

2018 CoC Competition Information Session

July 20, 2018

401 Hungerford Drive
Rockville, MD



Overview

- HUD will be awarding approximately \$2.1 billion as part of the 2018 CoC Competition for new and renewal projects.
- Montgomery County is eligible to apply for renewal funding of \$8,762,940 plus an additional \$525,776 for a CoC bonus project and \$339,704 for a Domestic Violence bonus project.
- CoCs are required to prioritize projects using a two-tiered system. Tier 1 is estimated to be 94% of Annual Renewal Demand (ARD) = \$8,237,164 and Tier 2 is equal to 6% ARD plus CoC bonus new project funds = \$1,051,552
- HUD continues to encourage CoCs to create new projects through Reallocation.

What's New?

■ Transition Grants

- Option to transition an existing renewable project type to a new eligible project type(ex. TH to RRH) through the allocation process.
- Provider must remain the same
- Allows for shift to new type over the course of the grant year.
- No more than 50% of the funding can be used for costs of eligible activities of the original project type.

What's New?

■ Consolidation

- Project applicants can consolidate two or more eligible renewal projects into one project application.
- Must be the same recipient and same project type
- Must receive approval from HUD field office prior to consolidating to assure project is eligible
- Multiple project applications are required – renewal for each project to be submitted plus new application for consolidated project
- If interested, contact Kim Ball to discuss logistics

What's New?

■ Expansion

- New project funds can now be used to expand existing projects in addition to creating new projects.
- A CoC funded project can submit a new project application to expand its current program
- A non-CoC funded project can submit a new project application for CoC funds to expand operations but funds cannot be used to replace existing funding.

Reallocation Process

- Reallocation Options
 - Project applicants can voluntarily reallocate all or part their of project funding.
 - Allocation Committee can reallocate based on CoC need and/or project performance.
- Funds will be awarded on a competitive basis
- Notification of funds available from reallocation and priority for new reallocation projects will be announced no later than Weds. Aug. 1st

CoC Ranking and Review Process

- All new and renewal projects will be reviewed & ranked by the CoC Allocation Committee per the established CoC process
- Projects will be assessed using a standard scoring tool.
 - Housing First Addendum will be used to assess fidelity to philosophy
 - Scoring Tools and Housing First Addendum will be posted on the CoC Competition website by Fri, July 27th.
- The Allocation Committee will prioritize projects based on CoC needs, project scores and to maximize the opportunity for funding.

Allocation Committee

■ Allocation Committee Members:

- Carlos Aparicio – City of Rockville
- Pazit Aviv – DHHS Aging and Disability Services
- Holly Denniston-Chase, Low Income Investment Fund (LIIF); ICH Performance Review Committee
- Timothy Goetzinger, Department of Housing and Community Affairs (DHCA); ICH Strategic Planning Committee
- Linda McMillan, County Council
- Garnet Nelson, Department of Veteran Affairs
- Dourakine Rosarion – DHHS, Special Assistant

Dedicated Plus for PSH

- Dedicated Plus Project Type
 - New and Renewal PSH projects
 - Expand eligibility beyond those experiencing chronic homelessness
 - Include individuals or families with one adult or child with a disability who are:
 - Currently homeless, had been in PSH in past year but were unable to maintain placement, and met definition of CH at intake to PSH
 - Currently homeless, do not meet CH definition but have been homeless for at least 12 months in the past three years
 - Residing in Transitional Housing program that is being eliminated and met definition of CH at intake

- **All PSH providers should convert to Dedicated Plus**

Renewal Projects

- Project applications are eligible for renewal if the current grant term expires during calendar year 2019.
- All renewals are for a one year term.
- All applicants should closely review the renewal project detailed instructions, instructional guides and funding announcements to assure that applications are completed correctly.
- Renewal Project Requests will be evaluated both on the Applicant's past CoC grant performance and the renewal project application.

Renewal Projects (Continued)

Renewal Project Past Performance

- Timely execution of grant agreement, submission of APR data, quarterly drawdown of funds and history of recapture of funds by HUD.
- History and status of any audit/monitoring findings.
- HMIS data will be reviewed for the following performance measures:
 - Bed Utilization Rate
 - Increasing income
 - Obtaining mainstream benefits
 - Exit to permanent housing (SH and RRH)
 - Retention in and Exit to permanent housing - (PSH only)

Renewal Projects

(Continued)

Project Renewal Application

- Target population including number served, characteristics of participants & demonstration that participants meet eligibility criteria for housing type.
- How program addresses participants' needs/issues including helping participants to obtain mainstream health, social and employment services.
- How program will assist participants to increase income.
- How program will assist participants to obtain/retain permanent housing.
- Performance measures selected for individual project.

Renewal Projects

(Continued)

Project Renewal Application – continued

- Fidelity to Housing First
 - **All applicants must submit a Housing First Addendum with project application**
- Coordination with other sources and partners
- Any special populations that project is able to serve including chronically homeless, youth, veterans
- Participation in CoC Coordinated Entry System
- Leveraging of additional cash resources
- Cost Effectiveness of proposed project
- Need for project within CoC

CoC Bonus Project

- Funds totaling \$525,776 for new CoC bonus project
- Accepting applications for Dedicated Plus Permanent Supportive Housing only
- Competitive projects should include the following:
 - Ability to serve zero income participants
 - Fidelity to Housing First philosophy
 - Ability to serve single adults, couples, and/or families
 - Leverage of non-County cash resources such as Medicaid dollars
 - Cost Effectiveness

Domestic Violence Bonus Project

- Funds totaling \$339,704 for new Domestic Violence Bonus Project
- Eligible participants must meet Category IV Homeless Definition:
 - Survivors of domestic violence, sexual assault, dating violence, and stalking who are fleeing violence
 - No residence
 - No resources to obtain housing
- Accepting Applications for Rapid Rehousing only
- New project or Expansion of an existing project if dedicating a specific number of units/beds for DV population
- Priority will be given to organizations who have demonstrated experiencing working with population

New Projects – Bonus/Reallocation

- Any eligible organization can apply, whether or not they have previously received HUD funding.
- All applicants should closely review the new project detailed instructions, instructional guides and funding announcements to assure that applications are complete.
- New Project applicants will be assessed both on the Applicant's organizational capacity and the newly submitted project application.

New Projects – Bonus/Reallocation (Continued)

Organization Capacity

- Experience performing proposed activities proposed
- For DV bonus: experience working with survivors of domestic violence, dating violence, sexual assault or stalking.
- Experience using federal funds including any unresolved HUD findings on other HUD grants
- Experience leveraging other federal, state, local and private sector funds
- Organization and management structure including internal coordination and financial controls

New Project – Bonus/Reallocation

(Continued)

New Project Application

- Target population including number served, characteristics of participants, & demonstration that participants meet eligibility criteria for housing type.
- How program addresses participants' needs/issues of target population including helping participants to obtain mainstream health, social and employment services
- How program will assist participants to increase income
- How program will assist participants to obtain/retain permanent housing
- Performance measures for project

New Project – Bonus/Reallocation

(Continued)

New Project Application – continued

- Fidelity to Housing First –
 - **All applicants must submit the Housing First Addendum as part of project application**
- Coordination with other sources and partners
- Any special populations that project is able to serve including chronically homeless, youth, veterans, domestic violence
- Participation in CoC Coordinated Entry System
- Leveraging of additional cash resources.
- Cost Effectiveness of proposed project
- Need for project within CoC

Match and Leverage

- **Match** - All projects must meet match requirements to be eligible.
 - HUD requires a minimum of 25% match on all grant funds except for leasing costs.
 - Match can be **in-kind** or **cash**.
 - Any cash or in-kind funds used towards match must be used to support eligible activities under the grant.
 - Projects that include non-County cash match will receive bonus points
- Rents and occupancy charges collected from participants is considered program income and can be used as match.

Important Deadlines

- **CoC Information Session – Fri. July 20th**
- **Letter of Intent – Due by Fri. July 27th by 5pm**
 - New Project or Voluntary Reallocation
 - If Voluntary Reallocation – Include Name of Project and amount of funds available for reallocation.
 - Submit via email to Kim Ball at Kim.Ball@montgomerycountymd.gov
- **Reallocation Funding Announcement – Wed. Aug 1st**
 - Notification will be made via email and website

Important Deadlines

- **Renewal Project supporting documentation – Due by Weds August 1st at 5pm**
 - HUD Monitoring Reports from July 1, 2016 to June 30, 2018. If project was not reviewed by HUD during this period, provide a statement for documentation of your last review.
 - Summary of drawdown expenditures for grants expiring in Calendar Year 2018. Please indicate if all funds have been expended and if not what funds will be returned with an explanation as to why.
 - Email to Kim Ball at Kim.Ball@montgomerycountymd.gov

Important Deadlines

- **All New and Renewal Project Applications – Due by Thurs. August 16th by 5 pm**
 - Completed application include 1) CoC Project application and 2) Housing First Addendum
 - Submit to Sara Black in PDF format via email at sara.black@montgomerycountymd.gov
 - Do NOT submit CoC Project Application via e-SNAPS until you are notified
- **Notification of Project Selection and Priority Ranking – by Tues Sept. 4th**

Resources

- Information about the Montgomery County CoC competition will be available on the new CoC website at:

<https://www.montgomerycountymd.gov/homelessness/Continuumofcare.html>

- HUD FY2018 Continuum of Care Competition guidance can be found on the HUD Exchange at:

<https://www.hudexchange.info/programs/e-snaps/fy-2018-coc-program-nofa-coc-program-competition/#nofa-and-notices>