

Proposed Restructuring of Department of Liquor Control (DLC)

Private Partner

The County Executive (CE) may create a private/public partnership to allow for a range of activities related to the administration and management of DLC operations and functions to be performed by a private partner experienced in the sale and distribution of spirits, wine and beer.

The private partner shall be selected by the County Executive and confirmed by the County Council.

The private partner shall provide industry experienced senior management level personnel to assume the responsibility of the day to day management of the distribution and sale of spirits, wine and beer on behalf of the DLC consistent with industry standards.

The private partner shall develop a marketing and retail outlet expansion plan and strategy to optimize the controlled and socially responsible sale of spirits, wine and beer.

The private partner shall be authorized to procure separate from the County's procurement process, i.e., equipment, retail space, technology, vehicles, product, etc.

Labor Relations Issues

There shall be no change in salary and benefits, including participation in the County's health and retirement plans. The employees would also retain all of her or his rights under the County's merit system and the County's Collective Bargaining Statute.

The private partner will be subject to the terms of any collective bargaining agreement applicable to those employees in accord with the provisions of a local law enacted by the County Council.

Their current certified representative Municipal and County Government Employees Organization (MCGEO), unless the employees elected to

decertify their representative in accordance with procedures set out in the collective bargaining law adopted by the County Council.

The private partner shall assume full responsibility and accountability for all DLC facilities, physical assets, equipment, vehicles and product inventory.

The County

The County shall retain ownership of all DLC assets, i.e., liquor warehouse, equipment, vehicles, product inventory, technology systems, etc.

The County shall retain control over DLC policy decisions, enforcement of liquor laws, approval of licenses, labor relations and collective bargaining.

The County shall compensate the private partner directly from revenues generated by the DLC by either a fixed administrative/management fee, bonus system or a combination of both.