0.94\% | - \$33,849,917 | 5.42\% | \$17,615,117 | 2.82\% | \$2,675,000 | 0.43\% | \$16,224,172 | 2.60\% | \$548,076,057 | 87.79\% | \$ $524,333,561$ |


| GOODS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | African American |  | Asian American |  | Hispanic American | \% | Native American |  | White Female \$ | \% | Non-Minority Male |  | TOTAL |
| Amount | \$ | \% | \$ | \% | \$ |  | \$ | \% |  |  | \$ | \% | \$ |
| [\$1-\$124,999] | \$837,340 | 23.74\% | \$109,127 | 0.00\% | \$928,569 | 0.00\% | \$0 | 0.00\% | \$2,599,727 | 4.87\% | \$59,577,935 | 71.39\% | \$64,052,700 |
| [ $\$ 125,000-\$ 249,999]$ | \$1,097,156 | 28.56\% | \$0 | 0.00\% | \$275,000 | 0.00\% | \$0 | 0.00\% | \$1,567,690 | 4.52\% | \$26,582,755 | 66.92\% | \$29,522,501 |
| [ $\$ 250,000-\$ 374,999]$ | \$295,000 | 0.00\% | So | 0.00\% | \$550,000 | 0.00\% | 50 | 0.00\% | \$2,550,000 | 0.00\% | \$18,682,307 | 100.00\% | \$22,077,307 |
| [ $\$ 375,000-5499,999]$ | \$0 | 2.17\% | S0 | 0.00\% | \$375,000 | 0.00\% | \$0 | 0.00\% | \$ $\mathbf{3 8 0 , 6 4 0}$ | 0.00\% | \$12,338,329 | 97,83\% | \$13,093,969 |
| [ $\$ 500,000-\$ 624,999]$ | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$11,578,143 | 100.00\% | \$11,578,143 |
| [ $\$ 625,000-\$ 749,999]$ | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$7,491,210 | 100.00\% | \$7,491,210 |
| [ $\$ 750,000-5874,999]$ | So | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | 50 | 0.00\% | \$6,182,998 | 100.00\% | \$6,182,998 |
| [ $5875,000-999,999]$ | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$990,000 | 0.00\% | \$ $\mathbf{3 , 7 4 2 , 5 5 5}$ | 100.00\% | \$4,732,555 |
| [ $\$ 1,000,000-1,124,999]$ | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$10,545,093 | 100.00\% | \$10,545,093 |
| [ $1,125,000-1,499,999]$ | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$1,296,300 | 0.00\% | \$8,584,260 | 100.00\% | \$9,880,560 |
| [ $\$ 1,500,000-1,749,999]$ | \$0 | 0.00\% | \$0 | 0.00\% | 50 | 0.00\% | \$0 | 0.00\% | S0 | 0.00\% | \$14,128,052 | 100.00\% | \$14,128,052 |
| [ $\$ 1,750,000-1,999,999]$ | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$9,245,821 | 100.00\% | \$9,245,821 |
| [ $\$ 2,000,000-2,499,999]$ | So | 0.00\% | So | 0.00\% | S0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$6,390,737 | 100.00\% | \$6,390,737 |
| [ $\$ 2,500,000-2,999,999]$ | S0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$15,775,683 | 100.00\% | \$15,775,683 |
| [ $\$ 3,000,000$ and UP] | 50 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$0 | 0.00\% | \$186,938,843 | 100.00\% | \$186,938,843 |
| TOTAL | \$2,229,496 | 15.68\% | \$109,127 | 0.00\% | \$2,128,569 | 0.00\% | \$0 | 0.00\% | \$9,384,357 | 3.01\% | \$ $397,784,721$ | 82.61\% | \$411,636,271 |


|  | DISABLED | CONSTRUCTION |
| :--- | :--- | :--- |
|  | $\$$ | $\$$ STOTALS |
| Amount | $\$ 5,898,400$ | $\$ 127,204,702$ |
| $[\$ 0.01-\$ 124,999]$ | $\$ 903,876$ | $\$ 81,470,687$ |
| $[\$ 125,000-\$ 249,999]$ | $\$ 329,284$ | $\$ 55,246,937$ |
| $[\$ 250,000-\$ 374,999]$ | $\$ 1,300,562$ | $\$ 26,041,437$ |
| $[\$ 375,000-\$ 499,999]$ | $\$ 568,931$ | $\$ 48,750,603$ |
| $[\$ 500,000-\$ 624,999]$ | $\$ 0$ | $\$ 20,419,170$ |
| $[\$ 625,000-\$ 749,999]$ | $\$ 768,768$ | $\$ 20,871,297$ |
| $[\$ 750,000-\$ 874,999]$ | $\$ 0$ | $\$ 13,039,473$ |
| $[\$ 875,000-999,999]$ | $\$ 1,025,025$ | $\$ 29,761,951$ |
| $[\$ 1,000,000-1,124,9$ | $\$ 0$ | $\$ 39,483,402$ |
| $[\$ 1,125,000-1,499,9$ | $\$ 0$ | $\$ 29,636,121$ |
| $[\$ 1,500,000-1,749,9$ | $\$ 0$ | $\$ 15,142,810$ |
| $[\$ 1,750,000-1,999,9$ | $\$ 0$ | $\$ 30,718,620$ |
| $[\$ 2,000,000-2,499,9$ | $\$ 0$ | $\$ 13,180,000$ |
| $[\$ 2,500,000-2,999,9$ | $\$ 0$ | $\$ 620,425,779$ |
| $[\$ 3,000,000$ and | $\$ P]$ | $\$ 0$ |
| TOTAL | $\$ 10,794,846$ | $\$ 1,171,392,988$ |


|  | DISABLED | SERVICES |
| :--- | ---: | ---: |
| Amount | $\$$ | $\$$ TOTALS |
| $[\$ 0.01-\$ 124,999]$ | $\$ 18,000$ | $\$ 81,144,666$ |
| $[\$ 125,000-\$ 249,999]$ | $\$ 0$ | $\$ 37,286,939$ |
| $[\$ 250,000-\$ 374,999]$ | $\$ 0$ | $\$ 25,864,652$ |
| $[\$ 375,000-\$ 499,999]$ | $\$ 0$ | $\$ 19,721,691$ |
| $[\$ 500,000-\$ 624,999]$ | $\$ 0$ | $\$ 14,038,057$ |
| $[\$ 625,000-\$ 749,999]$ | $\$ 0$ | $\$ 8,353,146$ |
| $[\$ 750,000-\$ 874,999]$ | $\$ 0$ | $\$ 14,410,367$ |
| $[\$ 875,000-999,999]$ | $\$ 0$ | $\$ 11,241,313$ |
| $[\$ 1,000,000-1,124,999$ | $\$ 0$ | $\$ 18,039,818$ |
| $[\$ 1,125,000-1,499,999$ | $\$ 0$ | $\$ 15,771,789$ |
| $[\$ 1,500,000-1,749,999$ | $\$ 0$ | $\$ 11,255,020$ |
| $[\$ 1,750,000-1,999,999$ | $\$ 0$ | $\$ 7,293,884$ |
| $[\$ 2,000,000-2,499,999$ | $\$ 0$ | $\$ 20,112,765$ |
| $[\$ 2,500,000-2,999,999$ | $\$ 18,000$ | $\$ 5,686,847$ |
| $[\$ 3,000,000$ and UP] |  | $\$ 334,112,608$ |
| TOTAL |  | $\$ 624,333,561$ |

