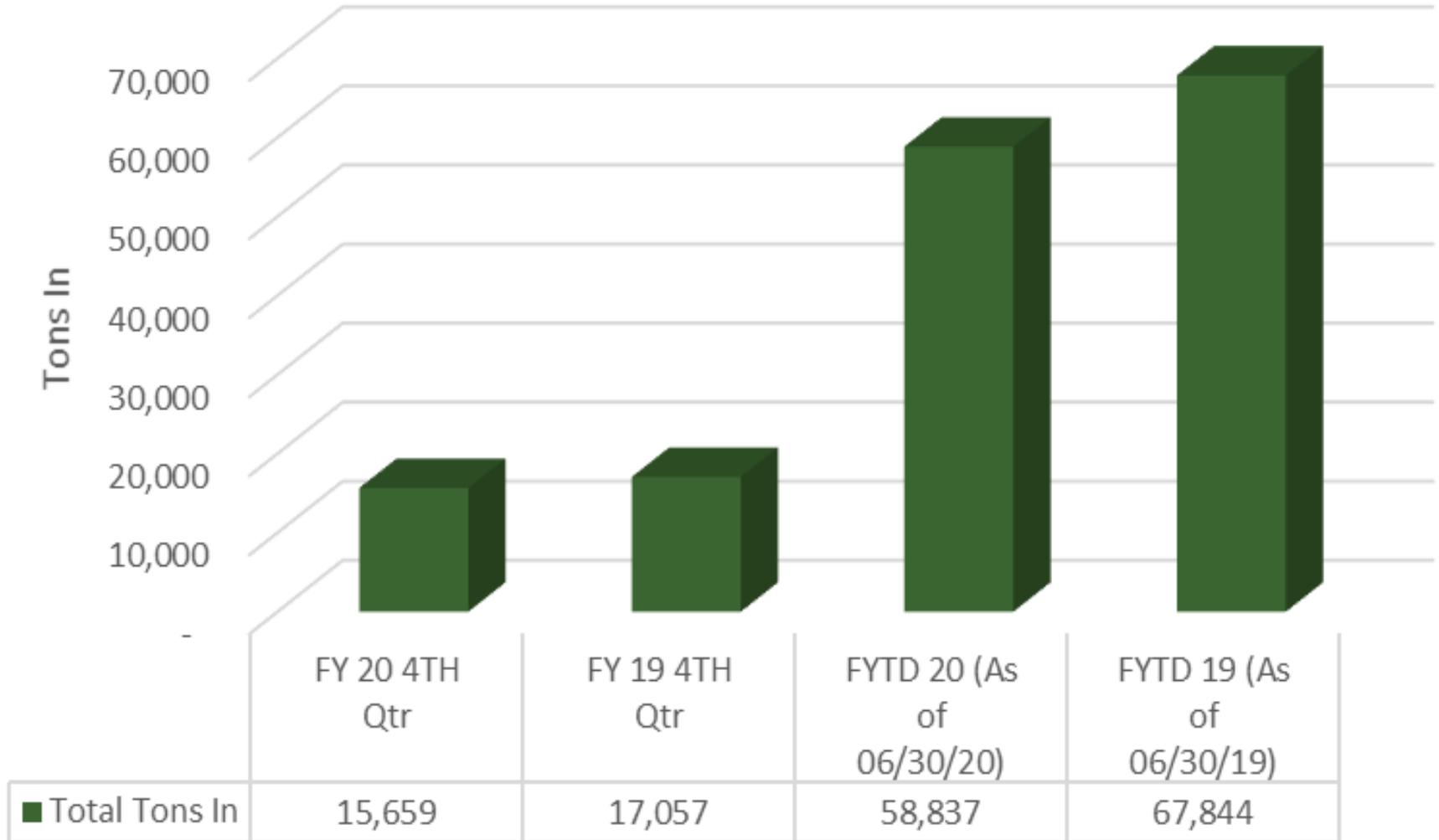
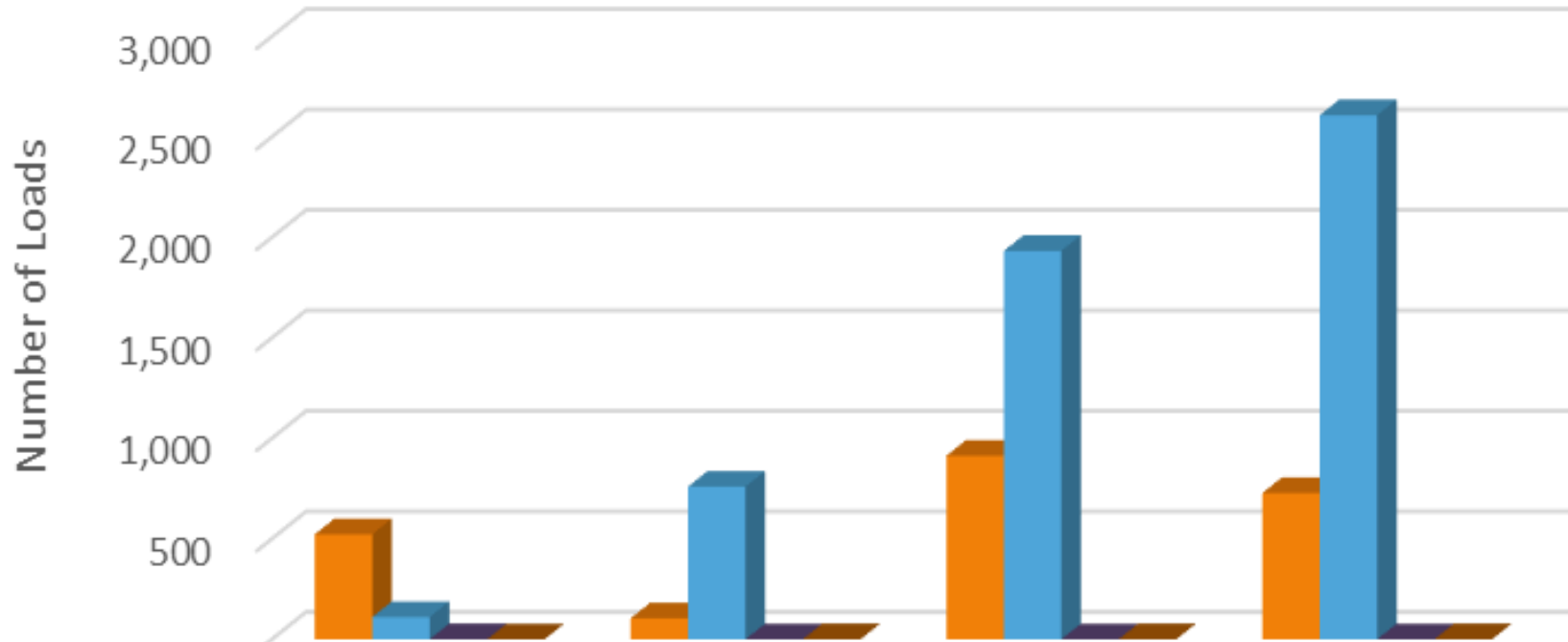


Yard Trim Received - Tons

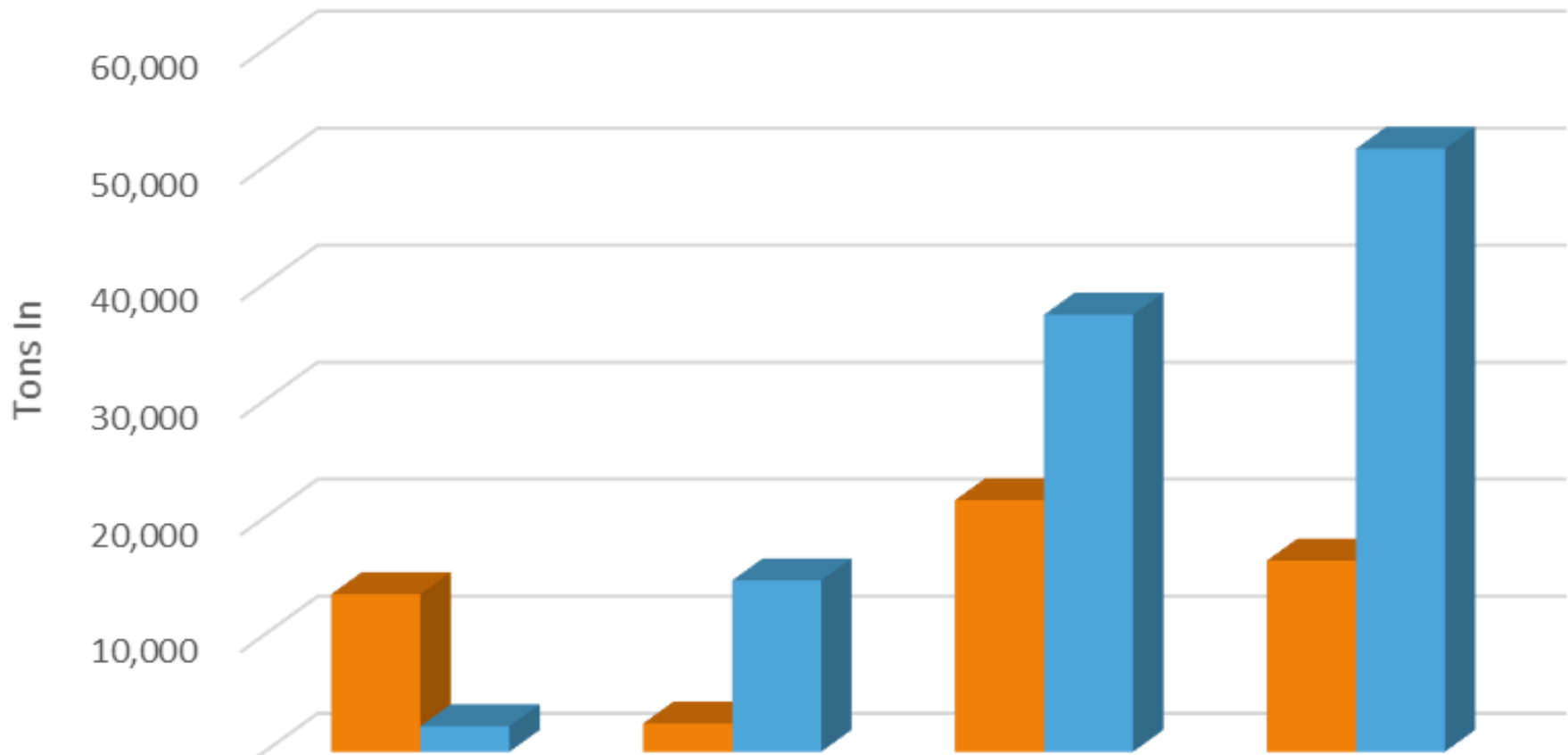


Yard Trim Received - Loads by Mode



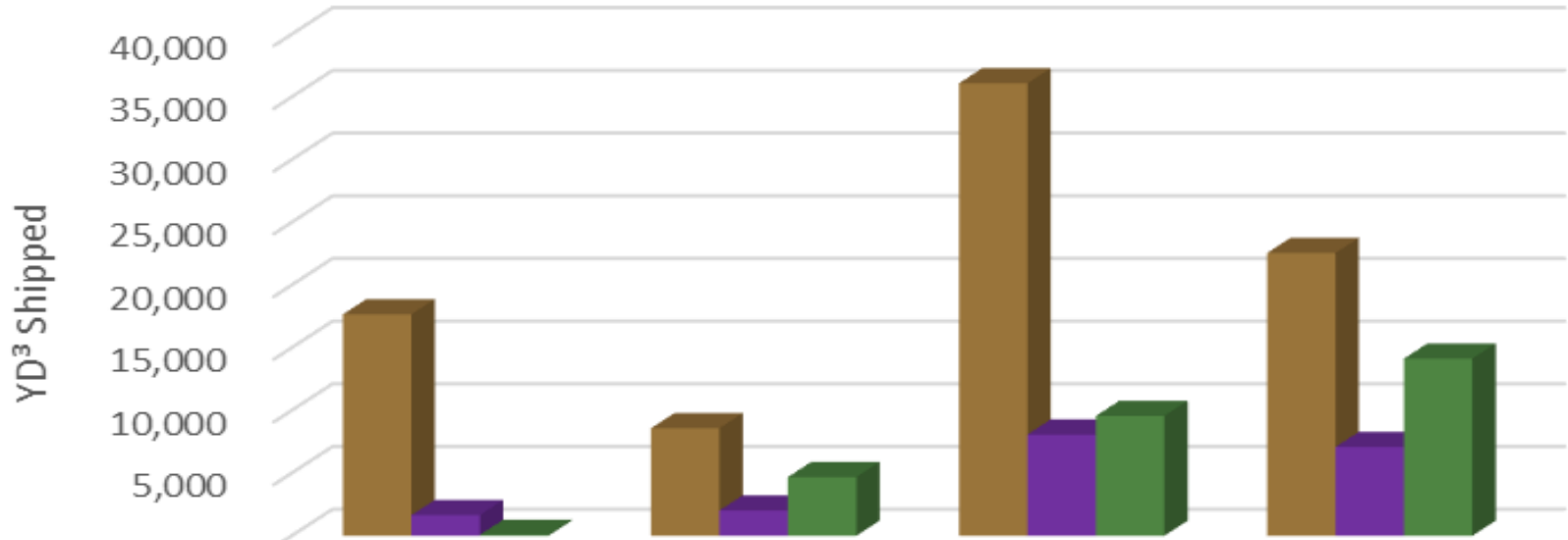
	FY 20 4TH Qtr	FY 19 4TH Qtr	FYTD 20 (As of 06/30/20)	FYTD 19 (As of 06/30/19)
■ Rail	523	105	914	728
■ Truck	111	760	1,933	2,608
■ Rail % of Total	82%	12%	32%	22%
■ Truck % of Total	18%	88%	68%	78%

Yard Trim Received - Tons by Mode



	FY 20 4TH Qtr	FY 19 4TH Qtr	FYTD 20 (As of 06/30/20)	FYTD 19 (As of 06/30/19)
■ Rail	13,466	2,418	21,495	16,330
■ Truck	2,192	14,639	37,342	51,515

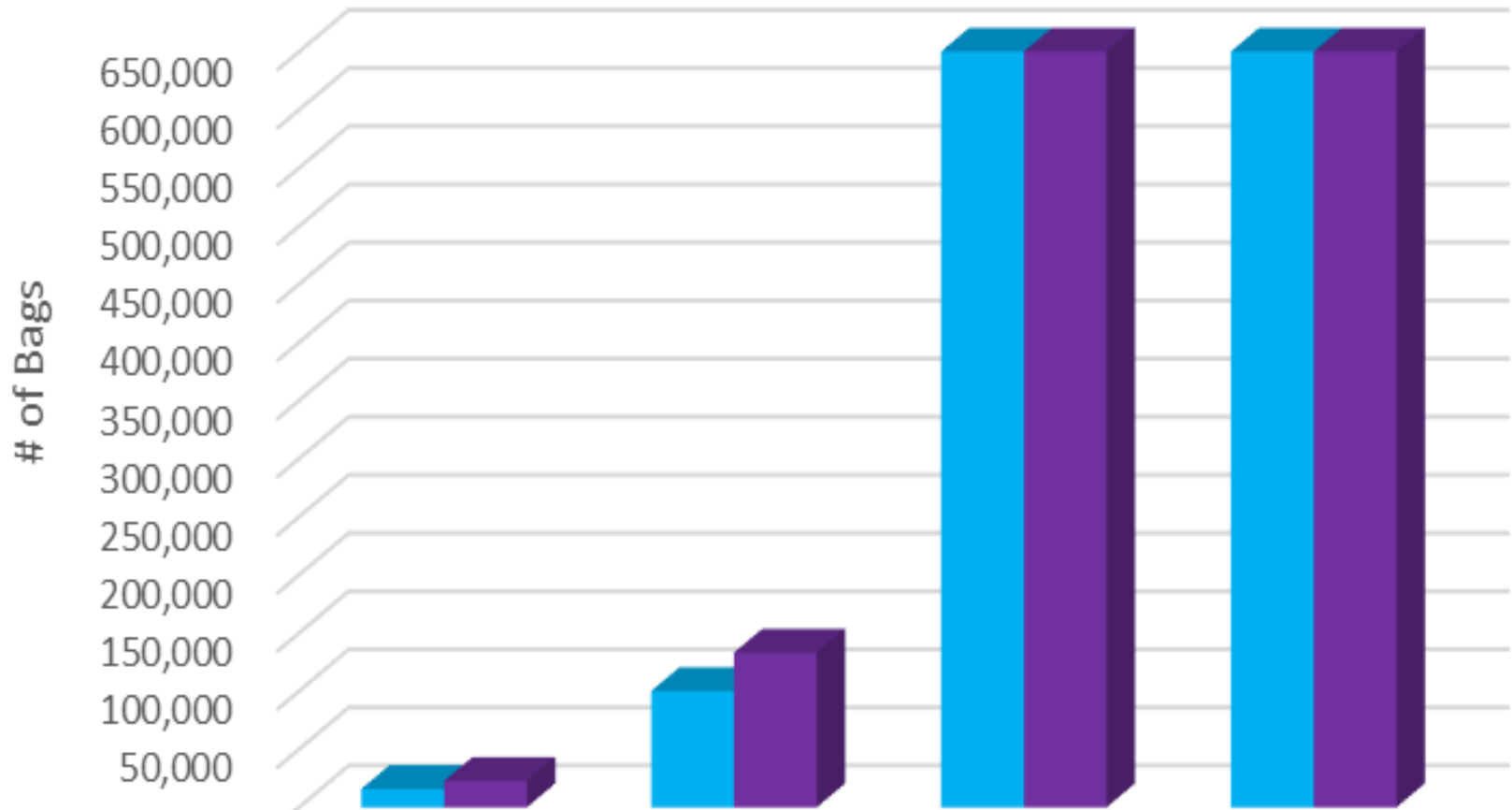
Bulk Products Shipped



	FY 20 4TH Qtr	FY 19 4TH Qtr	FYTD 20 (As of 06/30/20)	FYTD 19 (As of 06/30/19)
Leafgro®	17,665	8,576	36,088	22,550
Screened Overs	1,646	2,017	8,069	7,077
Overs	68	4,680	9,556	14,126

"Overs" is material that will not pass a 3/8" screen. It is not a finished product. Historically sold as a feed stock to mulch companies. "Screened Overs" is material that will pass a 3/8" screen. It is similar to Leafgro in appearance. More like a finely ground mulch material. The Oaks Landfill uses "Screened Overs" as an absorbent material for processing and solidifying semi-liquids received from vacuum trucks. "Screened Overs" are also sold to bulk landscape material wholesalers as a finish mulch or coarse grade soil conditioner.

Leafgro® - Bags Produced and Shipped



	FY 20 4TH Qtr	FY 19 4TH Qtr	FYTD 20 (As of 06/30/20)	FYTD 19 (As of 06/30/19)
■ Bags Produced	15,750	99,950	650,000	650,000
■ Bags Shipped	22,650	133,050	650,100	649,900