

Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject Disposition of Real Property	Number 11-13
Originating Department Department of General Services	Effective Date

Montgomery County Regulation on

DISPOSITION OF REAL PROPERTY

DEPARTMENT OF GENERAL SERVICES

Issued by: County Executive Regulation No. 11-13 COMCOR No. 11B 45-01

Authority: Montgomery County Code (2004) Chapter 11B
Supersedes: Executive Regulation 31-97
Council Review: Method (2) under Code Sections 2A-15(f) and 11B-45(a)
Register Vol. 30 No. 7

Effective Date: _____ Comment Deadline: July 30, 2013

Summary:

The current property disposition regulations establish the procedure through which the County is permitted to dispose of property. On May 1, 2012 the County Council passed Bill 11B-45-01 which authorizes Council to have review, comment, and approval under their appropriation authority of property disposition decisions. The proposed regulations established for the purpose of implementing Bill 11B 45-01 make some specific changes to the procedure but few substantive changes are made with the exception of the following points: 1) Current regulation: applied to leases 5+ years in length; 2) Proposed regulation: applies to leases and licenses 2+ years in length and agreements containing options to purchase 3) Current regulation: has no Council participation in the determination of no further need for public use; 4) Proposed regulation: Council must make finding that there is no longer a public use for the property and issue a Declaration of No Further Need before a property can be sold or put under a lease or license for a period of two or more years in length; 5) Current regulation: property sites sold to private purchasers must be sold at fair market value (FMV) as determined by the Director of DPWT based on one or more independent appraisals unless otherwise specified in the executive order or reuse and disposition analysis; 6) Proposed regulation: requires property to be sold at FMV based on an independent appraisal that has been performed within 12 months of the Declaration of No Further Need decision made by Council. If the property is worth less than \$100k (nominal value) or if 30% of the property is devoted to affordable housing, then no Council approval is needed. The housing must be priced at



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject	Number
Disposition of Real Property	11-13
Originating Department	Effective Date
Department of General Services	^

the Moderately Priced Dwelling Units (MPDU) level or lower. As to overall procedural changes, the newly proposed regulations more fully establish with particularity the interplay and responsibilities of the Office of Management and Budget and Department of General Services (formerly the responsibility of the Department of Public Works and Transportation "DPWT"). Those procedural changes do not amount to any substantial or substantive changes to the process. The overall substantive changes relate to the fact that the new disposition law has eliminated many of the "exceptions" to the disposition process such that most properties sold outright or leased or licensed for more than 2 years will now undergo the disposition process.

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Background:

The regulations will implement the new property disposition law effective as of May 1, 2012 and will supersede the current property disposition regulations.



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject Disposition of Real Property	Number 11-13
Originating Department Department of General Services	Effective Date

[11B.45.01.01 Purpose

- 1.0 To provide policies and procedures whereby disposition is made of certain County- owned real property.
- 11B.45.01.02 Applicability
- 2.0 These policies and procedures apply to the disposition of all County-owned real property except:
 - A. parcels at the Montgomery County Life Sciences Center;
 - B. former school sites containing school buildings no longer in public school use;
- C. sites acquired for specific purposes such as roads, housing projects, and public parking facilities and parking lot districts; sites disposed of for purposes related to roads, housing, matters of significant or strategic interest to the County's economic development; or public parking facilities in parking lot districts;
- D. sites, generally, which are leased for under five years, or splinter parcels which are leased for any length of time.

11B.45.01.03 Definitions

- 3.0 COUNTY AGENCY Any department or Agency of the Montgomery County Government.
- 3.1 COUNTY-WIDE PUBLIC USE Use of real property available to or benefiting all residents of Montgomery County.
- 3.2 DISPOSITION The placement of a site in reservation, the leasing of a site, other than splinter parcels, for five years or more, the assignment of the site's reuse to a County or Outside Agency, or the declaration of the site as surplus.
- 3.3 EXECUTIVE ORDER ON REUSE AND DISPOSITION Instrument by which the County Executive places a site in reservation, approves a lease, assigns a reuse, declares a site surplus.
- 3.4 LEASE A contract for use of a site, other than a splinter parcel, for five years or more.
- 3.5 LOCAL MUNICIPAL USE Use of real property by a limited number of County citizens. This would include use restricted to residents of a local municipality or the application of special fees or other restrictions on non-local residents for use of the property.
- 3.6 OUTSIDE AGENCY Any agency, outside the Executive and Legislative branches of the Montgomery County Government. This would include but not be limited to WSSC, MNCPPC, Revenue Authority, Housing Opportunities Commission, MCPS, Montgomery College, and Local Municipalities.



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject	Number
Disposition of Real Property	11-13
Originating Department Department of General Services	Effective Date
F	

- 3.7 SALE BY DIRECT NEGOTIATION The sale of real property is confined to negotiations between the County and a single potential purchaser. The bid process and the public offering are waived.
- 3.8 SALE BY FIXED PRICE An offering of real property for sale at a fixed price. This form of sale is usually part of a sale where other factors such as proposed uses and design are considered as important as the price.
- 3.9 SALE BY MINIMUM PRICE COMPETITION An offering of real property for sale to the public wherein a minimum acceptable sales price is stated. Bids below the stated minimum price are not accepted.
- 3.10 SALE BY PUBLIC AUCTION A public sale conducted by an auctioneer.
- 3.11 SALE BY REUSE COMPETITION An offering for sale based on the proposed reuse. The prospective purchaser is chosen according to the reuse deemed most in the public interest. Price is of secondary importance.
- 3.12 SALE BY SEALED PROPOSALS An offering of real property for sale to the public. The highest offer wins the rights to negotiate a contract for purchase. As implied, all proposals are secret until the official time of opening. If contract negotiations fail, the offering is withdrawn.
- 3.13 SITE RESERVATION An action taken by the County Executive, via an Executive Order, to defer further disposition actions on the site in question:
 - A. in order that the site may be used in accordance with an approved Master Plan,
- B. pending determination of the site's suitability for a project contained in an adopted Capital Improvement program, or
 - C. in anticipation of greater reuse or disposal prospects in the future.

Sites placed in reservation may be leased.

- 3.14 SPLINTER PARCELS Parcels of such size, shape, topography or other characteristics as to have only nominal value.
- 3.15 SURPLUS SCHOOLS Real property that is not needed to meet the present and anticipated future needs of County Agencies and Outside Agencies and that has been designated as surplus by Executive Order pursuant to a Reuse Analysis.
- 3.16 SURPLUS SCHOOL SITES Unimproved school sites that have been declared surplus by the Board of Education, approved for transfer by the State of Maryland, and transferred to the County.
- 3.17 TAX SALE PROPERTY Property acquired by the County as a result of non-payment of taxes.



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject	Number
Disposition of Real Property	11-13
Originating Department Department of General Services	Effective Date

11B.45.01.04 Policy

- 4.0 The County Executive may, pursuant to this Executive Regulation, dispose of County- owned real property not currently programmed, except those properties excluded under Section 2.0, Applicability.
- 4.1 Property disposition shall be done in a fair and equitable manner that is open to public scrutiny. Review and comment on disposition of real property shall be invited, as specified in this Executive Regulation, from County Agencies, Outside Agencies (including but not limited to MNCPPC, MCPS, and Local Municipalities, where applicable), the public at the public hearing (per Section 9.2.B.), and the County Council.
- 4.2 Proposals that respond to certain reuse preferences of the County (as supporting other, non-financial public policy objectives) may be given priority over proposals offering higher prices.
- 4.3 Sites designated for particular public uses in an approved Master Plan (including portions of sites which may be needed for road improvements) and sites which may be suitable for approved CIP projects shall be placed in reservation.
- 4.4 All other things being equal, County-wide public uses would be given first priority, municipal public uses would be given second priority, quasi-public uses third priority, and private uses would be given fourth priority.
- 4.5 Sites placed in reservation for Master Plan purposes, or designated by the County Executive for use by an Outside Agency, shall be transferred to the Outside Agency upon payment of the fair market value as determined pursuant to this Executive Regulation, or in accordance with other payment policies established by the County Executive. For sites transferred to the MNCPPC for parks, the MNCPPC shall pay remaining debt service.
- 4.6 Sites sold to private purchasers must be sold at prices not less than their fair market value as determined by the Director, DPWT (based on one or more independent appraisals), unless otherwise specified in the Executive Order on Reuse and Disposition.
- 4.7 In disposing of property to private users, the County shall install site improvements only in exceptional cases.
- 4.8 The County Executive may dispose of County-owned real property through leases containing rights of first refusal to purchase, or options to purchase, provided that the material provisions of these Executive Regulations are complied with at the time of disposition.

11B.45.01.05 Responsibilities and Authority

5.0 Contract Review Committee (CRC) shall approve for compliance with law and Executive Regulations



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject	Number
Disposition of Real Property	11-13
Originating Department	Effective Date
Department of General Services	

- A. the method of disposition,
- B. the Request for Proposals, and
- C. the contracts for sale of surplus real property.
- 5.1 County Attorney's Office shall
 - A. approve all deeds, contracts, leases, and forms as to form and legality;
 - B. approve the use of outside counsel, and
 - C. assist in contract negotiation as needed.
- 5.2 Department of Public Works and Transportation (DPWT) shall
 - A. develop and maintain an inventory of real property,
 - B. administer the disposition of real property, and
 - C. establish the necessary Departmental procedures and practices.
- 5.3 Department of Finance shall
 - A. administer the disbursement and receipt of funds, and
 - B. refer the annual inventory of tax sale properties to DPWT for disposition.
- 5.4 Office of Management and Budget (OMB) shall
 - A. participate in the Preliminary Reuse Review, and
 - B. review and comment on Reuse Analyses.
- 5.5 Chief Administrative Officer (CAO) or his designee shall
 - A. approve and sign all options, contracts, and leases; and
- B. approve the Reuse Analysis for referral to the County Council, the Planning Board, and the general public.
- 5.6 County Executive



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject	Number
Disposition of Real Property	11-13
Originating Department	Effective Date
Department of General Services	

- A. shall execute all deeds of conveyance, covenants, and restrictions incidental to the transfer of property by the County.
 - B. shall approve the reservation of properties via Executive Order,
 - C. shall approve the reuse assigned to a site, via Executive Order, and
 - D. shall approve the declaration of a site as surplus, via Executive Order.
- 5.7 Planning Implementation Section shall
 - A. participate in the Preliminary Reuse Review, and
 - B. review and comment on Reuse Analyses.
- 5.8 Office of Procurement shall
- A. be responsible for Bids and Requests for Proposals and review all contracts for sale for compliance with law and Executive Regulations.
- 5.9 The County Council shall
- A. be provided with opportunity to review and comment on the Reuse Analysis (including recommendations) prepared by DPWT, and,
- B. approve all proposals to sell properties acquired through tax sales, pursuant to Section 52-38 of the Montgomery County Code, 1994, as amended.

11B.45.01.06 Services

- 6.0 Subject to County law, Administrative Procedures and existing appropriations, DPWT may arrange or contract for services, work or facilities furnished by an individual or agency, public or private, in connection with the proposed or actual disposition of property. This shall include but not be limited to:
 - A. Appraisal services
 - B. Legal services
 - C. Engineering and/or architectural services
 - D. Newspaper and other media services
 - E. Installation of public facilities



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject	Number
Disposition of Real Property	11-13
Originating Department Department of General Services	Effective Date

F. General planning/consulting services

11B.45.01.07 Inventory of Real Property

7.0 DPWT shall develop and maintain an inventory of County-owned real property.

11B.45.01.08 Initiation of Disposition Process

8.0 If a site is in the DPWT inventory as provided for in 7.0 above and is deemed by DPWT preliminarily suitable for disposition, DPWT shall, as a first step, refer the site to Planning Implementation Section and to OMB for Preliminary Review under the procedure below for Determination of Reuse.

11B.45.01.09 Determination of Reuse

- 9.0 Step 1 Preliminary Review (OMB and Planning Implementation Section)
- A. Master Plan Within fourteen days, Planning Implementation Section shall review the site in relation to approved Master Plans. Planning Implementation Section should consult informally with the MNCPPC if necessary to ascertain a clear understanding of the Master Plan regarding the site in question. A site specifically designated in an approved Master Plan for particular public uses, or that portion of such site which may be needed for right-of-way for road improvements in the Master Plan, shall be recommended for placement in reservation. If, after review, questions remain about the intention of the Master Plan, the site shall not be placed in reservation for Master Plan purposes.
- B. Functional Use Within fourteen days, OMB shall review the site as to its desirability for future public use as fire stations, police stations or other projects as contained in an adopted Capital Improvements Program (CIP). Current use of the site should be included in this analysis. A site identified as potentially suitable for use in an approved CIP project shall be recommended by OMB to DPWT to be held in reservation until its suitability is determined.
- C. For each site recommended for reservation by either Planning Implementation Section or OMB, DPWT shall forward an Executive Order on Reuse and Disposition to the County Executive for decision together with its own recommendations, those of OMB, those of Planning Implementation Section, and other supporting documents as applicable.
- D. Subsequent to County Executive approval, DPWT shall forward copies of the approved Executive Order to all appropriate County and Outside Agencies.
- E. If a site is placed in reservation for use by an Outside Agency (pursuant to an approved Master Plan), DPWT shall prepare an agreement for transferring the site to that agency. Payment for the site shall be the appraised fair market value based on the highest and best use, unless otherwise provided for in the Executive



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject	Number
Disposition of Real Property	11-13
Originating Department	Effective Date
Department of General Services	

Order on Reuse and Disposition, or in accordance with other payment policies established by the County Executive. For sites transferred to the MNCPPC for parks, the MNCPPC shall pay remaining debt service.

- F. If, as a result of the Preliminary Review, no reservation of the site is made by the County Executive, DPWT shall proceed to administer the Secondary Review as provided below.
- 9.1 Step 2 Secondary Review (Agencies)
- A. DPWT shall prepare and distribute to all appropriate County and Outside Agencies information pertaining to the site and shall invite them to propose reuses. Further, agencies shall be encouraged to identify any future needs that might require easements or covenants for attachment to the deed in the event the site is sold; any community use occurring on the site; and any municipal zoning or Master Plan provisions that should be considered.
- B. Agencies shall notify DPWT in writing, within 30 days, of their interest in, or comments on, the site. The notification shall include the proposed reuse, if any, along with the pertinent supporting data sufficient to justify the Agency's proposed reuse.
- 9.2 Step 3 Reuse Analysis
- A. DPWT shall prepare and submit to the County Executive via the Chief Administrative Officer a Reuse Analysis on each site not reserved under the provisions of 9.0 above. This analysis shall include, but not be limited to, a discussion of the following:
 - 1. Proposals made under the Secondary Review process.
- 2. Individual site characteristics including, but not limited to, zoning (including municipal zoning, where applicable), topography, improvements, utilities, access, and transportation.
- 3. Marketing conditions including, but not limited to, the cost of development, financing, the scheduled availability of public facilities for the site, and other conditions of the market.
- 4. All reuse options identified by DPWT or by others to this point, with the advantages and disadvantages of each.
 - 5. Recommendations by DPWT.
- 6. If DPWT recommends that the site be transferred to any Outside Agency, the appraised fair market value shall be included in the Reuse Analysis.
- B. The County Executive shall conduct a public hearing on the DPWT reuse recommendations pursuant to AP 1-9, Public Hearings. (Note: In addition to advertisement requirements provided for in AP 1-9, notice shall



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject	Number
Disposition of Real Property	11-13
Originating Department	Effective Date
Department of General Services	

be sent to all County Council members, the heads of all Outside Agencies, and the heads of all civic associations whose areas encompass or abut the subject parcel.) The County Executive may waive the requirements of sections 9.2.B., 9.2.C., and 9.2.D.

- 1. for splinter parcels and
- 2. for recommended reuse of the site by a County Agency.

The County Executive shall notify the County Council of his waiver decision and his reasons therefor.

- C. Simultaneously with the advertisement of the public hearing, DPWT
- 1. shall transmit the Reuse Analysis to the MNCPPC and to other appropriate County and Outside Agencies (including the BOE and applicable municipality) with an invitation to comment at or before the public hearing provided for above; and
- 2. shall transmit the Reuse Analysis to the County Council who shall provide comments, if any, on or before the date of the public hearing provided for above. The CAO or his designee shall offer to consult with the Council regarding the Reuse Analysis.
- D. After the public hearing, DPWT shall coordinate with the Hearing Officer to submit to the County Executive
 - 1. the Hearing Officer's Report;
 - 2. the Reuse Analysis;
 - 3. responses from MNCPPC and other agencies;
 - 4. the results of consultation with the County Council;
 - 5. an Executive Order on Reuse and Disposition, ready for signature; and,
 - 6. other relevant materials.
 - E. The County Executive shall, by Executive Order,
 - 1. specify a reuse of the site by a County or Outside Agency, along with any conditions on that reuse;
 - 2. place the site in reservation for determination of reuse at a later date; or
 - 3. declare the site surplus and available for sale in accordance with specified conditions, if any.



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject	Number
Disposition of Real Property	11-13
Originating Department Department of General Services	Effective Date

- F. If use by a County Agency is approved by the County Executive, DPWT shall administer the transfer of control to the receiving agency subject to the following stipulations:
- 1. The receiving agency shall make substantial progress towards the reuse of the property within two years from the date of the transfer.
 - 2. Extension of control exceeding two years shall be granted only by Executive Order.
- 3. In the event an extension is not granted, DPWT shall reassume control over the property and reinitiate the reuse process.
- 4. If the property is being considered for transfer to a third party, the receiving agency shall replace DPWT in the administration of Sections 10.0, 10.1, 11.0, 11.1, 11.2, 12.0, 13.0 through 13.6, 14.0 through 14.2 where these Sections are applicable to the transfer. The price to be paid by the third party shall be the appraised fair market value of the site unless provided for otherwise in the Executive Order on Reuse and Disposition or in other payment policies established by the County Executive.
 - 5. Receiving agencies shall file semi-annual progress reports with DPWT.
- G. If use by an Outside Agency is approved by the County Executive, DPWT shall administer the transfer of ownership to the appropriate agency upon:
 - 1. Execution of an agreement, and
- 2. Payment to the County of the appraised fair market value based on the Highest and Best Use, unless otherwise stipulated in the Executive Order on Reuse and Disposition or in other County Executive policy decisions. For sites transferred to the MNCPPC for parks, the MNCPPC shall pay remaining debt service.
 - H. If the site is declared surplus, DPWT shall proceed to sell it as provided for below.

11B.45.01.10 Selection of Sale Method

- 10.0 If not stipulated in the Executive Order on Reuse and Disposition, DPWT may dispose of the site by sale in accordance with any method permitted by State and local law, including but not limited to:
 - A. Minimum price competition
 - B. Sealed bids
 - C. Fixed price
 - D. Direct Negotiation



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject Disposition of Real Property	Number
Originating Department	Effective Date
Department of General Services	

- E. Reuse Competition
- F. Related variations and combinations of the preceding
- G. Public Auction

The criteria for the selection shall include, but not be limited to, general market conditions, potential reuse, characteristics peculiar to the individual site, and conditions of the financing market.

10.1 DPWT shall submit its recommendations for the method to be used to sell the surplus real property, together with supporting Justification, to the CRC for approval. CRC shall approve or disapprove the selected method on the basis of compliance with Law and Executive Regulations.

11B.45.01.11 Requests for Proposals

- 11.0 If a disposition method involving public offering is selected, DPWT shall develop, and the Office of Procurement shall issue a Request for Proposals or Bids.
- 11.1 The Request for Proposals or Bids is the formal public notice of the offering of the land. It should be accomplished through publication in one or more newspapers of general circulation in the County and through mailed notices to all persons and firms that have signified to DPWT a bona fide interest in acquiring any of the land in the offering. The information contained in the invitation, at a minimum, should include:
 - A. Identification of land to be offered.
- B. A general description of the types of development permitted and conditions of use, plus general notice to bidders of the need to comply with Zoning Ordinance requirements in the event rezoning is proposed.
- C. Identification of the kind of disposal and the disposal method, including criteria and procedures for making selection.
- D. The cutoff date of the receipt of proposals, if established. This is required in the case of minimum-priced competition, sealed bid, and public auction disposal methods.
- E. Instruction on how to obtain further information about the terms and conditions of the disposal and procedures for submitting proposals. The instructions shall state the amount of any fee charged by DPWT for the offering documents (Prospectus) if applicable.
- 11.2 The Prospectus shall contain all the terms and conditions of the offering. It must be readily available to all prospective purchasers promptly after publication or issuance of the first invitation for proposals. DPWT shall submit copies of the Prospectus to the Office of Procurement prior to publication. The Prospectus should normally contain:



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject	Number
Disposition of Real Property	11-13
Originating Department Department of General Services	Effective Date

- A. The site Plan and Declaration of Covenants and Restrictions, if any. Also, a clear statement of any other restrictions imposed on the property. A description of the property for which proposals are invited, including:
- 1. Legal and other description sufficient to identify clearly the boundaries and area of the land involved, together with a map or plat showing the location of the land. Location of existing and proposed streets and utilities to serve the property, to the extent available.
 - 2. Information on general grades and evaluations, if available.
- 3. Information on: test borings and their analysis to the extent available, location and type of existing basements, foundation walls, footings, abandoned utilities, and the extent and character of fill.
- 4. The County shall not be liable for the accuracy of data and the Prospectus shall contain the appropriate disclosure statement.
- B. A statement as to kinds of proposals that may be submitted and a description of the method of selecting purchasers.
 - C. Proposed form of contract of sale.
- D. Statement of requirements for the submission of proposals, including place, cutoff date and time, and documentation required as to the bidder proposal, including the good faith deposit or bid bond requirements.
- E. All forms specifically required from the bidder in submitting proposals, including the Warranty of Non-Collusion.
- F. Statement describing carrying charges, if any, that may be charcred against the selected bidder prior to transfer of title and payment of the purchase price and the proposed form of deed by which the County will convey title to the land.
- 11B.45.01.12 Selection of Purchaser
- 12.0 Upon receipt of bids (or proposals, depending on the selection method employed), DPWT, in consultation with the Office of Procurement, shall select the prospective purchaser.
- 11B.45.01.13 Contract Negotiation
- 13.0 Once the purchaser has been selected, DPWT shall negotiate the contract of sale.
- 13.1 A Declaration of Covenants and Restrictions may be used to provide a recordable document specifying the land use controls on the site. It may cover all or only a portion of the site. The declaration, if used, shall be



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject	Number
Disposition of Real Property	11-13
Originating Department	Effective Date
Department of General Services	

recorded by DPWT in the County's land records, give constructive notice of its provisions, and be legally enforceable.

- 13.2 The time permitted for the performance of each obligation in the disposal agreement shall be specified. Such times should be tailored to meet the circumstances, avoiding unnecessary risks and encouraging timely compliance by the purchaser.
- 13.3 The obligations of DPWT and the purchaser for the installation of any site improvements which are to be provided after the agreement is executed shall be specified in the disposal agreement. The County shall install site improvements only in exceptional cases.
- 13.4 The land disposal agreement must be adequately secured by a good faith deposit in cash, certified check or other approved security. The amount of the deposit or other security shall be determined by the Director, DPWT. It is normally between 5% and 15% of the purchase price.
- 13.5 If various segments of a property are to be conveyed on separate dates, a schedule shall be annexed to and made part of the agreement, setting forth the legal description, date of conveyances and amount to be paid for each segment. The determination of the dates and payments for the various conveyances shall be coordinated with DPWT's appraisals and determination of market value. The amount to be paid for a segment may be its market value (as of the date of conveyance) or the prorata share of the total purchase price (although, cumulatively, the purchaser pays only the total contract price for the entire property). The good faith deposit shall be based upon the sales price of the entire property. A map outlining the segments shall be annexed to the agreement.
- 13.6 Before authorizing a disposal, DPWT shall determine that the purchaser possesses the qualifications and financial means and responsibility to acquire and develop (where applicable) the land in accordance with the proposed disposal agreement.
- 11B.45.01.14 Approval of Contracts; Notice
- 14.0 DPWT shall submit all contracts along with supporting documents to the CRC for determination of compliance with the Request for Proposals or Bids and applicable law and Regulations. Once approved by the CRC, the contracts shall be submitted to the Chief Administrative Officer or his designee for execution.
- 14.1 All proposals to sell property acquired through tax sale shall be approved by the County Council, pursuant to Section 52-38 of the Montgomery County Code, 1994, as amended.
- 14.2 The proposed disposition shall be advertised by DPWT once a week for three successive weeks in at least one local newspaper of general circulation. In addition, DPWT shall send a notice regarding the



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject	Number
Disposition of Real Property	11-13
Originating Department	Effective Date
Department of General Services	

disposition to the County Council and to appropriate County and Outside Agencies. The advertisement and Notice shall include the following:

Terms of Sale

Compensation

Purchaser

Proposed use

Legal Description

Opportunity shall be given for objections thereto. Severability

The provisions of these regulations are severable and if any provision, clause, sentence, section, word or part thereof is held illegal, invalid or unconstitutional or inapplicable to any person or circumstances, such illegality, invalidity or unconstitutionality, or inapplicability shall not affect or impair any of the remaining provisions, clauses, sentences, sections, words or parts of these regulations or their application to other persons or circumstances.]

11B.45.01.01 Purpose

1.0 To provide policies and procedures for the disposition of real property owned or controlled by Montgomery County.

11B.45.01.02 Applicability

- 2.0 This regulation applies to the Disposition of all County owned or controlled real property except:
 - A. surplus school facilities;
 - B. a lease of, or license to use, any parkland, or any facility located on parkland, that the Parks Department operates or manages for the County;
 - C. a license to use County real property that is coterminous with a contract for services performed by the licensee:
 - D. a license to use County real property to provide child or adult day care services;
 - E. a sale or lease of real property to the Housing Opportunities Commission for housing development;
 - F. a sale of one or more housing units obtained by the County using its right of first refusal under Sections 11A-3 or 11A-4, Chapter 25A, or Chapter 53A, and resold for not less than the amount paid for by the County;



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject	Number
Disposition of Real Property	11-13
Originating Department	Effective Date
Department of General Services	

- G. a transfer of County right-of-way that is needed to implement a road or transit project that is included in the applicable master or other land use plan; or
- H. any disposition of County real property for which a legally enforceable contract, lease or other agreement was signed by the parties before May 15, 2012, including the exercise of options contained in those contracts, leases or other agreements where the material terms of the option period are set forth in the original document.

11B.45.01.03 Definitions

- 3.0 CAPITAL IMPROVEMENTS PROGRAM (CIP) –means the comprehensive six-year program for capital improvements submitted by the County Executive to the County Council under Section 302 of the Charter
- 3.1 COUNTY AGENCY Means the Washington Suburban Sanitary Commission; the Maryland-National Capital Park & Planning Commission; the Revenue Authority; the Housing Opportunities Commission; Montgomery County Public Schools; Montgomery College; and, municipalities located in Montgomery County.
- 3.2 COUNTY DEPARTMENT Any department or agency within the executive branch of the Montgomery County Government.
- 3.3 COUNTY OWNED OR CONTROLLED REAL PROPERTY Real property either owned by the County in fee simple or which the County has a contractual right to use pursuant to a lease or license.
- 3.4 <u>DECLARATION OF NO FURTHER NEED An Executive Order by which the Executive declares that County owned or controlled real property is no longer needed for public use.</u>
- 3.5 DIRECTOR The Director of the Department of General Services or designee. With respect to the potential disposition of any real property owned by the County that is listed as an asset of any of the Parking Lot District enterprise funds ("PLD Property"), the term "Director" refers to the Director of the Department of Transportation or designee.
- 3.6 DISPOSITION The sale of County owned or controlled real property; the lease or license of County owned or controlled real property for a term of 2 years or longer or for an initial term of less than 2 years that is extended or renewed beyond 2 years; or, a lease or other agreement that provides the lessee with an option to buy the County owned or controlled real property.
- 3.7 FULL MARKET VALUE For the purposes of any Disposition, "Full Market Value" means "Fair



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject	Number
Disposition of Real Property	11-13
Originating Department	Effective Date
Department of General Services	

Market Value" as that term is defined in the Uniform Standards of Professional Appraisal Practice, and in the case of a sale must be determined by at least one professional appraisal of the County owned or controlled real property obtained by the Director no more than 12 months before a Declaration of No Further Need is submitted to the Council.

- 3.8 <u>LEASE An agreement which establishes a landlord and tenant relationship for the use of real property</u> for two years or more.
- 3.9 <u>LICENSE Revocable permission to use real property for a specific purpose or use for 2 years or more that does not establish any real property interest in the County owned or controlled real property.</u>
- NOMINAL VALUE County owned or controlled real property which has an appraised Full Market Value lower than \$100,000 as adjusted on July 1 of every third year by the percentage increase or decrease in the applicable Consumer Price Index (CPI) or any successor index during the previous 3 calendar years, rounded to the nearest \$1000. Also, a lease or license of County owned or controlled real property in which the total rent to be received during the term of the lease or license has a Full Market Value lower than \$100,000, as determined by a market study, or is lower than the figure adjusted every third year as specified above.
- 3.11 PRELIMINARY REUSE REVIEW An initial review by the Office of Management and Budget (OMB), in consultation with the Department of General Services (DGS), the Department of Transportation (DOT), and other departments as appropriate, to determine whether a County owned or controlled real property should be reused by a County Department or placed in Reservation for future u use by the County.
- 3.12 RESERVATION Action taken by Executive Order to reserve County owned or controlled real property for an alternative public use by the County.
- 3.13 REUSE ANALYSIS An analysis conducted by the Executive Branch if OMB's Preliminary Reuse
 Review determines that a County owned or controlled real property should be considered for an
 alternative public use. The Reuse Analysis is conducted before the Executive issues a Declaration of No
 Further Need.

11B.45.01.04 Initiation of Disposition Process

4.0 If the Director deems County owned or controlled real property to be suitable for disposition, the Director must refer the real property to OMB for a Preliminary Reuse Review, unless the reuse of the real property has been approved as part of a CIP, in which case the real property is not subject to the



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

mber
11-13
ective Date

preliminary reuse review or the reuse analysis.

11B.45.01.05 Preliminary Reuse Review

- Within 60 days after the Director refers a property to OMB for Preliminary Reuse Review, OMB, in consultation with DGS, DOT and other County Departments as appropriate, must investigate whether the real property identified: (a) has been designated for a particular public use in an approved Master Plan (including real property which may be needed for road improvements), (b) is suitable for approved CIP projects or (c) is appropriate for future reuse by the County.
- 5.1 If OMB determines that a property: (a) has been designated for a particular public use in an approved Master Plan (including real property which may be needed for road improvements), (b) is suitable for approved CIP projects or (c) is appropriate for future reuse by the County, the Director must recommend to the Executive that the real property be placed in Reservation.
- 5.2 If OMB determines that a property: (a) has not been designated for a particular public use in an approved Master Plan (including real property which may be needed for road improvements), (b) is not suitable for approved CIP projects or (c) is not appropriate for future reuse by the County, OMB must recommend to the Director that the real property is no longer needed for public use by the County and the Director may proceed with a Reuse Analysis.

11B.45.01.06 Reuse Analysis

- 6.0 If OMB's preliminary recommendation is that the real property is no longer needed for public use by the County, the Director or designee must prepare and distribute to all County Departments and County Agencies, information pertaining to the real property and invite them to propose a reuse of the real property within 30 calendar days. Information and comments received by the Director or designee from County Departments and County Agencies must be included in a recommendation prepared and submitted by the Director or designee to the Chief Administrative Officer concerning whether the Executive should find that the real property is no longer needed for public use. The Director or designee's recommendation about the proposed reuse of the real property must be in the form of a memorandum to the Chief Administrative Officer which also contains a fiscal analysis prepared by OMB and an economic analysis prepared by the Department of Finance.
- 6.1 After considering the Reuse Analysis and recommendation of the Director or his designee, the Executive may determine that:
 - A. The real property is appropriate for reuse by a County Department and place the real property in



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject	Number
Disposition of Real Property	11-13
Originating Department	Effective Date
Department of General Services	
Department of General Services	

Reservation or issue an Executive Order directing that the real property be assigned to a County Department;

- B. The real property is appropriate for reuse by a County Agency; or
- C. The real property is no longer needed for public use and is appropriate for Disposition.
- 6.2. For a proposed Disposition, the Executive must conduct a public hearing. Notice of the public hearing must be sent to all County Council members, the directors of all County Departments, the heads of all County Agencies, and the heads of all civic associations whose areas encompass or abut the real property. A public hearing is not required for real property assigned to a County Department or placed in Reservation.

11B.45.01.07 Council Comment

- 7.0 Before seeking Council approval of a Declaration of No Further Need, the Executive must submit the proposed Disposition of the real property to the Council and allow the Council at least 30 days to comment on:
 - A. all known or available material terms of the proposed Disposition, including the price or rent to be paid and any associated economic incentives;
 - B. any appraisal, or in the case of leases and licenses, market studies, that the Executive relied on or will rely on in determining the real property's or the lease's or license's Full Market Value.
- 7.1 When practicable, the Executive should submit for Council review the parameters and material terms of any proposed Disposition that has not yet begun to be negotiated.

11B.45.01.08 Declaration of No Further Need

- After determining that County owned or controlled real property is no longer needed for public use, the Executive must cause a Declaration of No Further Need to be published in the County Register and must cause the Declaration of No Further Need to be posted on the County website. A Declaration of No Further Need must specify whether the real property proposed for Disposition will be sold in fee simple or will be disposed of under a lease or license for a period of more than 2 years.
- 8.1 A Declaration of No Further Need is not required for properties with a Nominal Value.

11B.45.01.09 Council Action



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject	Number
Disposition of Real Property	11-13
Originating Department	Effective Date
Department of General Services	

- 9.1 Except as provided in § 11B.45.01.10, the Executive must submit for Council action, the Declaration of No Further Need for the real property and all necessary information supporting the Declaration of No Further Need.
- 9.2 The Executive must provide the Council at least 15 days advance notice of the Executive's intention to forward the Declaration of No Further Need to the Council for hearing.
- 9.3 The Executive must also advise the Council whether the proposed Disposition will be for less than Full Market Value if the Disposition does not fall within the exceptions in § 11B.45.01.11, below.
- 9.4 Except as provided in § 11B.45.01.09.5 and § 11B.45.01.09.6, if the Council does not hold a public hearing and approve the Executive's Declaration of No Further Need within 60 days of the Executive's submission, the Declaration of No Further Need is automatically approved.
- 9.5 The Council may extend the 60 day hearing period by resolution if the Council President informs the Executive within 30 days of the Executive's submission that the Council has not received all information necessary to review the Declaration of No Further Need.
- 9.6 If the 60 day deadline provided in § 11B.45.01.09.4 falls during the month of August or during the period of December 15 through December 31, the deadline is automatically extended until the next scheduled Council session.
- 9.7 The Council may waive the public hearing if it determines that a hearing is not necessary to properly assess the Declaration of No Further Need.

11B.45.01.10 Dispositions Not Requiring Council Action:

- 10.0 The Executive must submit the Disposition of the following categories of properties to the Council and allow the Council at least 30 days to comment, but their Disposition does not require the Council to hold a public hearing or to approve the Executive's Declaration of No Further Need if:
 - A. the real property, lease, or license has Nominal Value; or
 - B. the real property will be used primarily for a housing development and the developer of the housing legally commits that at least 30% of the housing units built on the real property will be MPDUs or other units that are exempt from development impact tax under Section 52-49(g)(1-(4).

11B.45.01.11 Exceptions to Disposition for Less Than Fair Market Value:



Offices of the County Executive • 101 Monroe Street • Rockville, Maryland 20850

Subject Disposition of Real Property	Number 11-13
Originating Department Department of General Services	Effective Date

- 11.0 The Executive must not dispose of any real property owned or controlled by the County at less than Full Market Value except when:
 - A. the real property, lease, or license has Nominal Value; or
 - B. the Disposition pertains to real property that will be used primarily for a housing development and the developer of the housing legally commits that at least 30% of the housing units built on the real property will be MPDUs or other units that are exempt from development impact tax under Section 52-49(g)(1-(4).

11B.45.01.12 Methods of Disposal

After the Council has approved by resolution the Executive's Declaration of No Further Need, the
Executive may dispose of the real property by any method that the Executive approves under an
Executive Order. The method must comply with any requirements imposed under local and State local law, including the Express Powers Act and the Land Use Article, Division II.

11B.45.01.13 Severability

The provisions of these regulations are severable and if any provision, clause, sentence, section, word or part thereof is held illegal, invalid or unconstitutional or inapplicable to any person or circumstances, such illegality, invalidity or unconstitutionality, or inapplicability shall not affect or impair any of the remaining provisions, clauses, sentences, sections, words or parts of these regulations or their application to other persons or circumstances.

Isiah Leggett County Executive

Approved as to form and legality:

Marc P. Hansen, County Attorney Date