

Gregory H. Reed

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Professional Experience

Kimco Realty Corporation **Timonium, Maryland**

Vice President Development – Eastern and Southern Region

February 2008 to Present

- Responsible for development and redevelopment projects for the Eastern seaboard west to Texas including the entitlement process, municipal approvals and anchor and junior anchor leasing.
- Manage multiple development teams throughout the regions.
- Evaluate development scenarios for new and existing assets.
- Present projects before community/township boards, public hearings and Planning, Zoning and Board of Appeals. Interact with local jurisdictions, including elected officials and municipal staff.
- Manage the project design team including engineers, architects, attorneys and land planners.
- Manage construction activities throughout the regions.

Representative Projects

- Lincoln Square, Philadelphia Pa – mixed use development
- Mill Station, Owings Mills Md – power center redevelopment
- Pentagon Center, Arlington Va – mixed use development
- Wilde Lake Village Center, Columbia, MD – mixed use redevelopment
- Promenade at Christiana, Christiana, DE – ground up retail power center

SEL Property Management **Jarrettsville, Maryland**

Principle

January 2006 – January 2008

- Responsible for acquisitions, development and lease negotiations for retail properties throughout Maryland and Pennsylvania; including Redners and Sheetz.
- Redeveloped Hickory Commons (Hickory, MD) for mixed use office and retail. Responsibilities included entitlements, leasing and construction management.
- Stewartstown Commons (Stewartstown, PA). Acquired abandoned industrial property, entitled multi-family development, and sold project to a multi-family operator.

Daft McCune Walker **Towson, Maryland**

Vice President

January 2005 – January 2006

- Managed design team of engineers and land planners.
- Managed all facets of client billing including accounts receivables and payables.
- Responsible for marketing for new client opportunities.
- Representative projects include Greenspring Quarry mixed use development and Baltimore Crossroads at Route 43 master plan

Bohler Engineering **Towson, Maryland**

Project Manager

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October 2000 - January 2005

- Responsible for office operations and personnel.
- Managed engineering projects for various retailers throughout Maryland to include entitlements, site plan development, building coordination, feasibility, due diligence and value engineering.
- Managed all facets of client billing.
- Representative retailers include WalMart, Target, Lowes, Bank of America, Chick-Fil-A, Exxon Mobil, BP Amoco

Frederick Ward Associates Bel Air, Maryland

Project Manager

October 1986 – October 2000

- Responsible for the Exxon Mobile and BP Amoco development and redevelopment program throughout Maryland including site feasibility, due diligence, site design and entitlements.
- CADD Operator for site plan development.
- Construction stakeout services for various state, commercial and industrial projects.

Education

Bachelor of Civil Engineering, 2000

Johns Hopkins University – Baltimore, Maryland