

T&E COMMITTEE #1
March 14, 2022

Briefing

MEMORANDUM

March 9, 2022

TO: Transportation & Environment Committee

FROM: Keith Levchenko, Senior Legislative Analyst

SUBJECT: **Briefing: Building Energy Performance Standard (BEPS) Technical Report by Steven Winter Associates, Inc.**

The following officials and staff will be attending this meeting:

- Stan Edwards, Chief of Energy, Climate, and Compliance Division, DEP
- Lindsey Shaw, Manager of Energy & Sustainability Programs, DEP
- Emily Curley, Commercial Energy Program Manager, DEP
- Chris Pendley, Senior Building Systems Engineer, BODE – CEM, Steven Winter Associates, Inc.

Attachments

- DEP Presentation Slides on the BEPS Technical Report (©1-27)

NOTE:

- *The full BEPS Technical Report is available on the BEPS webpage at:*
<https://www.montgomerycountymd.gov/green/energy/beps.html>
- *The Text of Bill 16-21 – “Environmental Sustainability - Building Energy Use Benchmarking and Performance Standards – Amendments” and prior Council Staff Reports on this bill are available at:*
<https://apps.montgomerycountymd.gov/ccllims/BillDetailsPage?RecordId=2707&fullTextSearch=16-21>

At its March 14 meeting, the T&E Committee will receive a briefing from DEP staff on its [Building Energy Performance Standards Development – Technical Analysis](#) (Agenda Item #1). After the briefing, the Committee will continue its worksession on Bill 16-21 (Agenda Item #2).

During its prior worksessions on Bill 16-21, the Committee expressed an interest in better understanding the likely range of actual building performance standards that would be needed to meet the County’s Climate goals¹ and what those potential impacts would be on affected property owners and tenants. While the structure of the BEPS program is established in Bill 16-21, the performance standards themselves would be established via regulation based on further technical analysis.

DEP contracted with Steven Winter Associates to identify performance standards for building types, undertake comprehensive data analysis on the magnitude of energy savings and greenhouse gas emission reductions achievable through BEPS, and do a cost-benefit analysis of BEPS implementation. This analysis was completed in February. The T&E Committee asked DEP to provide a briefing on this technical analysis.

Bill 16-21

Bill 16-21, Environmental Sustainability - Building Energy Use Benchmarking and Performance Standards - Amendments was transmitted by the Executive to the Council in April 2021 and introduced on May 4, 2021. A virtual public hearing was held on July 15, 2021. Transportation and Environment Committee (T&E) worksessions were held on October 28, 2021 and December 9, 2021.

As noted in prior T&E Committee worksession staff reports, Bill 16-21 would:

- expand the number of buildings covered by the County’s energy benchmarking requirements,
- amend certain definitions,
- establish an energy performance standard structure for covered buildings with certain gross floor area, and
- create a Building Performance Improvement Board

As noted earlier, follow-up regulations will be needed to set the actual performance standards and timelines for compliance.

For further background on Bill 16-21 and T&E discussion to date, please see the [Council Staff Report from December 9, 2021](#).

BEPS Technical Report

The [Building Energy Performance Standards Development – Technical Analysis](#) was completed in February 2022. As noted in the Executive Summary of the report, the goals of the report were to:

¹ The County’s Climate Action Plan (CAP) was released in June 2021 with a goal of cutting community-wide greenhouse gas emissions (GHG) by 80% by 2027 and 100% by 2035. This goal was first articulated in [Council Resolution 18-974](#) adopted in December 2017. Based on the County’s greenhouse gas inventory in 2018, buildings represent about 50% of all greenhouse gas emissions. Optimizing energy usage and electrification requirements for existing buildings are the highest priorities noted in the “Buildings” section of the County’s Climate Action Plan.

- *Create a framework to generate potential energy performance standards for covered buildings.*
- *Understand how the timing and stringency of potential energy performance standards impact cumulative GHG emissions over the next two decades.*
- *Evaluate what retrofits are technically feasible, what the total cost might be (independent of who pays), and the cost and carbon benefits of achieving the energy performance standards.*
- *Assess how a BEPS intervention affects the performance of the covered buildings towards a zero emissions buildings goal by 2035.*

The report considered three potential target setting methods for establishing performance standards:

- Energy Efficiency (EE) Target – optimize all energy end-uses with available technologies. Assumes continuing to use fossil-fuel systems for space and water heating
- Zero Net Carbon- Compatible (ZNC) Target – Assumes the electrification of most fossil-fuel systems as well as the optimization of other energy end-uses with available technologies
- Midpoint Target – splits the difference between the two targets above.

The report also includes nine case studies (or virtual audits) intended to represent Montgomery County’s varied building stock. The studies looked at how buildings could achieve the ZNC target with technically feasible technologies, the EE target while maximizing return on investment, and what a package of improvements with less than a five-year payback would yield.

Findings/Conclusions

Based on these three targets, the report calculated potential reductions in energy use intensity (EUI) overall and by building type. Overall annual reductions in on-site EUI were calculated as 46% (under the EE target), 66% (under the Midpoint target), and 86% (under the ZNC target).

In terms of greenhouse gas emissions reductions, even assuming no change in the energy source makeup of the electricity grid, the EE, Midpoint, and ZNC targets would yield annual reductions of 19%, 22% and 26% respectively. Assuming a carbon-free electricity supply, would result in annual reductions of 87%, 92%, and 97% respectively. It should be noted that the greening of the grid with no BEPS would yield a 76% reduction. However, implementing BEPS serves a key purpose of reducing pressure on the electricity grid (leaving more capacity for other initiatives such as large increases in electric vehicle charging) while also getting the County closer to carbon neutrality.

The total capital cost to implement BEPS for the EE, Midpoint, and ZNC targets was calculated as, \$1.7 billion, \$2.4 billion, and 3.22 billion respectively. However, these totals do not assume avoided costs (a “No BEPS” scenario is assumed to cost \$0 in capital costs) since circumstances would vary greatly by each building . However, if a property owner were to invest in energy efficiency improvements and electrification as part of a normal cycle of major equipment replacement, then the net costs for BEPS could be substantially less.

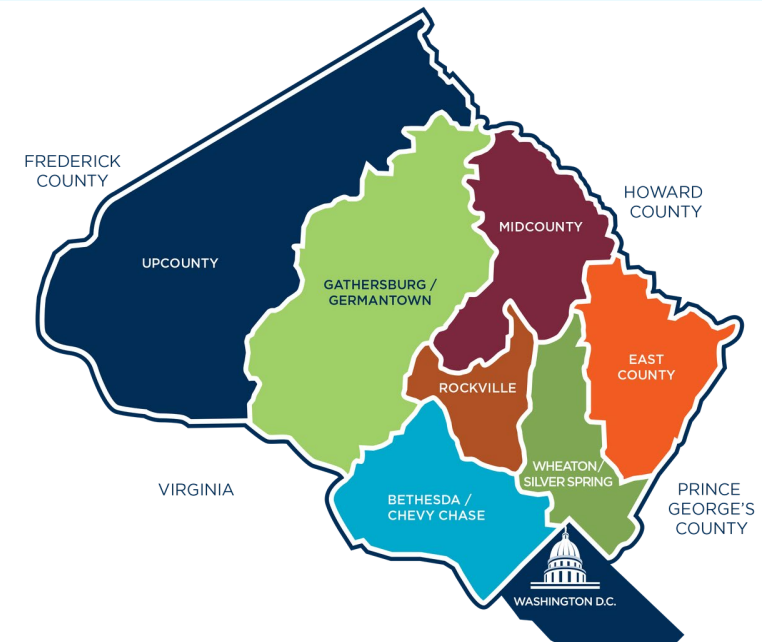
The EUI results by building type highlight that the EE and ZNC targets are closely aligned in the office building sector since most office buildings don't utilize natural gas and therefore would not need to electrify. However, for other buildings (such as multi-family), electrification would be a critical (and expensive) component to reducing energy usage and greenhouse gas emissions and a necessary step for the County to meet its climate goals.

Attachment



March 14, 2022

DRAFT
**Building Energy Performance
Standards (Bill 16-21):
BEPS Technical Report**
*Standard Setting Research to
Inform Regulations*



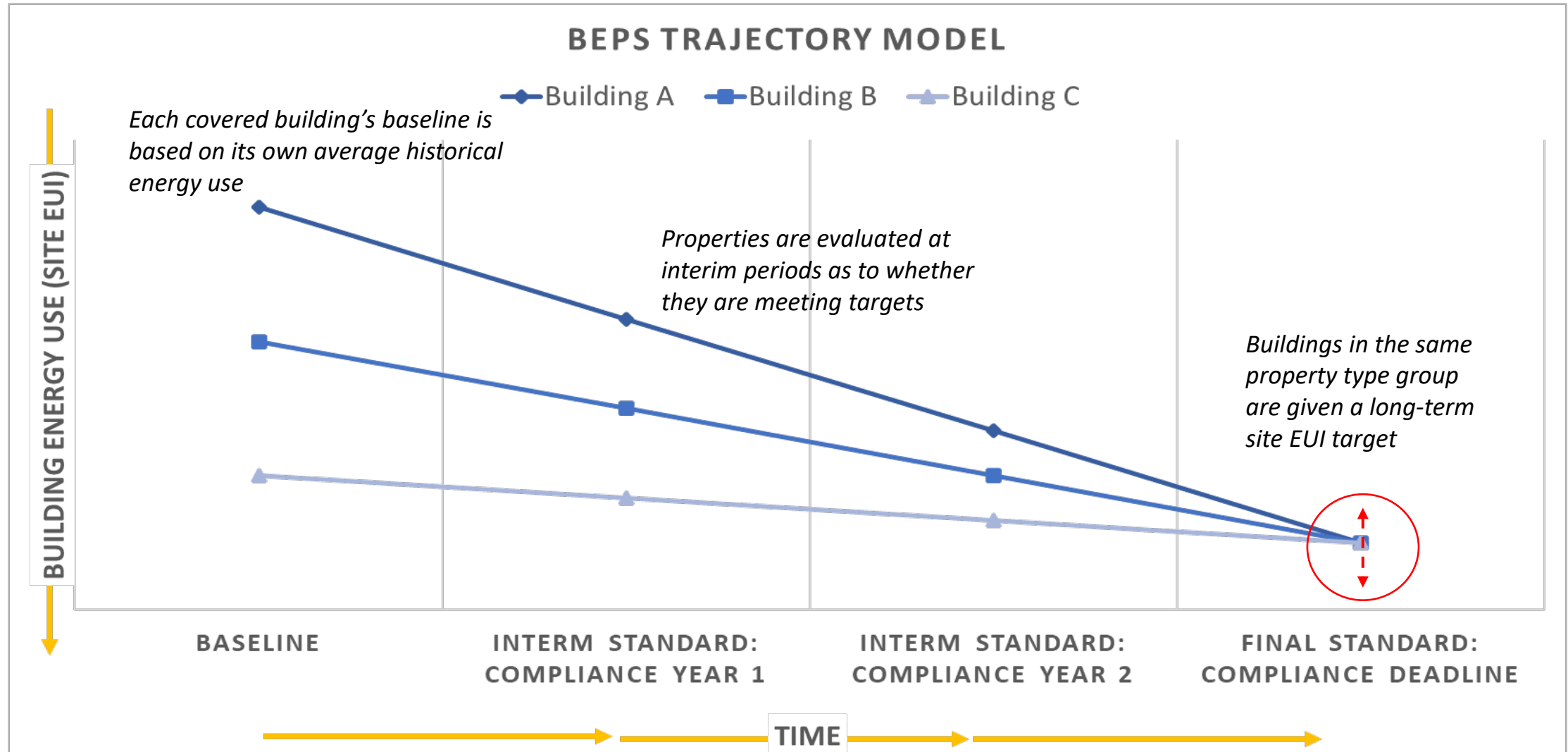
Learn more at <https://www.montgomerycountymd.gov/green/energy/beps.html>

Briefing Agenda

- Methodology for BEPS Technical Report Analyses
- Site EUI Target Calculation Approach
- Site EUI Options
- Building Inventory Analysis
- Impacts of BEPS Target Options:
 - County-wide Energy and GHG Benefits
 - Cumulative GHG Emissions Impacts
 - Financial Costs and Savings
- Case Studies
- Concluding Takeaways

BEPS Policy Overview

- Final standard (to be defined by regulation) will dictate scale of investments and emissions reductions



High-Level Methodology of BEPS Technical Analysis

Covered Buildings

- Develop an approximate covered buildings list
- Group covered buildings into building types to evaluate a range of technically feasible site EUI targets

Standard Setting Options

- Establish a recommended method for setting building performance standards
 - Use typical energy use profiles in building types representative of buildings in Montgomery County
 - Assume retrofits using commercially available technology

County-Wide Impacts

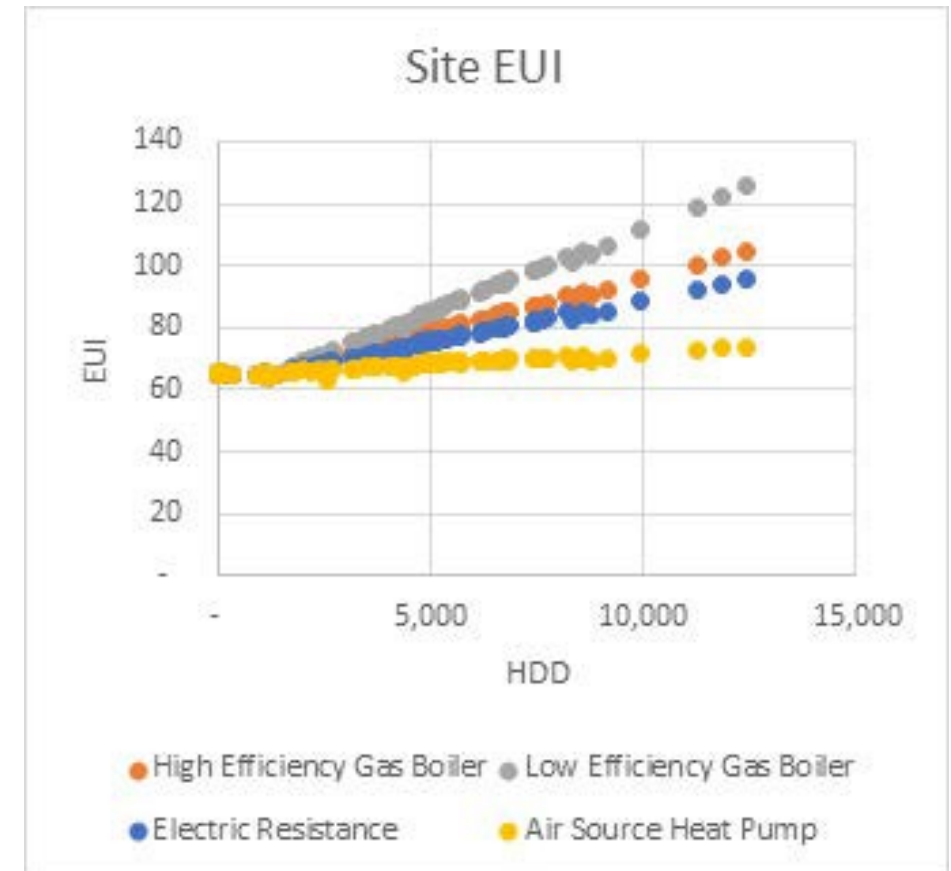
- Model county-wide impacts of potential BEPS targets to estimate:
 - Energy savings
 - GHG reductions
 - Cost savings
 - Cost impacts

Case Studies

- Select buildings representative of primary building types that would have to meet a BEPS target
- Create retrofit packages via desk audits to:
 - Test technical feasibility of potential site EUI targets,
 - Estimate the total capital costs,
 - Estimate energy cost savings of meeting targets

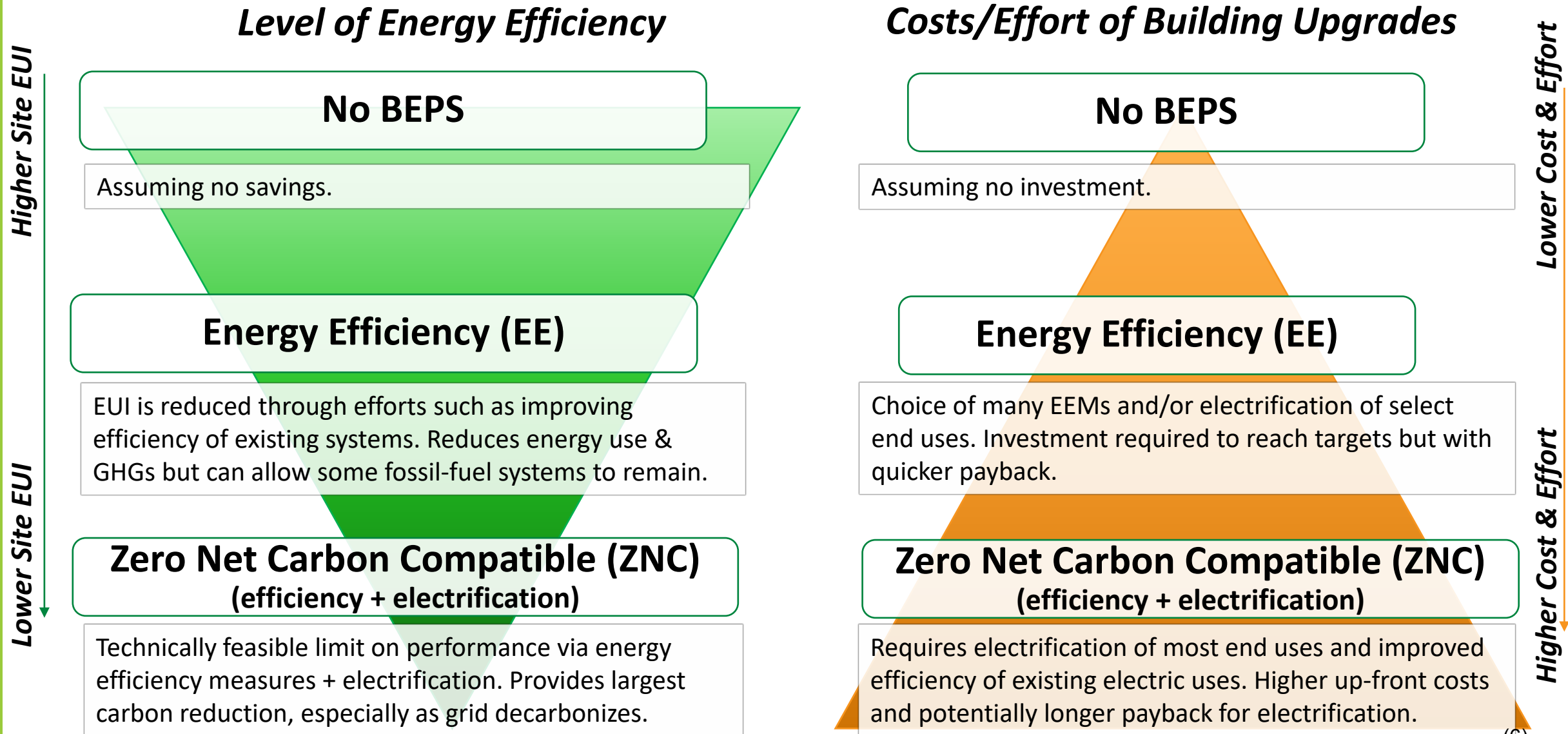
Electrification and Site EUI

- The Site EUI metric in Bill 16-21 favors electrification regardless of the efficiency of the electric technology.
- **Electrification is one of the deepest forms of energy efficiency because electric equipment operates at higher efficiency than fuel-fired equipment.**
- Setting a low BEPS site EUI target would require buildings to electrify end uses over time *and* improve electric efficiency.



Source: US EPA, *Understanding and Choosing Metrics for Building Performance Standards and Zero-Carbon Recognition*, May 2021

Overview of BEPS Standard-Setting Approach Options



Target Method 1: Energy Efficiency (EE) Target

- Achievable through energy efficiency measures for the typical building.
 - Most buildings should be able to achieve these reductions through efficiency and equipment optimization of electric and fossil fuel-based systems.
 - For some buildings, the easiest pathway may be electrifying some systems. Electrification is a very effective site EUI energy efficiency measure.
- Calculated by applying a moderate reduction of energy use to the typical building in each building type:

| End Use | Percent reduction from the localized median EUI for EE target |
|-------------------|---|
| Electricity | 15% |
| Gas Space Heating | 20% |
| Gas Water Heating | 10% |
| Gas Cooking | 0% |
| Gas Laundry/Other | 0% |

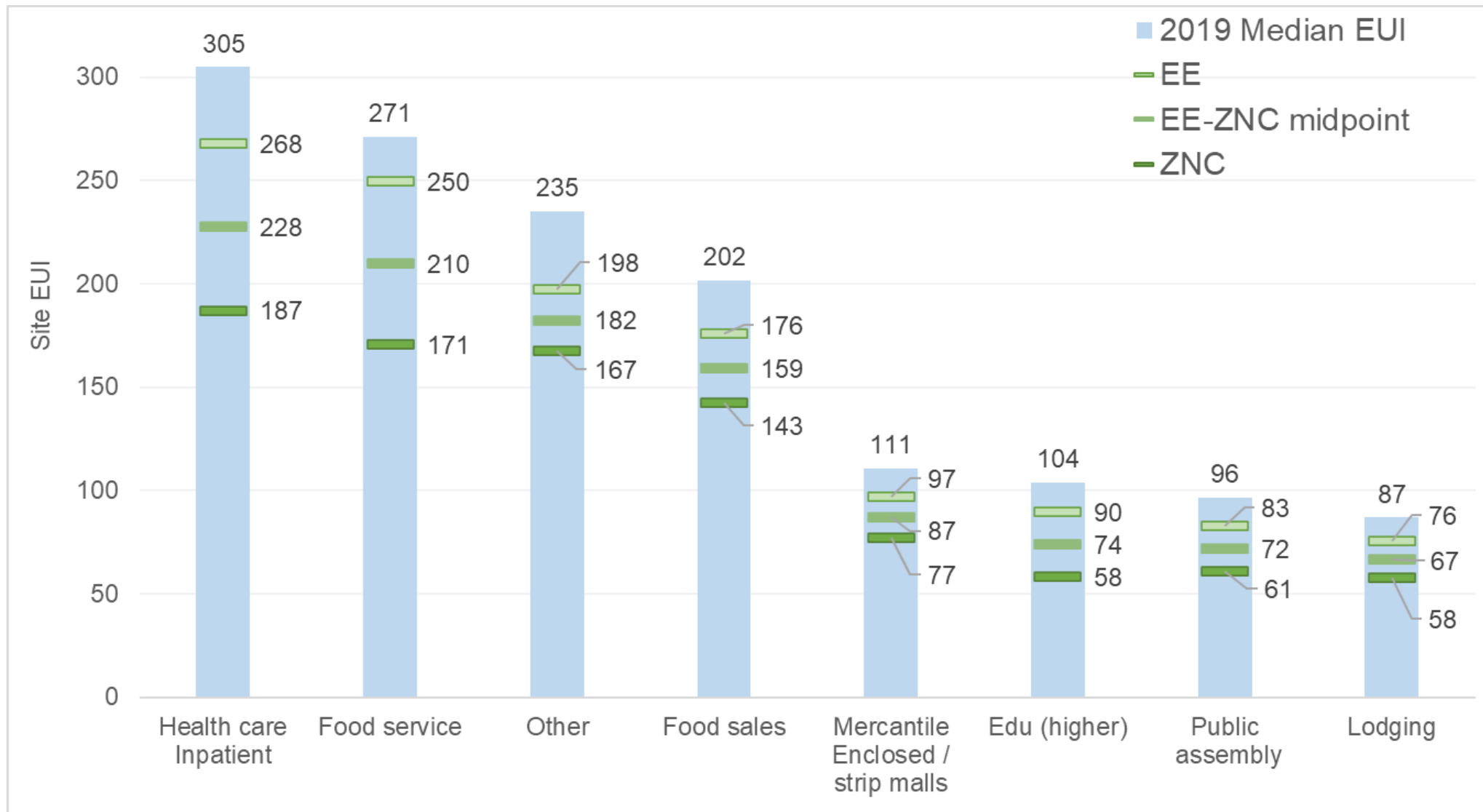
Target Method 2: Zero-Net Carbon Compatible (ZNC) Target

- An EUI level simulating the electrification of all fossil fuel end uses using market-ready technology in an energy efficient building.
- The ZNC targets are a technically feasible limit on building energy performance for each group

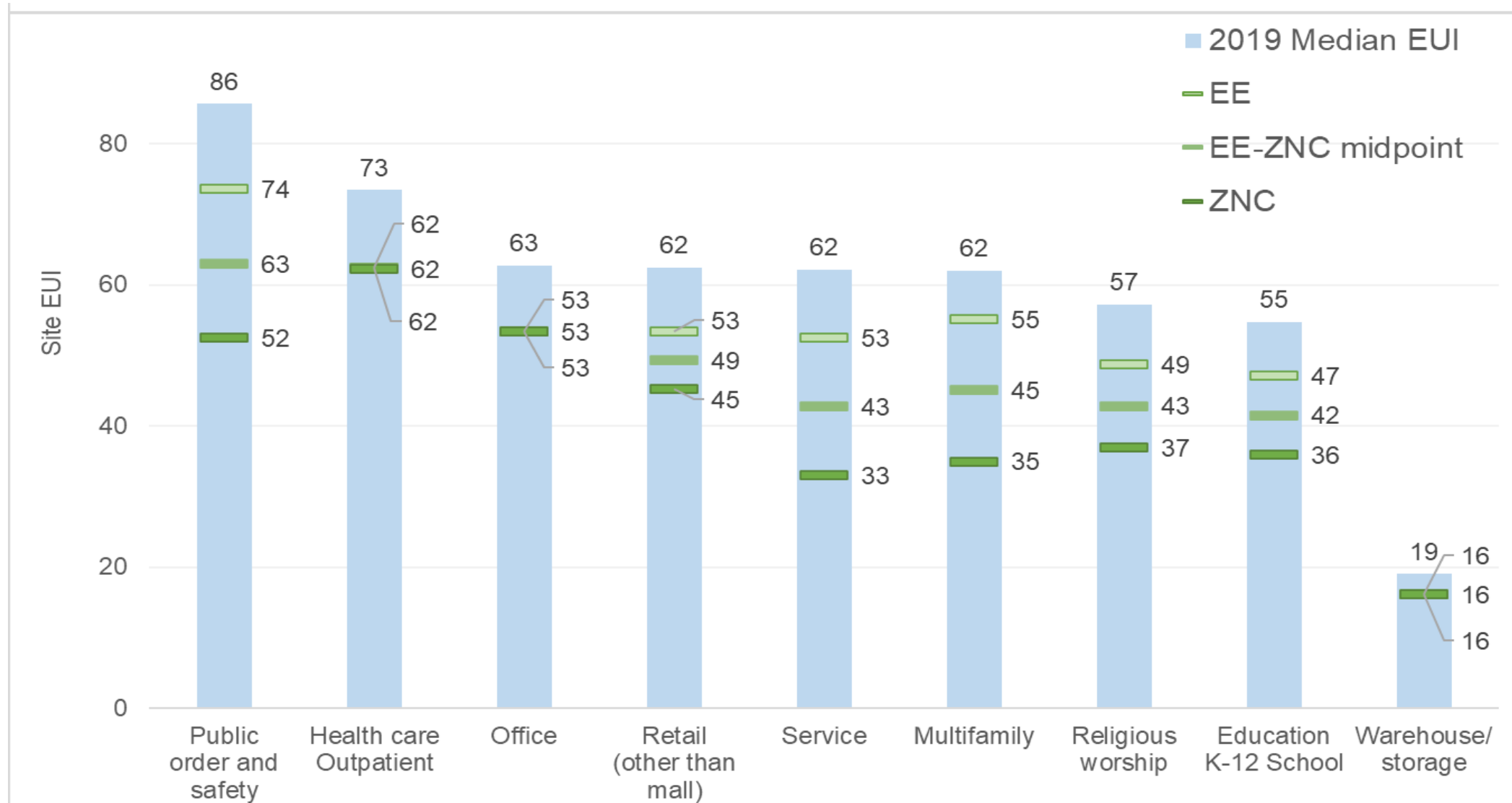
| End Use | Percent reduction from the localized median EUI for EE target | Additional percent reduction starting from the EE target for ZNC target |
|-------------------|---|---|
| Electricity | 15% | 0% (no further change) |
| Gas Space Heating | 20% | 68%, all electric (COP* 0.80 → 2.50) |
| Gas Water Heating | 10% | 59%, all electric (COP 0.90 → 2.20) |
| Gas Cooking | 0% | 39%, all electric (COP 0.45 → 0.74) |
| Gas Laundry/Other | 0% | 11%, all electric (COP 0.90 → 1.00) |

**COP is the Coefficient of Performance of the equipment, defined as energy output (heat) divided by purchased energy input (gas or electricity). A COP of 0.8 is an annual efficiency of 80%. A heat pump can operate at average efficiencies of 250% (COP of 2.50) by extracting heat from the outside air.*

Site EUI Options from BEPS Technical Report (1 of 2)



Site EUI Options from BEPS Technical Report (2 of 2)

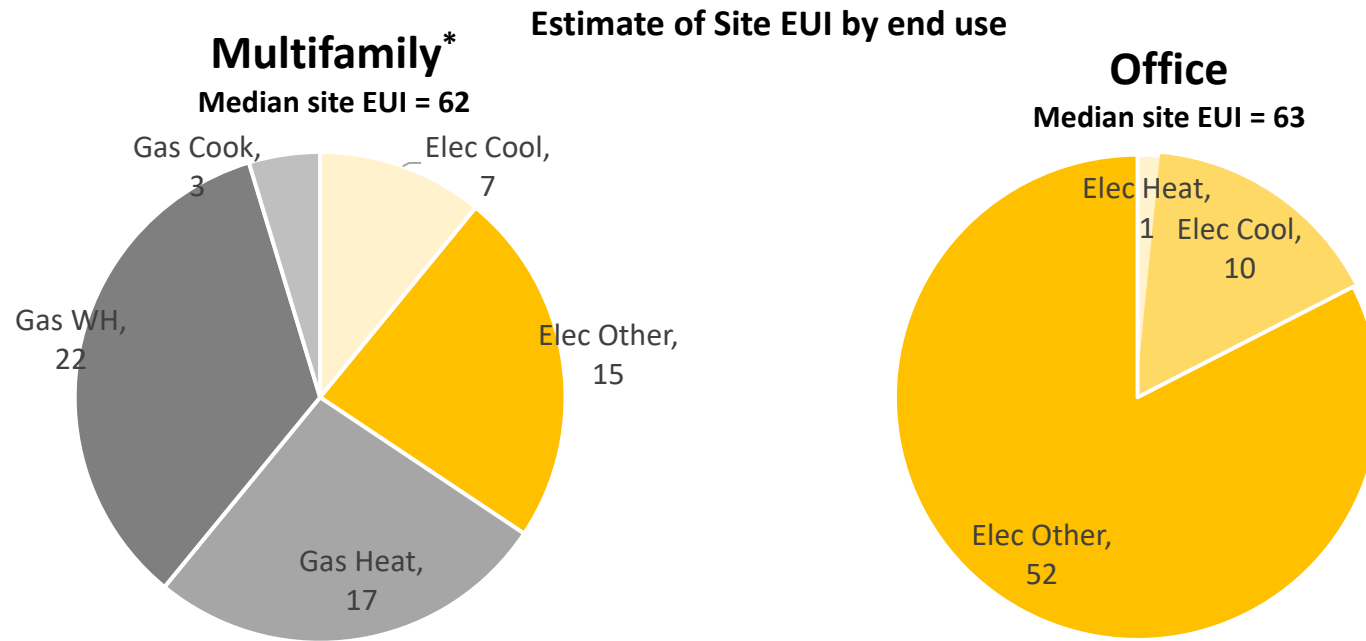


Site EUI Options from BEPS Technical Report

| Building Type | 2019 Median | EE | EE-ZNC Mid-Point | ZNC | % of covered area | % reduction from median needed for ZNC |
|------------------------|-------------|-----|------------------|-----|-------------------|--|
| Multifamily | 62 | 55 | 45 | 35 | 34% | 44% |
| Office | 63 | 53 | 53 | 53 | 31% | 16% |
| Enclosed/Strip Mall | 111 | 97 | 87 | 77 | 7% | 31% |
| Health Care Inpatient | 305 | 268 | 228 | 187 | 4% | 39% |
| Lodging | 87 | 76 | 67 | 58 | 4% | 33% |
| Warehouse/storage | 19 | 16 | 16 | 16 | 4% | 16% |
| Other | 235 | 198 | 182 | 167 | 3.5% | 29% |
| Retail | 62 | 53 | 49 | 45 | 3.1% | 27% |
| Food Sales | 202 | 176 | 159 | 143 | 2.5% | 29% |
| Public Assembly | 96 | 83 | 72 | 61 | 2.1% | 36% |
| K-12 School | 55 | 47 | 42 | 36 | 1.8% | 35% |
| Religious worship | 57 | 49 | 43 | 37 | 1.5% | 35% |
| Health Care Outpatient | 73 | 62 | 62 | 62 | 1.3% | 15% |
| Higher Education | 104 | 90 | 74 | 58 | 0.2% | 44% |
| Public Order/Safety | 86 | 74 | 63 | 52 | 0.2% | 40% |
| Food Service | 271 | 250 | 210 | 171 | 0.01% | 37% |

Example Building Types – Achievable Savings

- Different buildings types use energy differently to meet their occupancy needs, and source that energy in different ways
- Some building types are already substantially electric (e.g., offices)
- Building types with large gas uses have more potential for reductions in site EUI (e.g., multifamily)



| Site EUI | 2019 Median | EE % reduction from median | Mid-Point % reduction from median | ZNC % reduction from median |
|--------------------|-------------|-------------------------------|--------------------------------------|--------------------------------|
| Multifamily | 62 | 11% | 27% | 44% |
| Office | 63 | 16% | 16% | 16% |

(12)

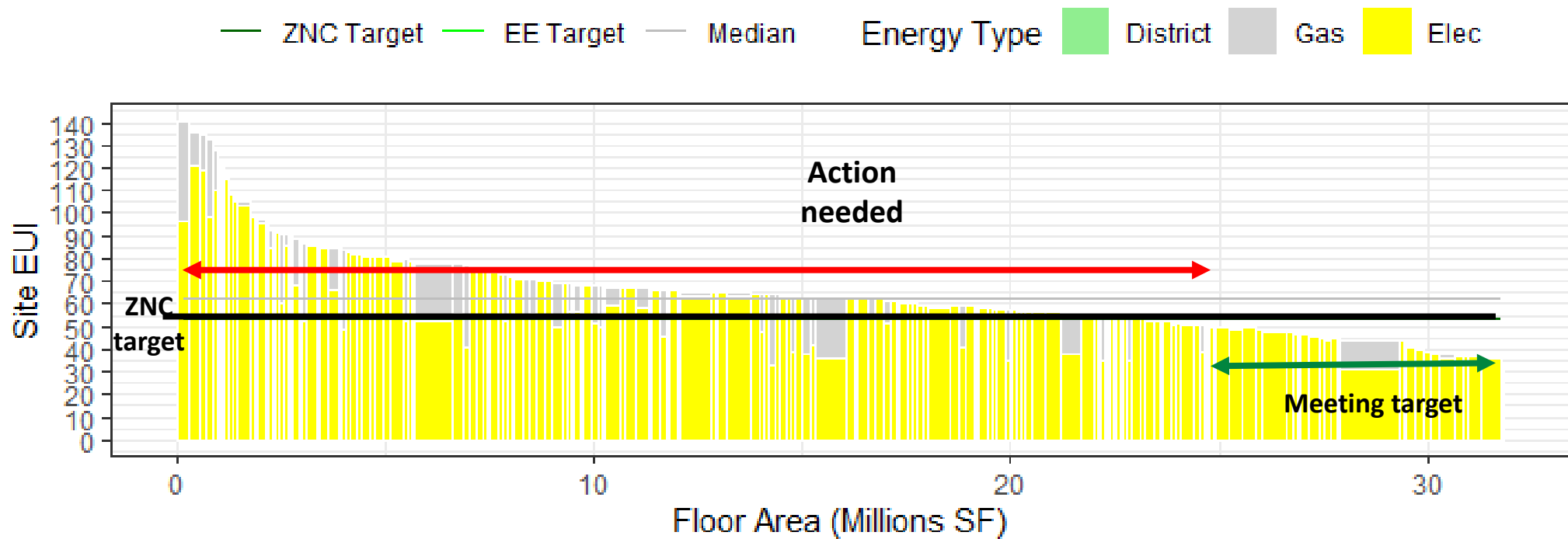
% of Buildings Needing to Reduce Site EUI to Reach Target

| | Total covered | EE | EE-ZNC midpoint | ZNC |
|--|---------------|------------|-----------------|------------|
| Office | 391 | 81% | 81% | 81% |
| MF-New-Tall <i>(built after 1980, 4 stories and up)</i> | 145 | 38% | 59% | 79% |
| Warehouse and storage | 144 | 51% | 51% | 51% |
| MF-Short <i>(3 stories and shorter)</i> | 101 | 56% | 67% | 89% |
| MF-Old-Tall <i>(built before 1980, 4 stories and up)</i> | 90 | 70% | 80% | 90% |
| Mercantile Retail (other than mall) | 82 | 71% | 71% | 71% |
| Other | 76 | 66% | 74% | 74% |
| Lodging | 73 | 60% | 84% | 93% |
| Religious Worship | 71 | 61% | 70% | 70% |
| Food Sales | 55 | 76% | 76% | 89% |
| Public Assembly | 53 | 53% | 53% | 64% |
| Mercantile Enclosed and strip malls | 45 | 64% | 64% | 69% |
| Education - K-12 School | 40 | 83% | 88% | 98% |
| Health care Outpatient | 38 | 87% | 87% | 87% |
| Public order and safety | 11 | 100% | 100% | 100% |
| Health care Inpatient | 10 | 100% | 100% | 100% |
| Education | 3 | 33% | 33% | 33% |
| Food Service | 1 | 100% | 100% | 100% |
| Total % of Buildings Needing To Reduce Site EUI to Reach Target | 1429 | 66% | 72% | 78% |

Energy Use & BEPS Targets, Sample Building Typologies

| % of Buildings Needing to Reduce Site EUI to Reach Target | Total covered | EE | EE-ZNC midpoint | ZNC |
|---|---------------|-----|-----------------|------------|
| Office | 391 | 81% | 81% | 81% |

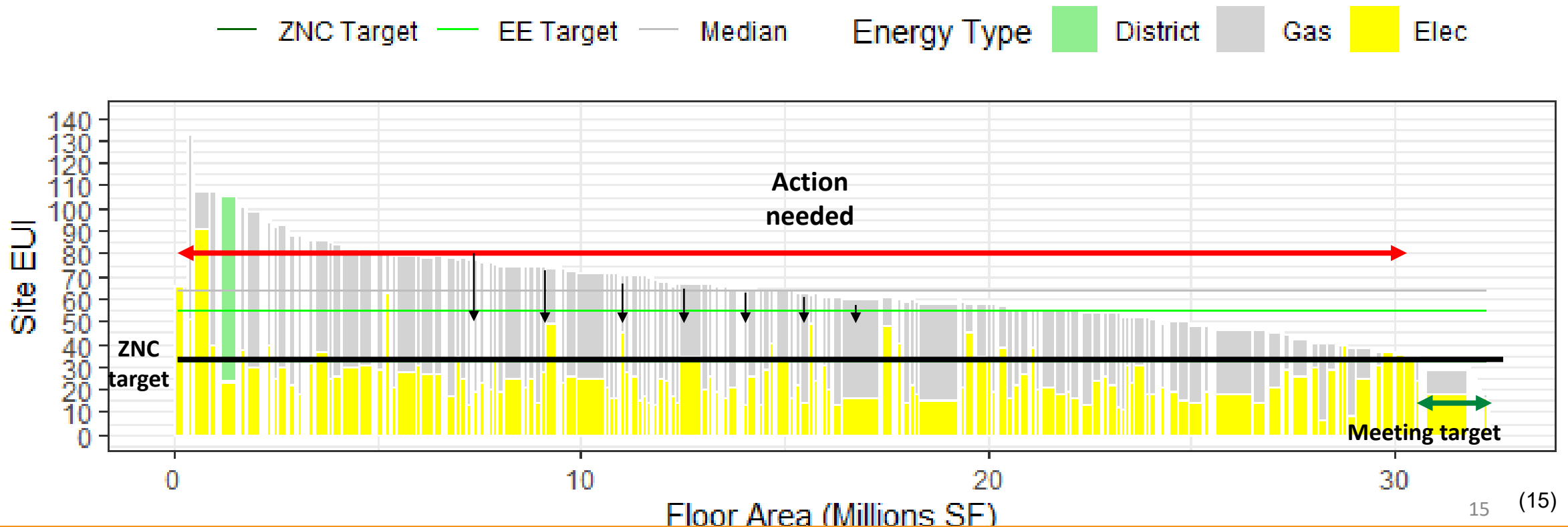
Office Energy Use Distribution



Energy Use & BEPS Targets, Sample Building Typologies

| % of Buildings Needing to Reduce Site EUI to Reach Target | Total covered | EE | EE-ZNC midpoint | ZNC |
|---|---------------|-----|-----------------|------------|
| MF-New-Tall <i>(built after 1980, 4 stories and up)</i> | 90 | 70% | 80% | 90% |

MF-Old-Tall Energy Use Distribution



Impact: County-Wide Energy and Emissions Reductions

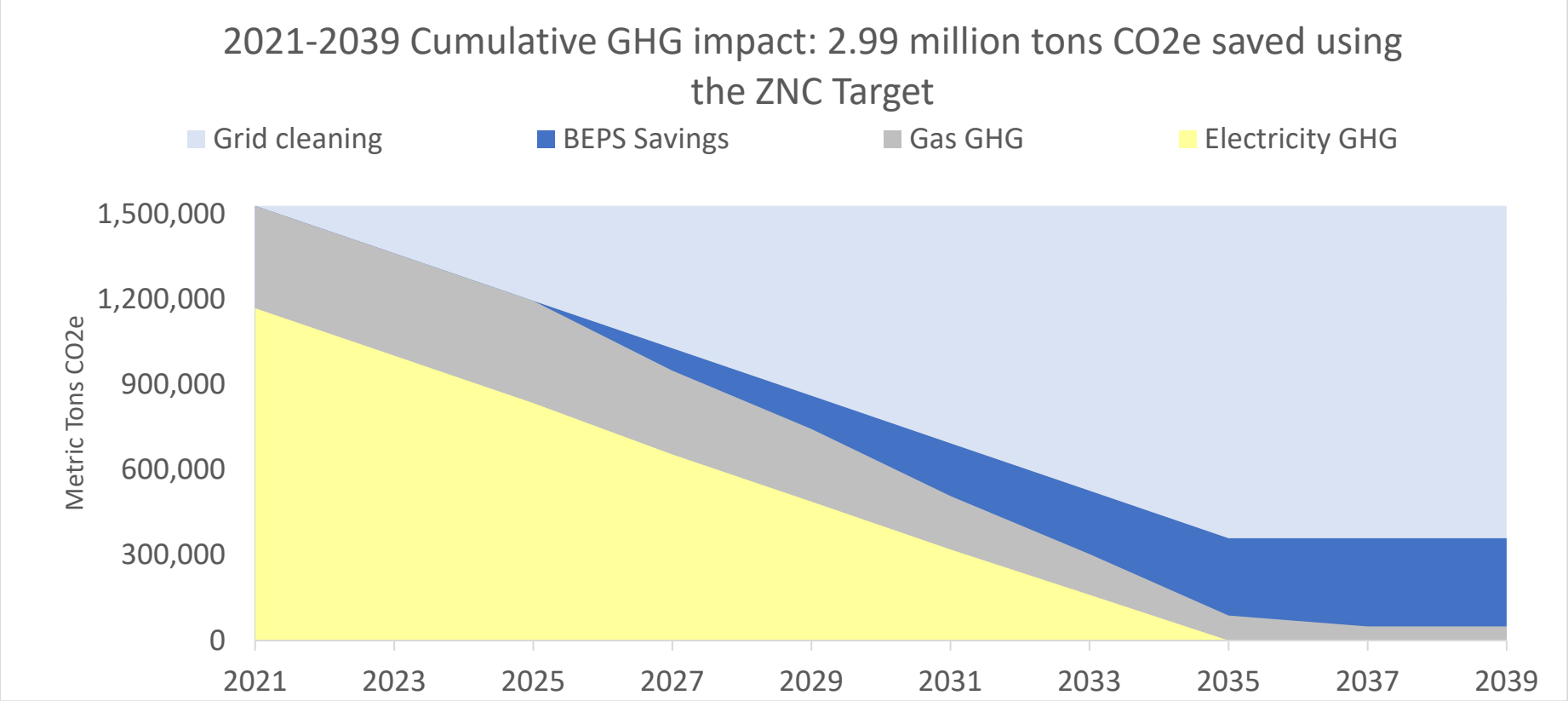
Selecting an EE target would allow new fossil-fuel equipment to be installed, locking buildings into a long period of fossil fuel use until the next replacement cycle, e.g., 15-20 years.

Selecting a ZNC target, if implemented along with the realization of a 100% carbon-free electricity supply, would result in the deepest emissions reductions.

| | EE | EE-ZNC midpoint | ZNC |
|---|-----|-----------------|-----|
| Reduction in Site EUI vs baseline | 23% | 28% | 35% |
| Reduction in On-site Fossil Fuel Emissions | 46% | 66% | 86% |
| Reduction in emissions vs baseline (NO change from today's grid) | 19% | 22% | 26% |
| Reduction in emissions (carbon free electric supply) | 87% | 92% | 97% |

Impact: County's Cumulative GHG Emissions

- The transition to a carbon-free electricity supply will provide the most carbon emissions savings in buildings.
- BEPS enables further emissions reductions by:
 - Reducing on-site emissions through fossil fuel efficiency and eventual electrification
 - Improving electric energy efficiency and easing the burden on the supply side to provide electricity from carbon-free sources



Impact: County-Wide Estimated Financial Costs and Savings

Costs = full cost of new system, not incremental cost above standard replacement, across all BEPS years.

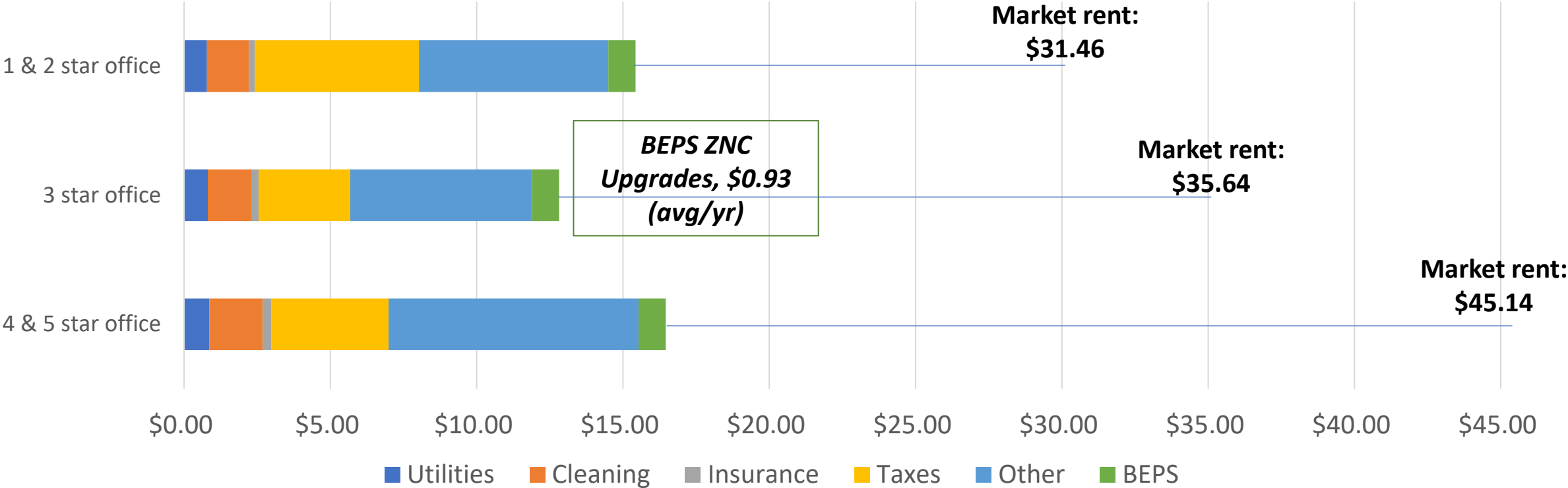
| | No BEPS | EE | EE-ZNC midpoint | ZNC | |
|---|---------|--------|-----------------|--------|------------------------------|
| Energy Costs (post-BEPS) | \$543 | \$458 | \$451 | \$437 | <i>Million</i> |
| Energy Cost Savings (post-BEPS vs baseline) | \$0 | \$85 | \$92 | \$106 | <i>Million</i> |
| % Energy Cost Savings (post-BEPS vs baseline) | 0% | 16% | 17% | 19% | <i>% lower than baseline</i> |
| Total BEPS Related Capital Cost* (annual average over 15 years) | \$0 | \$111 | \$160 | \$216 | <i>Million</i> |
| BEPS Related Capital Cost* / SF / year (annual average over 15 years) | \$0 | \$0.48 | \$0.69 | \$0.93 | <i>\$/SF/year</i> |

Most major in-building equipment (i.e., mechanical equipment) is likely to be replaced prior to 2035. This capital cost can be redirected toward deeper retrofit projects. This creates a lower “effective” cost of compliance, but baseline capital costs are highly building dependent on factors outside of the study. Baseline capital cost outlay, financial incentives, and financing were too building-specific to determine, and thus, are not included in this report.

BEPS Related Capital Costs / SF in Context

- Costar market reports show annual expenses per square foot as well as rental income per square foot
- Report shows total average rental income for Bethesda/Chevy Chase offices: \$41.26 per square foot
- Operating expenses per square foot are ~\$11-15 per square foot

Rents & Expenses/SF, Bethesda Chevy Chase



Case Studies

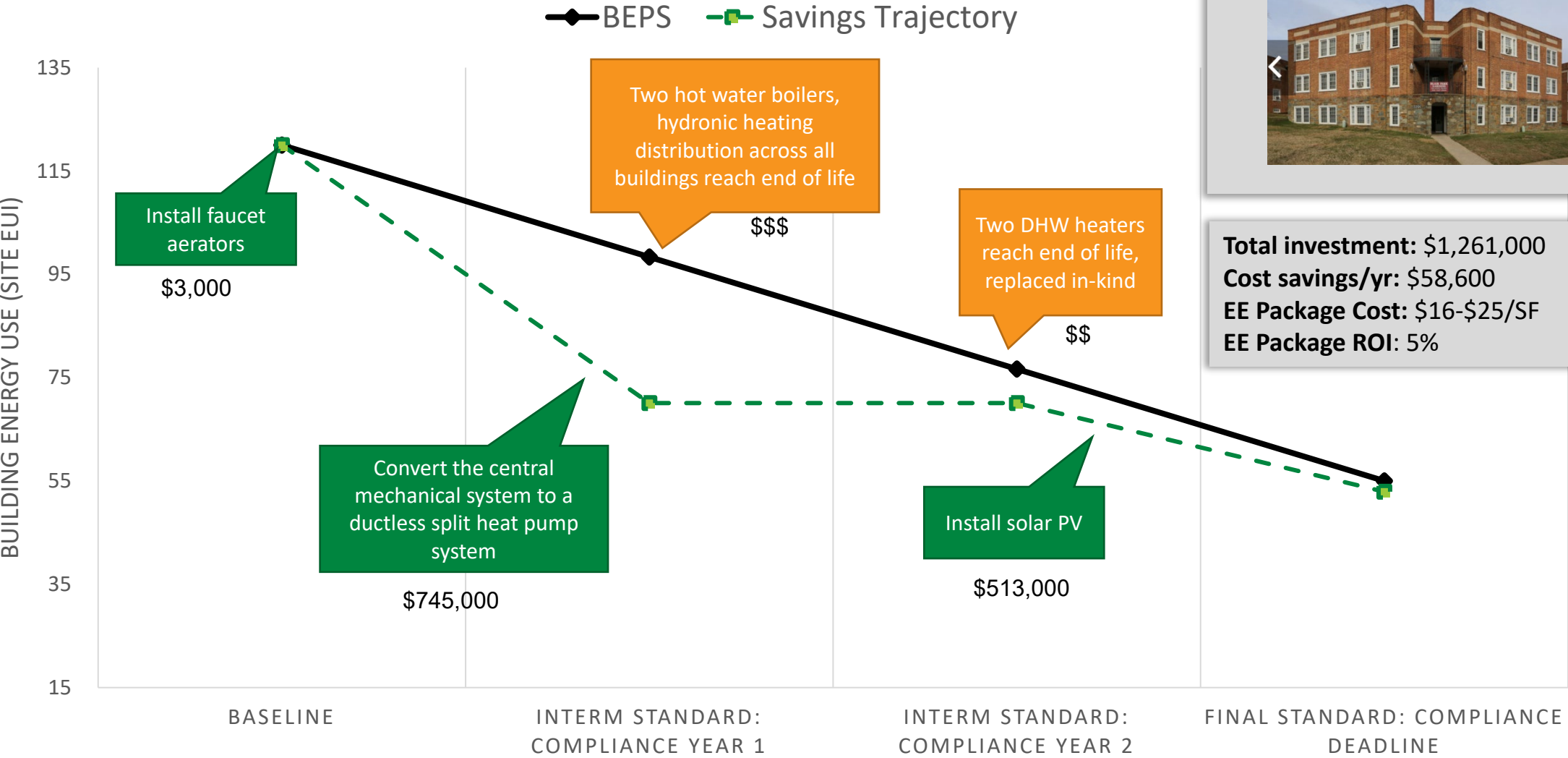
- **Case studies evaluated 9 buildings:**
 - 3 offices (class A, older mixed-fuel, older all-electric)
 - 3 multifamily buildings (new high-rise, old affordable high-rise, affordable garden-style)
 - 2 lodging (hotel with conference, standard hotel)
 - 1 worship facility
- **Desktop audits were performed to develop energy efficiency measure (EEM) packages:**
 - EE Target Package
 - ZNC Target Package
 - Less-than-Five-Year Payback Package
- **Each measure and package summarize total costs and savings to estimate:**
 - Site EUI and GHG reduction
 - Cost savings
 - Capital cost
 - Simple payback (in years)
 - Return on investment

Case Study Example: Garden Style Multifamily, EE

Building Information
 Square Footage: 50,000 – 75,000 SF
 Year Built: 1950 – 1955
 2019 Site EUI (kBtu/SF): 120



Total investment: \$1,261,000
Cost savings/yr: \$58,600
EE Package Cost: \$16-\$25/SF
EE Package ROI: 5%

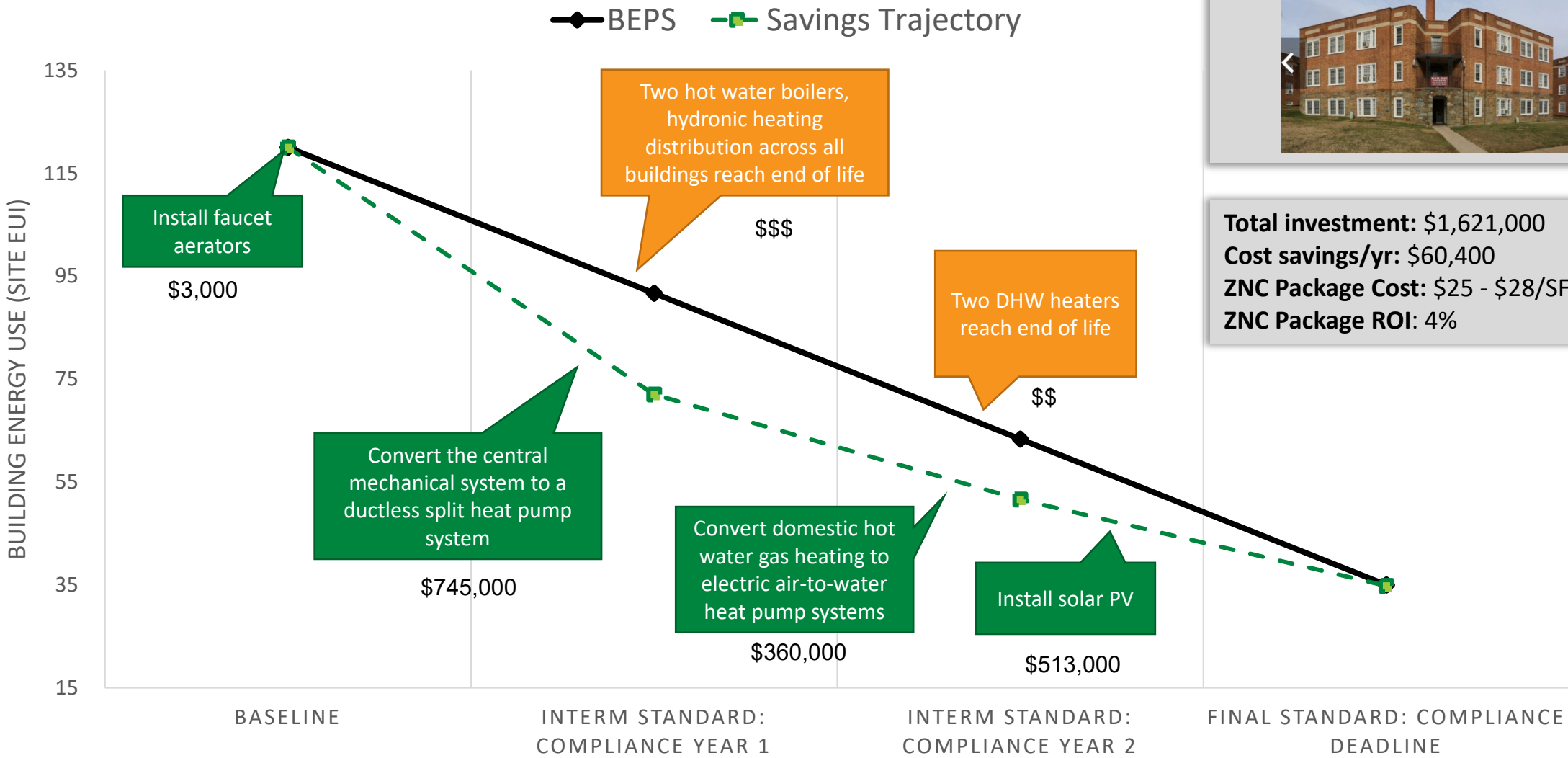


Case Study Example: Garden Style Multifamily, ZNC

Building Information
 Square Footage: 50,000 – 75,000 SF
 Year Built: 1950 – 1955
 2019 Site EUI (kBtu/SF): 120



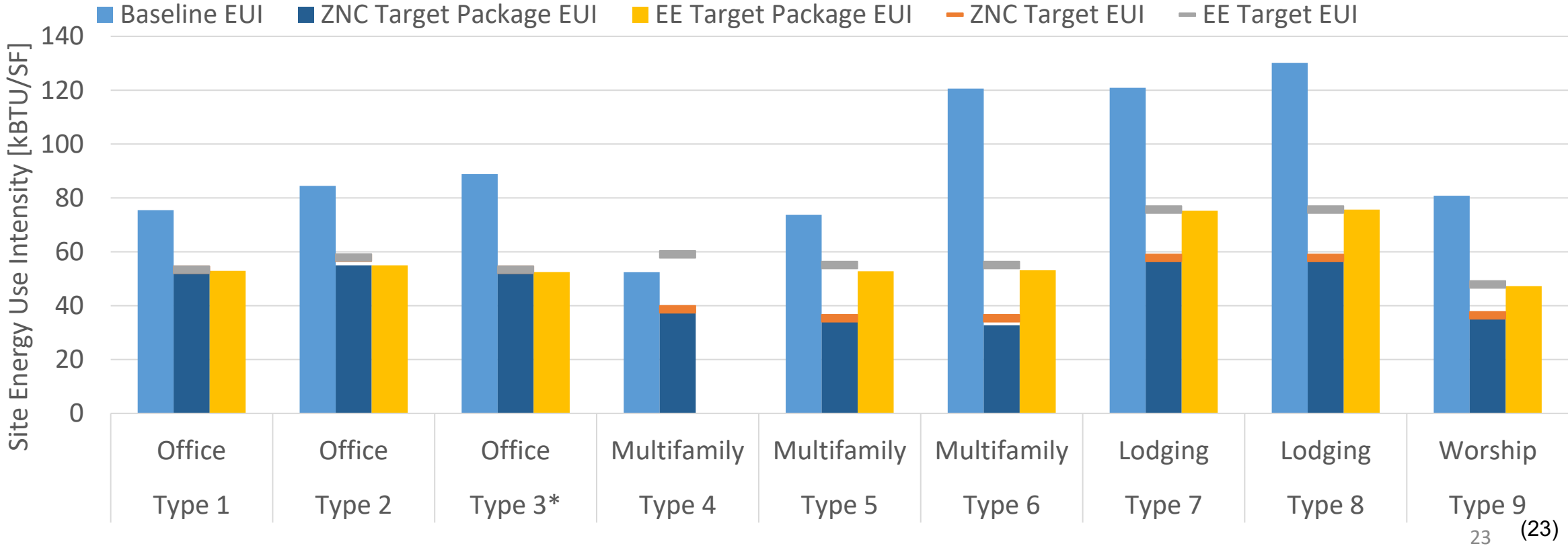
Total investment: \$1,621,000
Cost savings/yr: \$60,400
ZNC Package Cost: \$25 - \$28/SF
ZNC Package ROI: 4%



Impact: Case Study Buildings – Technical Feasibility

- In all case studies, the ZNC target was technically achievable with existing technology and systems through a combination of energy efficiency, electrification, and on-site solar PV
- Targets are technically achievable using today’s technology

Case Study Energy Use Intensity (EUI) Targets and Impact of Packages



Case Study Buildings – Costs/Benefit Terminology

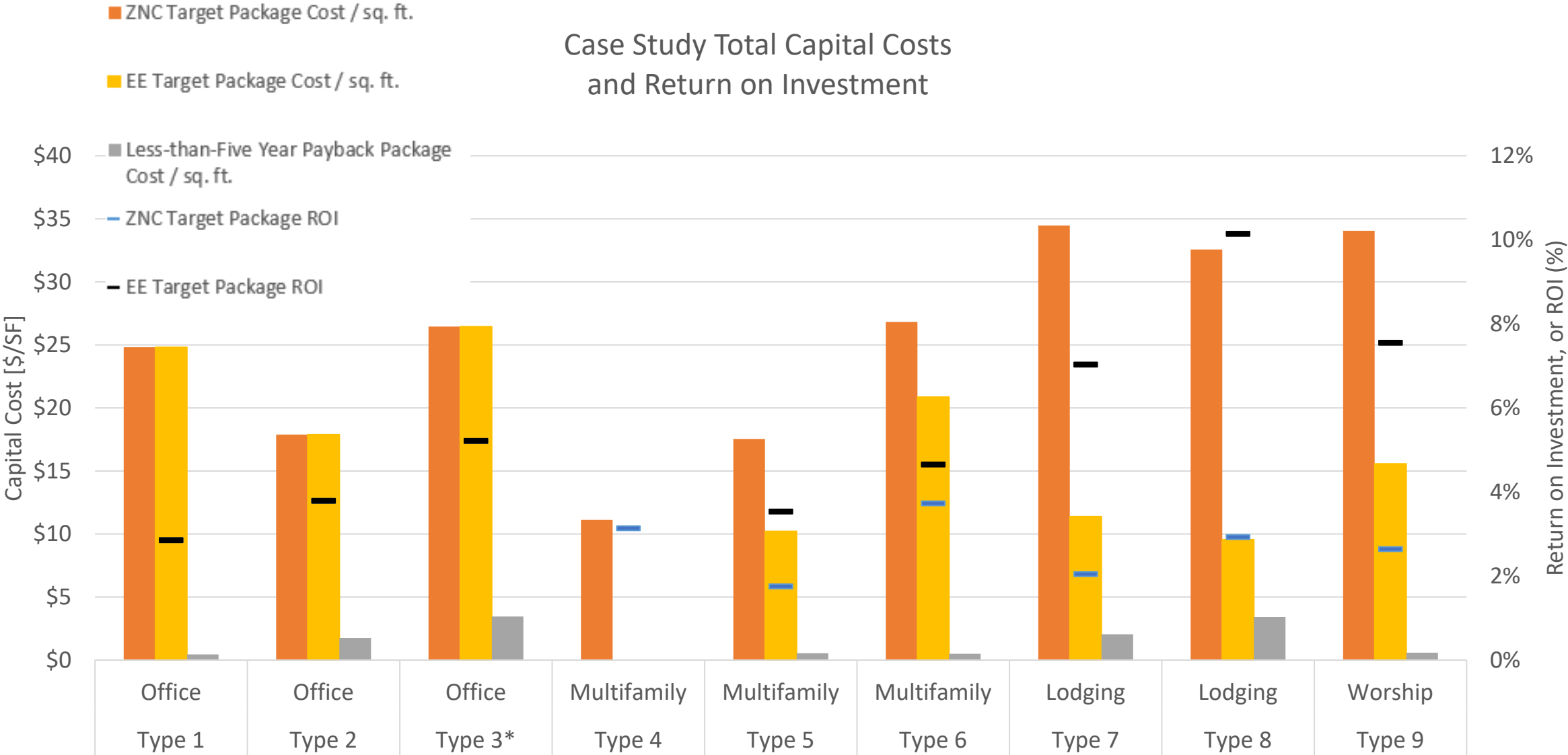
- **Cost per square foot** = total cost of all efficiency measures in the target package over the course of the BEPS compliance period divided by gross floor area
 - Costs = full cost of new system, not incremental cost above standard replacement.
 - Most major in-building equipment (i.e., mechanical equipment) is likely to be replaced prior to 2035. This creates a lower “effective” cost of compliance, but baseline capital costs are highly building dependent. Baseline capital cost outlay, financial incentives, and financing are not included in this report.
- **Savings per square foot** = total **annual** savings from all efficiency measures in the target package divided by gross floor area
- **Simple payback** = total project cost by the energy cost savings per year
 - Equates to the number of years until the annual cost savings “pay back” the up-front investment
- **Return on Investment** = energy cost savings per year divided by the total cost, converted to a percentage
 - Equates to the percentage return of a particular investment.

Impact: Case Study Buildings – Costs/Benefits

- The ZNC target packages delivered a positive return on investment for all case-study buildings
- The EE target packages generally offered a stronger ROI compared to the ZNC target packages due to the less intensive energy savings required.
- Costs = full cost of new systems over whole BEPS period, not incremental cost above standard replacement.

| | EE | ZNC |
|--------------------------------|---|---|
| Cost* per square foot | \$10 - \$26 Average: \$17 | \$11 - \$34 Average: \$25 |
| Annual savings per square foot | \$0.30 - \$1.40 Average: \$0.90 | \$0.30 - \$1.50 Average: \$0.77 |
| Simple Payback | 13 – 35 years Average: 24 years | 19 – 57 years Average: 32 years |
| Return on Investment | 3% – 10% Average: 6% | 2% – 5% Average: 3% |

Impact: Case Study Buildings – Costs/Benefits by Building



BEPS Technical Analysis Conclusions

- The most aggressive BEPS standard (**ZNC**) is **technically achievable with market-available technology**
- **Any BEPS target is better than no target:** Both EE and ZNC target approaches will produce GHG emission reductions compared to a business-as-usual scenario
- As BEPS targets become more stringent, ways for buildings to reach BEPS standards become more limited and increasingly expensive:
 - **EE targets** permit some fossil-fuel uses to remain, delaying deepest GHG emissions reductions, but can be achieved via a wider range efficiency measures and/or electrification of select end uses
 - **ZNC targets** requires fuel-switching/electrification in most building types with fossil-fuel based systems, which yields higher up-front costs and potentially longer payback, but gets the County closer to its 2035 climate goals
- Choosing where to set the targets should consider the impact to highly fossil-fuel-dependent buildings
 - EE and ZNC targets for some building types where the typical building is already all-electric
 - The difference between targets is large for building types that have greater use of fossil-fuel systems, such as multifamily and lodging (e.g., hotels, motels).