



MARYLAND BLACK CHAMBER OF COMMERCE AND THE MONTGOMERY COUNTY OFFICE OF PROCUREMENT PRESENTS:

AN INTRODUCTION TO LOCAL PROCUREMENT OFFICES

Tuesday, May 7, 2024
10:30am - 12:30pm

27 Courthouse Square
Suite 316 (historic courtroom)
Rockville, MD 20850

Description:

Learn how to do business with local procurement offices. Find out how to find and respond to solicitations and discover best practices for working together.

Reception to follow in training room

*Parking is available in the Council Office Building. It is a short walk from the Courthouse. Please enter the building in the front (with the big steps). There is no public access to the building from the side entrance.

For more information, contact ken.white@marylandbcc.org.

Presenters:

Ash Shetty, Chief Procurement Officer and Director, Montgomery County Office of Procurement



[HTTPS://MBCC-EVENT-SERIES2024.EVENTBRITE.COM](https://mbcc-event-series2024.eventbrite.com)

Quick Notes

- Please no eating or drinking in this historic space
- Bathrooms are outside this room, to the right
- This presentation will be emailed to attendees or posted on www.montgomerycountymd.gov/pro
- WiFi is MCGUEST
 - No password required

Agenda

10:30 a.m. - Registration

10:50 a.m. - Welcome Remarks

- **Ken White**, *Maryland Black Chamber of Commerce*
- **Ash Shetty**, *Office of Procurement*

11:00 a.m. Local Procurement Offices Panel Presentations

- Moderator- **Grace Denno**, *Office of Procurement*

Panelists:

- **Pat Ryan**, *City of Rockville*
- **Cory Raymond**, *Maryland Transit Solutions*
- **Patrick Johnson**, *Montgomery College*
- **Diona Guy**, *Maryland National Capital Park and Planning Commission (MNCP)*
- **Linda Mann and Curtis Pinder**, *WSSC Water*
- **Angela McIntosh-Davis**, *Montgomery County Public Schools*

12:00 - Lunch / Networking

12:30 p.m. - Adjourn



Doing Business with the City of Rockville

Presented by:

Pat Ryan, CPPB, MBA

Tuesday, May 7, 2024

Maryland Black Chamber of Commerce Event Series



Overview

- The **mission** of the Procurement Division is to provide support to the City by performing the procurement function and materials management operation in a customer-focused, strategic, ethical and transparent manner while ensuring opportunities to our diverse business community and complying with applicable governing laws and policies.
- The **ideal capabilities of our vendors** include fair and reasonable price, quality of product/service, strong customer service and ethics/integrity. Likewise, the City pledges integrity and open and fair competition with our vendors. The City's complete Vendor Guide can be found at:
<https://www.rockvillemd.gov/2317/Vendor-Guide>
- The **City buys** all types of products and services: from commodities to construction to various professional services (IT related, consulting in multiple areas: planning, public information, recreation & parks, public works).



City of Rockville: Upcoming Solicitations

Contract Title	Solicitation Method	Estimated Solicitation Date
Architectural and Engineering Services (Multiple Award)	Request for Proposals/Formal	Fall 2024
Residential Rehabilitation/Repairs to Single Family Homes	Request for Quotes /Informal	On-Going
Lincoln Park Community Center - Renovations	Invitation for Bids/Formal	Fall 2024
RedGate Park Design	Request for Proposals/Formal	Fall 2024
Potomac Valley Sidewalk Construction	Invitation for Bids/Formal	Fall 2024
Phase II of LED Street Lighting	Invitation for Bids/Formal	Fall/Winter 2024
King Farm Farmstead Electrical Improvements	Invitation for Bids/Formal	Fall 2024
Tents and Equipment Rentals - various	Invitation for Bids/Formal	On-Going

The above list is a sampling of upcoming solicitations. A complete listing can be found at: <https://www.rockvillemd.gov/231/Procurement> and includes Procurement contact information.
Note: The estimated solicitation dates may be subject to change



Resources

- The City's Upcoming solicitations/forecast can be found on our website at:
- <https://www.rockvillemd.gov/DocumentCenter/View/49823/Procurement-Forecast-Calendar-FY24-FY25>
- The City has a new Collaboration portal where all bids/proposals are submitted electronically. Instructions and information can be found on our website at:
<https://www.rockvillemd.gov/bids.aspx>
- The City also posts its solicitations on eMaryland Marketplace (eMMA):
<https://emma.maryland.gov/page.aspx/en/usr/login?ReturnUrl=%2fpage.aspx%2fen%2fbuy%2fhomepage>



Contact Information

- Provided is the link to Procurement on the City's website:
<https://www.rockvillemd.gov/231/Procurement>
- Please contact us, we look forward to talking with you:
 - Jessica Lewis, CPPO, CPPB, MBA, Director of Procurement
240-314-8432
jjlewis@rockvillemd.gov
 - Jonathan Pierson, CPM, Assistant Director of Procurement
240-314-8433
jpierson@rockvillemd.gov
 - Pat Ryan, CPPB, MBA, Principal Buyer – email/call for technical one on one assistance
240-314-8434
pryan@rockvillemd.gov
 - Thomas Ellison, CPPB, Principal Buyer
240-314-8436
tellison@rockvillemd.gov
 - Regina Washington, Senior Buyer
240-314-8431
rwashington@rockvillemd.gov
 - Christos Bazekis, Buyer
240-314-8446
cbazekis@rockvillemd.gov



Outreach & Procurement Overview

Maryland Black Chamber of Commerce (MBCC)

An Introduction to Local Procurement Offices – Montgomery County

Tuesday, May 07, 2024





Team Introductions

Who is MTS?



Who is MTS



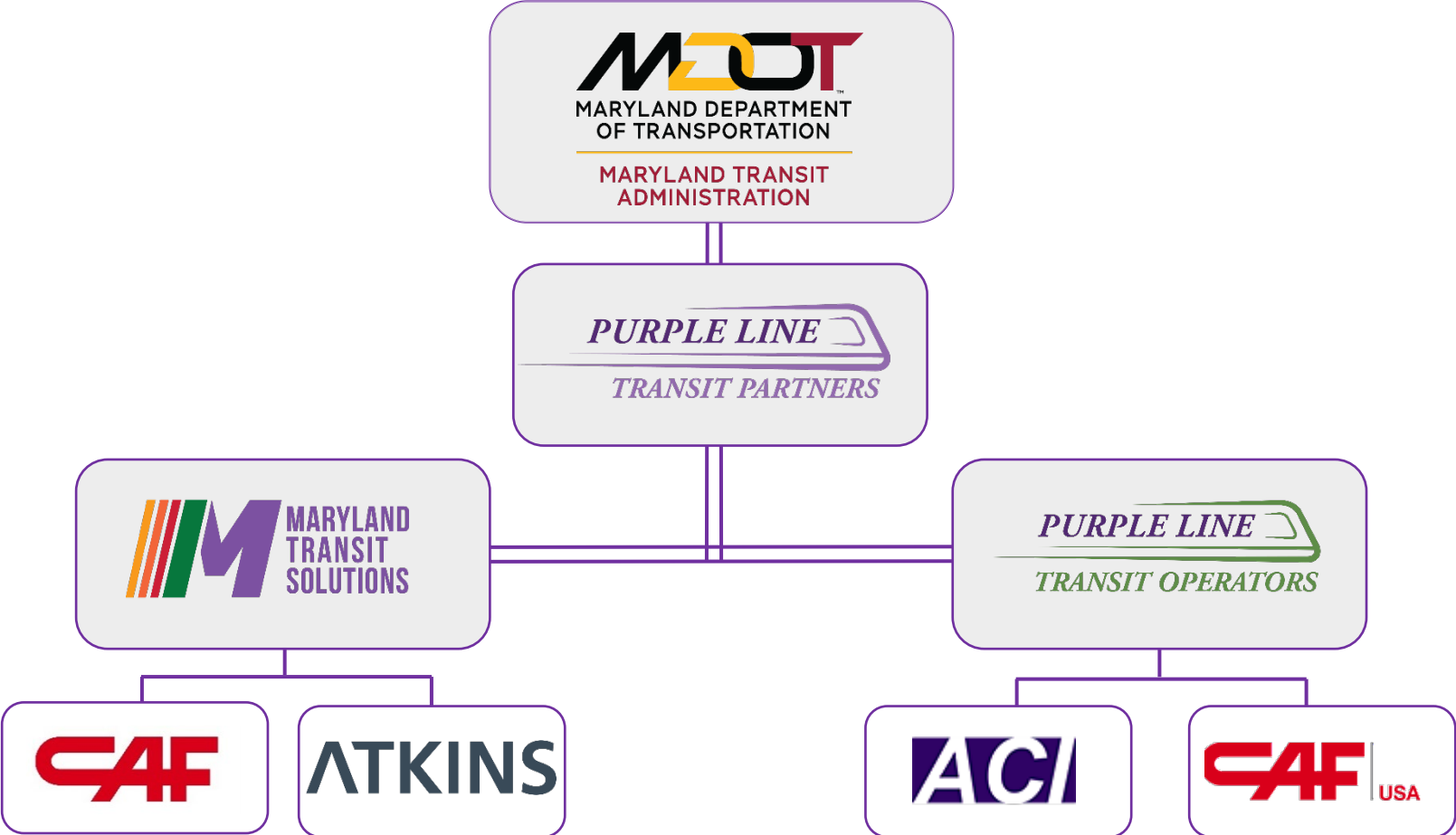
Who is Maryland Transit Solutions
(MTS)?

DRAGADOS



OHL USA

Who is MTS





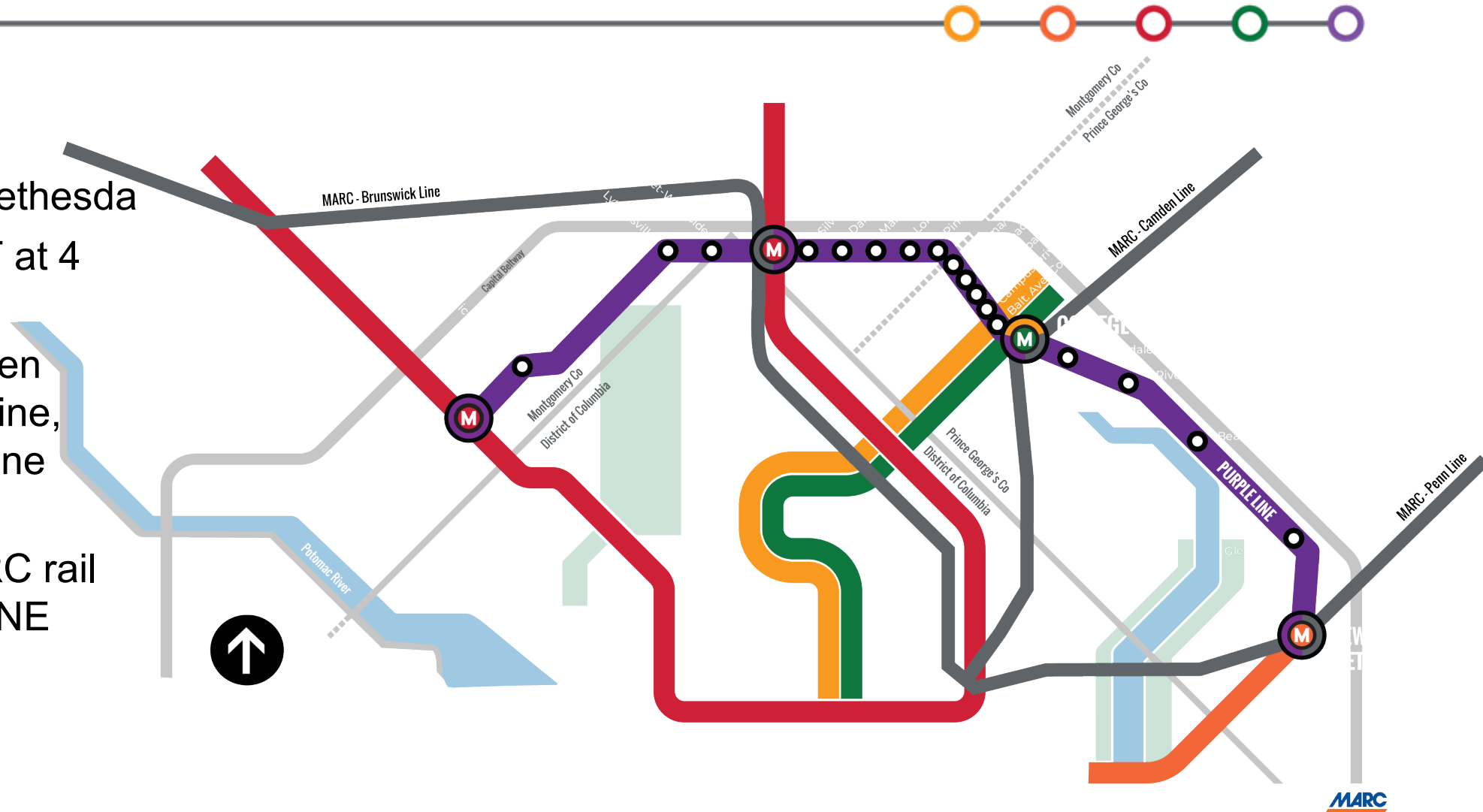
Project Overview

Purple Line Transit Project



Purple Line Transit Project

- 16.2 miles long; 21 stations
- New Carrolton to Bethesda
- Connects to WMAT at 4 stations
 - Red Line, Green Line, Yellow Line, and Orange Line connections
- Connects to 3 MARC rail lines and Amtrak's NE Corridor
- Moves from Prince George's County to Montgomery County





DBE Program

Program Overview & Goals



DBE PROGRAM & GOALS

DIVERSITY MAKES THE DIFFERENCE

OUR COMMITMENT

We know diversity builds a better project, and we'd like to take the time to **THANK YOU!** Your participation helps us meet and/or exceed our 22% DBE project goal, more importantly it also:

- Grows your company
- Provides experience for future projects
- Stimulates the local workforce
- Creates legacy businesses in the local market
- Improves the travel experience of millions daily

OUR PLAN TO ASSIST YOU

- Make bid packages easily accessible through Building Connected
- Unbundle larger bid packages to make bidding more feasible
- Provide a point of contact for each bid package
- Remove barriers with bonding requirements on bid packages under \$5 million
- Support you along the way from project bidding through project execution





Outreach Process

Notice of Interest & Call Efforts



Outreach Process

- Notice of Interest (NOI) Eblast sent to all firms registered as DBE in the MDOT UCP Database
- Also sent to all firms registered as interested vendors through the MTS project website
- Firms can submit interest via survey directly from NOI eblast
- Targeted call effort conducted for firms with applicable NAICS code(s) for scope-of-work(s)
- Interested firms are vetted and placed on bidders list to receive RFP
 - Bid list is sent to Contracts Dept. for next steps

MARYLAND TRANSIT SOLUTIONS

EXPERTS IN DELIVERING COMPLEX RAIL TRANSIT PROJECTS

NOTICE OF INTEREST

Responses Due:
Thursday, October 27th, 2022 at 5:00 PM ET

[Maryland Transit Solutions](#) (MTS) is seeking qualified certified Disadvantaged Business Enterprise (DBE) firms for the following scope(s) of work on the [Purple Line](#) project:

- **Guard Rails Supply & Installation**
 - Supply and install traffic barriers with beam and traffic barrier end treatments
 - Provide labor, materials, testing, tools and equipment, and perform operations necessary for constructing concrete vehicular barriers, metal traffic barriers and traffic barrier end treatments
 - Overall quantity of traffic barriers is approximately 11,000 linear feet
- **Erosion & Sediment Control**
 - Performance of erosion and sediment control and general landscaping maintenance
 - Installation, maintenance and removal of erosion and sediment control devices, such as but not limited to: silt fence, super silt fence, diversion fence, inlet protections, construction entrances, concrete washout structures, stabilization, tree protection fencing and orange construction safety fence

If your firm is qualified to perform these services and interested in joining our team, please click below to complete and submit your Notice of Interest (NOI) questionnaire:

NOTICE OF INTEREST

To be notified of future procurement opportunities, be sure to also complete the Subcontractor Registration Form by clicking below:

SUBCONTRACTOR REGISTRATION

Project Website



- HOME
- TEAM
- PROJECT INFO
- DBE PROGRAM
- EVENTS
- CAREERS
- CONTACT

- DBE News & Tools
- Contracting Opportunities

Register with us at www.marylandtransitsolutions.com

Maryland Transit Solutions Joint Venture

EXPERTS IN DELIVERING COMPLEX RAIL TRANSIT PROJECTS



SCAN ME

Project Website



Construction

PROCUREMENT OPPORTUNITIES



Maryland Transit Solutions

<https://marylandtransitsolutions.com/>

Riverdale
5700 Rivertech Court Riverdale, MD 20737

Description

The Purple Line is a 16.2-mile light rail transit line with 21 stations that will extend from Bethesda in Montgomery County to New Carrollton in Prince George’s County. It will provide a direct connection to the Metrorail Red Line at Bethesda and Silver Spring; Green Line at College Park; and the Orange Line at New Carrollton; as well as all three of the MARC rail lines and Amtrack’s Northeast Corridor at New Carrollton. This project will serve the existing dense residential neighborhoods, attractions, and employment and education centers by providing faster, more direct, and more reliable service.

Location
Montgomery and Prince George Counties, MD

Bids Due
11/30/2022 at 12:00 PM EST



Interested in bidding?

Use the buttons on the right to join RFPs which will allow you to view more information, download files and receive future messages.

Number	Name	Job Walk	Bids Due	
4DRY - U103	U103: POI 14 Dry Utility Work	--	2/24/2023 12:00 PM EST	Join

Procurement Opportunities



TBD Scopes for Award

Scope	NOI	Status
Street Sweeping Services	12/18/23	Currently Bidding
Under-Bridge PVC Install	12/18/23	Currently Bidding
Gate Installation	1/17/24	Currently Bidding
Corrosion Protection	2/26/24	Currently Bidding
Environmental Services	2/26/24	Currently Bidding
Fire Extinguisher Maintenance	2/26/24	Currently Bidding
Maintenance of Traffic (MOT)	2/26/24	Pending
Safety Barriers	2/26/24	Pending
Signage Furnish & Install	2/26/24	Currently Bidding
Concrete Pavement & Misc Flatwork	3/5/24	Currently Bidding
Crane Rental & Services	TBD	Q2 - 2024
Engineering Consultant	TBD	Q2 - 2024
Onsite Repair Services	TBD	Q2 - 2024
Pest Control	TBD	Q2 - 2024
Qualified Rigger Training	TBD	Q2 - 2024
Vacuum Truck Services	TBD	Q2 - 2024
Concrete Pumping	TBD	Q3 - 2024



Contact Us

Procurement & DBE Contacts



MTS Contracts Team



Contracts Manager

Gabriel Menendez

craymond.ext@mtsJV.com



Contracts Administrator

Kenia Lazo

Klazo@mtsJV.com



PO Administrator (Buyer)

Kelly Crislip

Kcrislip@mtsJV.com

DBE Compliance Team



DBE/WFD Program Manager

Cory Raymond

craymond.ext@mtsJV.com



DBE/WFD Compliance Coordinator

Crystal Ruiz

cruiz.ext@mtsJV.com



DBE/WFD Compliance Coordinator

Ola Awodiya

oawodiya.ext@mtsJV.com



Register with us at www.marylandtransitsolutions.com

A large, modern industrial building is shown under construction. The building has a dark grey facade and several large, light-colored garage-style doors. In the foreground, there is a construction site with a pile of dark gravel, several large grey pipes lying on the ground, and some construction equipment. The sky is clear and blue. The text "THANK YOU" is overlaid in large, white, bold, sans-serif capital letters across the center of the image.

THANK YOU



Office of Procurement

Patrick Johnson, Director of Procurement

Patrick.johnson@montgomerycollege.edu

Procurement-related Resources

Procurement website:

<https://info.montgomerycollege.edu/offices/procurement/index.html>

The following information is available at website:

- ▶ Upcoming bid opportunities
- ▶ Existing contract listing
- ▶ Purchasing agent contact information
- ▶ Procurement Process guide

Upcoming Bid Opportunities

Description	Issue Date:
NSF Grant Evaluation Services	Currently Available: closes on 5/16/2024
UPS Battery Backup	Currently Available: closes on 5/09/2024
Facilities & Public Safety Recruitment Svcs.	Currently Available: closes on 5/08/2024



Upcoming
Procurement
Opportunities



B44-135_College Park Airport-Airfield Lighting Improvements



Project Description:

The Maryland-National Capital Park and Planning Commission (M-NCPPC or Commission) is seeking a vendor to improve the existing airfield lighting at the College Park Airport, located at 1909 Corporal Frank Scott Drive, College Park, MD 20740. The work includes airfield electrical improvements, erosion and sediment control, staging areas, temporary haul routes, and restoration of all disturbed areas and all other associated work.

Release Project Date:
March 14, 2024

Pre-Proposal Meeting (Non-Mandatory):
March 28, 2024, 11:00am A Pre-Bid Meeting will be held onsite on March 28, 2024 at 11:00 AM. Please RSVP no later March 25, 2024, with the person's name, email address, phone number via email Denisha.White@pgparks.com.

Question Submission Deadline:
April 11, 2024, 3:00pm

Question Response Deadline:
April 16, 2024, 5:00pm

Proposal Submission Deadline:
May 7, 2024, 3:00pm

Contractor Selection Date:
May 20, 2024

P44-131 Design/Build Services for Wheaton Ice Arena Refrigeration and MEP Improvements



Project Description:

The Commission is seeking qualified Contractors to provide design-build services for mechanical upgrades and improvements to the Wheaton Ice Arena located at 11717 Orebaugh Avenue, Wheaton, Maryland 20902. The scope of work includes, but not limited to, the replacement of R-22 refrigeration system with an ammonia system. The anticipated budget for this project will be between \$1,800,000 and \$2,000,000.

Release Project Date:

March 4, 2024

Pre-Proposal Meeting (Non-Mandatory):

March 20, 2024, 2:00pm A Pre-Proposal Conference and Site Visit meeting has been scheduled for 2:00 p.m. Wednesday, March 20, 2024 at the Wheaton Ice Arena located at 11717 Orebaugh Avenue, Wheaton, MD 20902. Offerors are strongly encouraged to carefully review the Solicitation Documents. It is recommended that all parties who intend to submit a Proposal attend this meeting.

Question Submission Deadline:

March 25, 2024, 5:00pm

Question Response Deadline:

March 29, 2024, 5:00pm

Proposal Submission Deadline:

May 7, 2024, 4:00pm

Contractor Selection Date:

May 15, 2024

Independent Bond Counsel Services

The Benefits of Hiring Bond Counsel



Solicitation Release Date:
April 8, 2024

Deadline for Technical Questions:
April 18, 2024, 2:00pm

Proposal Due Date:
May 10, 2024, 2:00pm

Project Description:

The Maryland-National Capital Park and Planning Commission (M-NCPPC) is seeking proposals from qualified firms for RFP 44-124, Independent Bond Counsel Services, to provide services in connection with various financing transactions and programs, to be received no later than May 10, 2024, by 2:00 PM EST.

IDIQ MULTIPLE AWARD TASK ORDER CONTRACTS (MATOC) FOR DESIGN BUILD SERVICES ON AN AS-NEEDED BASIS



Project Description:

The Maryland National Capital Park and Planning Commission (M-NCPPC or Commission) is soliciting proposals from highly-qualified Design-Build firms to provide design and construction related services on an IDIQ basis.

Release Project Date:

April 2, 2024

Pre-Proposal Meeting (Non-Mandatory):

April 25, 2024, 10:00am

A virtual Pre-Proposal Conference will be held Thursday, April 25, 2024 @10:00 A.M. via Microsoft TEAMS.

All interested offerors must RSVP (Emily.Mitchell@mncppc.org) to receive a link to the pre-proposal meeting before Tuesday, April 23, 2024 before 5:00 P.M.

Question Submission Deadline:

April 29, 2024, 3:00pm

Question Response Deadline:

May 3, 2024, 12:00pm

Proposal Submission Deadline:

May 10, 2024, 5:00pm

Contractor Selection Date:

July 12, 2024

Supply and Delivery of Various Athletic Field Materials



Project Description:

The Maryland-National Capital Park and Planning Commission (M-NCPPC or Commission) is soliciting bids for the supply and delivery of various athletic field materials.

Release Project Date:
April 19, 2024

Question Submission Deadline:
May 1, 2024, 4:00pm

Question Response Deadline:
May 13, 2024, 4:00pm

Proposal Submission Deadline:
May 20, 2024, 3:00pm

Contractor Selection Date:
June 28, 2024

B44-143 Supply and Delivery of Button-up Dress Shirts and T-Shirts



Release Project Date:
April 23, 2024

Question Submission Deadline:
May 7, 2024, 4:00pm

Question Response Deadline:
May 16, 2024, 4:00pm

Proposal Submission Deadline:
May 23, 2024, 3:00pm

Contractor Selection Date:
June 20, 2024

Project Description:

The Maryland-National Capital Park and Planning Commission (M-NCPPC or Commission) is soliciting bids for the supply and delivery of Button-up Dress Shirts and T-Shirts for Prince George's Department of Parks and Recreation.





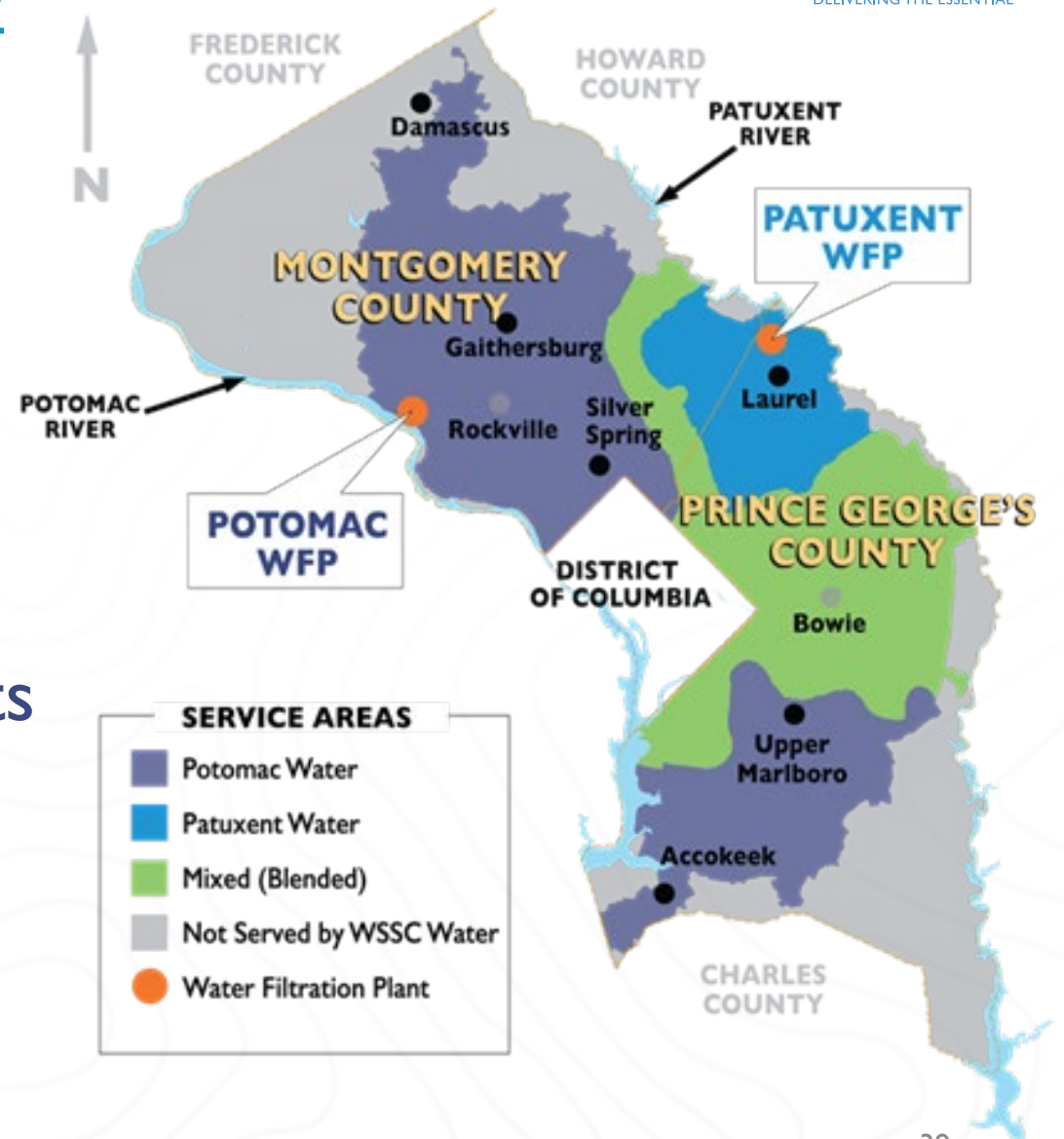
Maryland Black Chamber of Commerce and Montgomery County Procurement Open House

Curtis Pinder, Senior Procurement Specialist
Linda Mann, Senior Supplier Diversity Specialist

Tuesday, May 7, 2024

WSSC Water AT A GLANCE

- 105-years old: NEVER had a drinking water quality violation.
- 1,000 square mile service area in Prince George's and Montgomery Counties
- 475,000 accounts with 1.9M residents
- Largest water utility in Maryland



WSSC Water's Procurement Office

WSSC Water's Procurement Office is a team of procurement professionals who purchase goods and services in a transparent, fair and cost-effective manner. The team establishes positive business relationships with suppliers and drives equitable competition for qualified suppliers and contractors who compete for WSSC Water contracts.

Contact Information: procurement.support@wsscwater.com | 301-206-8866

What We Buy

The following list provides examples of the goods and services that Procurement purchases on behalf of WSSC Water departments in support of our clean water mission.

GOODS	SERVICES
Chemicals	Construction Services
Office Supplies	Water & Wastewater Asset Assessments
Pipes, Valves, and Fittings	Facility Maintenance and Rehab
IT Equipment	IT Consulting Services
Vehicles	A&E Consulting Services
Various Meters	CCTV and Inspection Services
Laboratory Supplies	Temporary Field Personnel
MRO Goods	Cleaning & Restoration

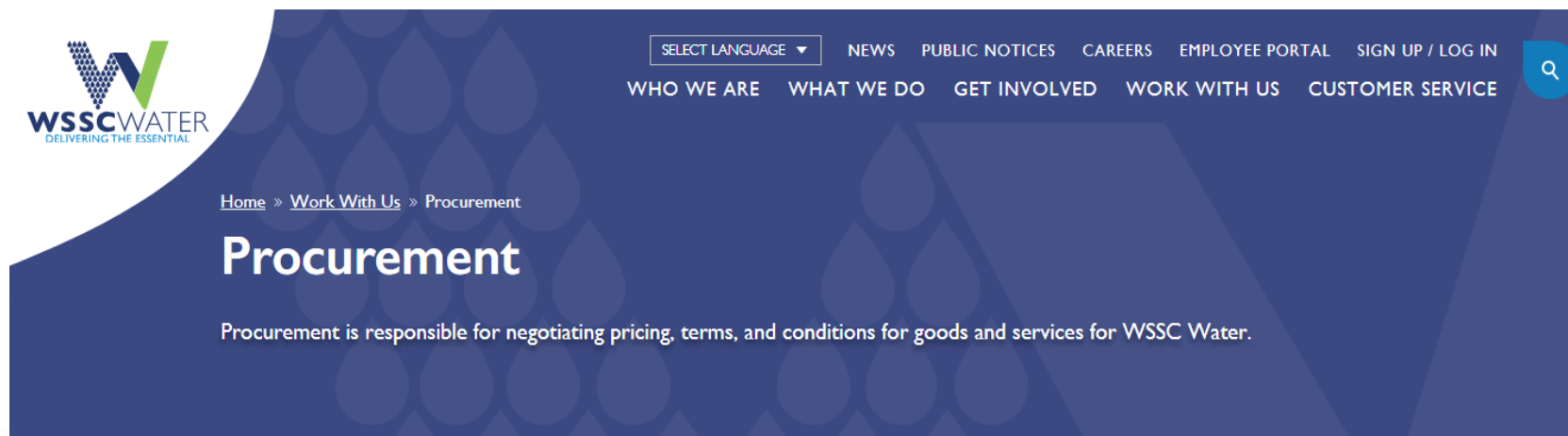
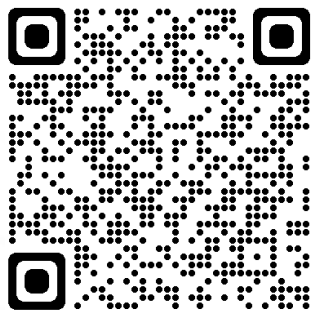
How We Buy

The dollar values below represent thresholds at which goods or services are procured via P-Cards, small purchases and solicitations.

Name	Threshold (\$)	Basis of Award	Examples
Micro/Purchase Card	<\$5,000	N/A	<ul style="list-style-type: none"> • Books • Training Materials
Small Purchases	\$5,001 - \$100,000	Lowest Price	<ul style="list-style-type: none"> • Small Tools & Equipment • Small Repair Services
Invitation for Bid (IFB)	>\$100,000	Lowest Price	<ul style="list-style-type: none"> • Water Main Replacement • Hauling Services
Multi-Step (IFB)	>\$100,000	Technical Acceptance followed by Lowest Price	<ul style="list-style-type: none"> • Polymer Chemical Testing
Request For Proposal (RFP)	>\$100,000	Most Advantageous	<ul style="list-style-type: none"> • Consulting Services • Electrical Upgrades

Procurement Website

Visit www.wsscwater.com/work-us/procurement for the Procurement website



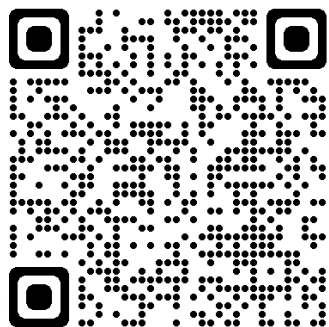
The screenshot shows the WSSC Water Procurement website. At the top left is the WSSC Water logo. To the right is a navigation menu with links: SELECT LANGUAGE, NEWS, PUBLIC NOTICES, CAREERS, EMPLOYEE PORTAL, SIGN UP / LOG IN, WHO WE ARE, WHAT WE DO, GET INVOLVED, WORK WITH US, and CUSTOMER SERVICE. Below the navigation is a breadcrumb trail: Home » Work With Us » Procurement. The main heading is 'Procurement' in large white text. Below the heading is a descriptive sentence: 'Procurement is responsible for negotiating pricing, terms, and conditions for goods and services for WSSC Water.'

Procurement

The Procurement Office operates within a centralized purchasing environment. The Procurement Office is responsible for overseeing the solicitation and award process for all categories of purchasing: goods, services, construction, professional services, and A/E design services. Procurement staff members are here to make sure the proper contract vehicles are in place for all purchasing needs, from the everyday office supply to the fast paced emergency response for water main breaks. Our goal in the Procurement Office is to meet and exceed the mission of providing all the necessary components to ensure our customers have access to safe and reliable water, life's most precious resource.

How to Find Contracting Opportunities

Visit <https://www.wsscwater.com/supplier> for solicitation opportunities*



***You must be registered in the Supplier Portal to be to see the full solicitation.**

WSSC Water Solicitations

Search

Solicitation # Title
 * Status Active Note: Title search is case insensitive
 Sort By: * Type All
 Go Clear Open in Excel

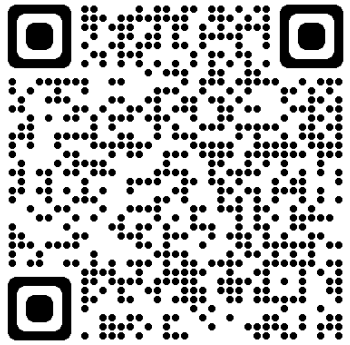
Note: Click on the solicitation # to view / download the solicitation

Solicitation #	Type	Status	Title	Open Date	Close Date
47883	Auction	Active	Felling Trailer and Accessories	12-Dec-2023	10-Jan-2024
47909,1	Auction	Active	Pump Maintenance, Repair, and Installation Services	19-Dec-2023	30-Jan-2024
47916,6	Auction	Active	Clopper Road Water Main Replacement Phase 1B	21-Dec-2023	04-Jan-2024
47947,2	Auction	Active	47947: Snack Vending Services	18-Dec-2023	04-Jan-2024
47951,1	RFQ	Active	RFP 47951: Banking Services	06-Dec-2023	12-Jan-2024
47963,1	RFQ	Active	Third-Party Administrator Customer Assistance Program (CAP) Leak Repair	05-Dec-2023	15-Jan-2024
47971	Auction	Active	Kubota Rugged Terrain Vehicles (RTV's)	13-Dec-2023	08-Jan-2024
47982	Auction	Active	Off-The-Lot New Vehicles, Through Class 7 26000 GVWR	21-Dec-2023	29-Jan-2024

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How to Register in the Supplier Portal

Visit <https://www.wsscwater.com/supplier> for the Supplier Portal



Become a registered WSSC Supplier

To be eligible to participate in WSSC Water solicitations vendors must be registered in our WSSC Supplier Portal. The Procurement Office uses the industry classifications (North America Industry Classification System – NAICS codes) to send notifications about upcoming solicitations. The WSSC Supplier Portal allows suppliers to keep their information up to date to ensure they are receiving all applicable solicitation notifications based on their NAICS codes.

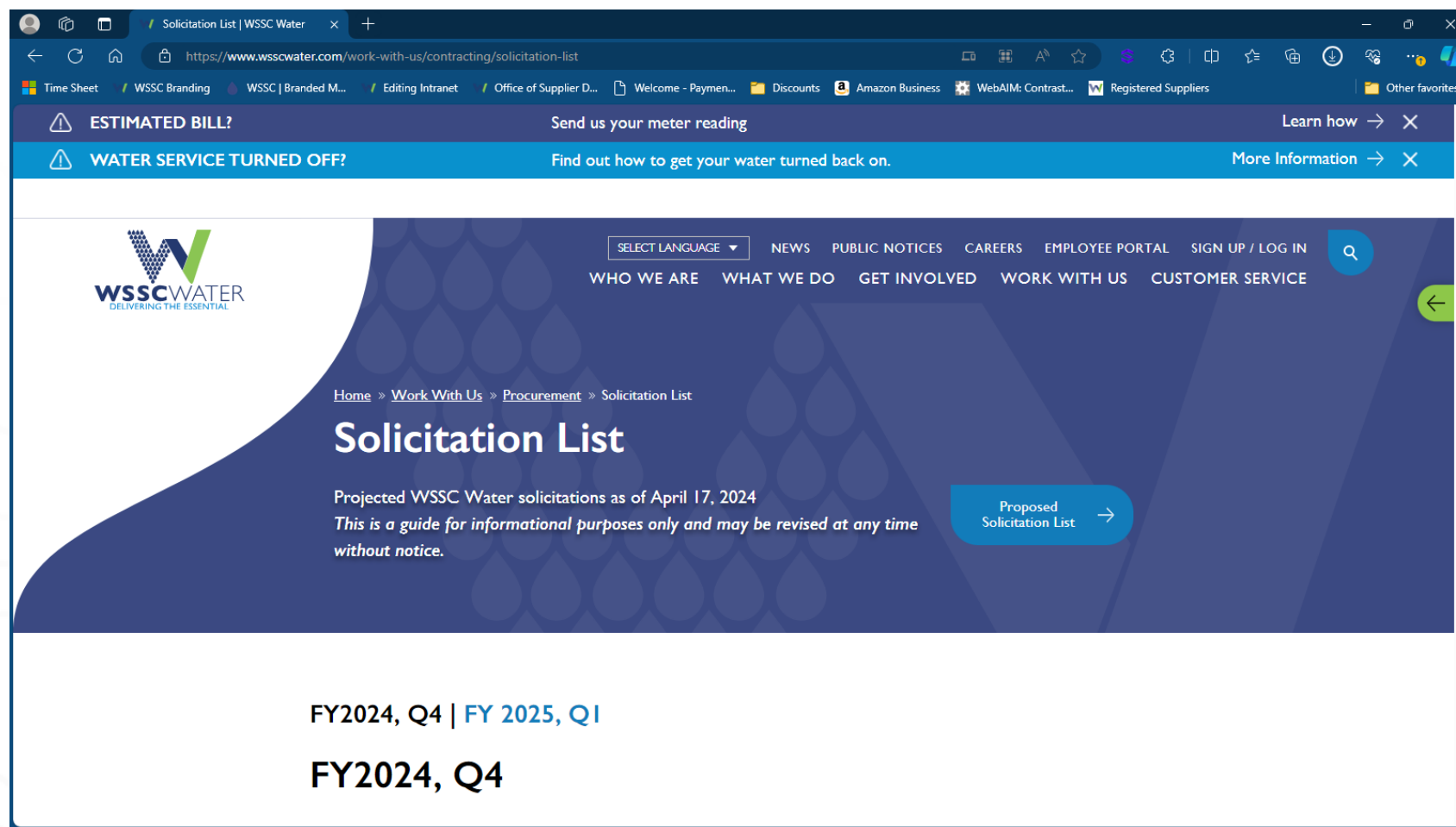
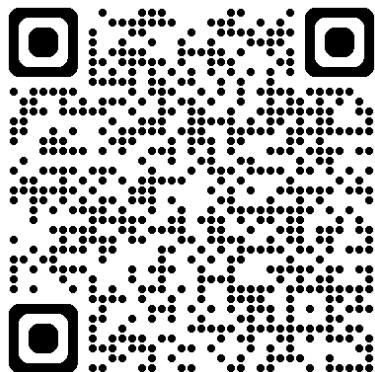
There is no cost to register in the WSSC Supplier Portal and receive notifications. For assistance registering use the [WSSC Supplier Training Manual](#) or visit our [Procurement FAQ](#) page.

Register in the WSSC Supplier Portal



Future Forecast

Visit <https://www.wsscwater.com/work-with-us/contracting/solicitation-list> for our future forecast



The screenshot shows a web browser window displaying the WSSC Water website. The browser's address bar shows the URL <https://www.wsscwater.com/work-with-us/contracting/solicitation-list>. The page features a dark blue header with the WSSC Water logo on the left and a navigation menu on the right. The navigation menu includes links for "SELECT LANGUAGE", "NEWS", "PUBLIC NOTICES", "CAREERS", "EMPLOYEE PORTAL", "SIGN UP / LOG IN", "WHO WE ARE", "WHAT WE DO", "GET INVOLVED", "WORK WITH US", and "CUSTOMER SERVICE". Below the header, the page title is "Solicitation List" with a breadcrumb trail: "Home > Work With Us > Procurement > Solicitation List". The main content area has a dark blue background with a water droplet pattern. It contains the text: "Projected WSSC Water solicitations as of April 17, 2024" and "This is a guide for informational purposes only and may be revised at any time without notice." A blue button labeled "Proposed Solicitation List" with a right-pointing arrow is positioned to the right of this text. At the bottom of the page, the text "FY2024, Q4 | FY 2025, Q1" and "FY2024, Q4" is displayed.

Office of Supplier Diversity & Inclusion (OSDI)

Office of Supplier Diversity & Inclusion (OSDI)

The Office of Supplier Diversity & Inclusion administers WSSC Water's Minority and Small Local Business Enterprise Programs. These programs continue to respond to the urgent need to eliminate barriers to succeed in public contracting and aligns with our focus on prioritizing Diversity, Equity, Inclusion and Environmental Justice.

Contact Information: supplierdiversity@wsscwater.com | 301-206-8800

Supplier Diversity & Inclusion Programs

- **Minority Business Enterprise (MBE) Program**
 - MBE Program began in 1978
 - Race & Gender Conscious Program, includes Minority- and Women-Owned Businesses
- **Small Local Business Enterprise (SLBE) Program**
 - SLBE Program began in 2001
 - Race & Gender-Neutral Program for businesses with a Principal Place of Business in Montgomery and Prince George's Counties

List of Certified MBE/SLBE Firms

WSSC Water does not certify MBE firms. We recognize certified MBE firms from the five agencies below:



Small Local Business Enterprise (SLBE) Program

The SLBE Program is a race- and gender-neutral program administered by the Office of Supplier Diversity & Inclusion (OSDI). The goal is to encourage significant participation in WSSC Water's contracting opportunities and promote the sustainable economic growth of small firms primarily located in Montgomery and Prince George's Counties, the Commission's bi-county territory.

SLBE Program Eligibility

Visit www.wsscwater.com/smallandminoritybusiness for more information

- Principal place of business or a Significant Employee Presence (25%) in Montgomery County or Prince George's County
- Independently-owned and operated for-profit business that is not a subsidiary of another business; is not dominant in its field of operation; is performing a commercially useful function
- Established for at least one (1) year or the principals of the business must have at least three (3) years of relevant experience prior to forming or joining the business
- Business has not received more than \$2 million in WSSC Water contract payments as a prime contractor and direct subcontractor in open competition from WSSC Water in the year preceding the date of the application



Questions?

Montgomery County Public Schools

Montgomery County Public Schools

Maryland's Largest School District

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Division of Procurement

Montgomery County Public Schools

Demographics

Largest School System in the State of MD

14th largest in the United States

Number of Students: 160,554

211 Schools (136 ES, 40 MS, 25 HS, 5 Special Schools, 1 Alt Program, 2 ECC's, 1 Tech HS)

- ▶ Hispanic/Latino 34.6%
- ▶ White 24.4%
- ▶ Black/African American 21.8%
- ▶ Asian 13.9%
- ▶ Two or more races 5.1%
- ▶ American Indian/Alaskan Native 0.2%
- ▶ Native Hawaiian or other Pacific Islander 0.1%

Montgomery County Public Schools

- ▶ Montgomery County Public Schools (MCPS) is dedicated to ensuring that high quality goods and services are purchased in a timely manner at a reasonable cost from dependable, qualified vendors.
- ▶ MCPS is looking for vendors who can provide those goods and/or services through a competitive process that best serves all students across the district.
- ▶ MCPS purchases all things from A-Z. A list of some of the commodities and the buyers who assist in sourcing them can be found [here](#).
- ▶ Most requests to obtain services come to the division of procurement from our central office departments. Established policies and procedures such as our spending thresholds drive the procurement vehicle we use. At this time, if a potential contract is estimated to exceed \$25,000 per year, the department will request procurement to issue a request for proposal or invitation to bid.

Montgomery County Public Schools

- ▶ To ensure that you receive notifications of our solicitations, please register as a vendor with eMaryland Marketplace Advantage (EMMA) at <https://procurement.maryland.gov/business-community/>. MCPS posts notices of solicitations on EMMA. Submissions are not accepted through EMMA. Directions of how to submit a solicitation are within the RFP documentation.
- ▶ Additionally, you can refer to the open solicitations and awarded contracts web pages to view open solicitations and current and expiring contracts at the two links below. These links are on the MCPS webpage, search Procurement and on the left tool bar there are direct links to the webpages.
<http://procurement.montgomeryschoolsmd.org/home/Bids>
<http://procurement.montgomeryschoolsmd.org/home/awards/>
- ▶ You may also view our [event calendar](#) for a quick glance of our open solicitations and their close date.
- ▶ The MCPS [General Contracting Articles](#), which are the terms and conditions for all contracts, can be reviewed as well on the procurement webpage.

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Current open solicitations:

Contract Type	Bid/RFP Number	Solicitation Title	Due Date & Time
Bid	7118.11	<u>Heavy Equipment, Tractor and Mower Parts</u>	05/29/2024, 02:00 PM
Bid	9774.1	<u>Generator and Electrical Equipment Replacement at Northwest HS</u>	05/24/2024, 02:00 PM
Bid	7921.2	<u>Eureka Math Manipulatives</u>	05/23/2024, 02:00 PM

Contact us

45 West Gude Drive, Suite 3100, Rockville, MD 20850

phone: 240-740-7600 (Hotline) or the procurement drop box at procurement@mcpsmd.org



Questions?

Upcoming Procurement Events

- May 14: Procurement Series: How to do Business with Montgomery County
 - *co-hosted by the Maryland Black Chamber of Commerce*
- May 15: Online Open House
- May 15: Prevailing Wage Law Webinar
- May 21: Procurement Series: MDOT Certification Training
 - *co-hosted by the Maryland Black Chamber of Commerce*

Visit our website for event information www.montgomerycountymd.gov/pro