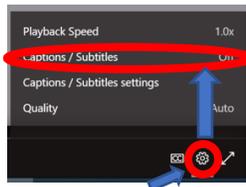
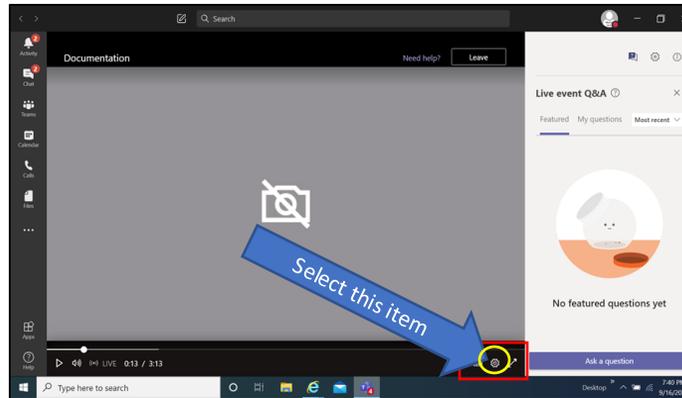


FY26 Food Aggregation Grant Information Session February 12, 2026

How you can view
the multi-lingual
closed captions:



When you select it a menu appears,
choose **captions / subtitles**



You then select
the language of choice



It will then display the language chosen

Disclaimer

The translations provided in this application use what is referred to as mechanical translation technology. Although this method of translation is very effective and provides a high rate of accuracy it is NOT 100% word for word accurate. Things that may affect it are the quality of the microphone used and potentially a person speaking that may have an accent.

Information Session Agenda

1. OFSR and FY26 Food Aggregation Program Background
2. Provide an overview of the program details
3. Walk through the eCivis (Euna) application platform
4. Open for participant questions (put your questions in the Q&A box during the presentation). Any questions we cannot answer during the Information Session will be addressed and posted on the platform.

This meeting will be recorded and posted for future viewing on the Grant Program page. The slide deck will also be posted in the same location for your reference.

Grant Program Page (Stage One):

https://gn.ecivis.com/GO/gn_redir/T/1dvy14wqkh3o6

Where to access in progress applications: <https://portal.ecivis.com/#/login>

Outgoing Grants



Montgomery County Office of
Grants Management

Office of Food Systems Resilience

- OFSR was created based on the recommendation of the Montgomery County COVID-19 Food Security Task Force and established by the County Council in July 2022 under [Bill 20-22](#).
- The mission of the OFSR is to develop and implement interagency budgetary, regulatory, and operational strategies to build a more equitable, efficient, resilient, and sustainable food system in Montgomery County.

Outgoing Grants



Montgomery County Office of
Grants Management

OFSR Values & Priorities

OFSR Core Values: Equity, Systems-based, Innovation, and Data-driven

Strategic Priorities

- Build racial equity and social justice in the local food system.
- Expand local food production (including commercial farms, urban agriculture, community production).
- Strengthen processing and distribution infrastructure.
- Guide strategic investment in food security.
- Coordinate capacity for future crises (plans, mechanisms).
- Establish food system strategies for climate change adaptation and mitigation.
- Increase economic opportunities in food systems.

Outgoing Grants



Montgomery County Office of
Grants Management



Current Landscape

Challenges & Opportunities

- **Demand for local food with associated resources:**
 - State institution mandate, Farm to School funds, Federal LFPA commitment, County Farm to Foodbank and food security programs
 - Extensive investment in individual cold storage projects regionally
- **Demonstrated need for aggregation capacity:** Feasibility studies in Frederick & Prince George's County, District of Columbia
- **Limited resources for high-cost projects:**
 - High-cost projects with long road to ROI
 - Insufficient current market demand/incentives to attract regional actors with in-demand experience and expertise
- **Wide-ranging needs with competing/non-coordinated priorities:** farms, food assistance providers, food recovery organizations, for-profit entities, philanthropists

BUILDING A MORE RESILIENT LOCAL FOOD SUPPLY CHAIN



Increase local food production capacity

Grant investments in food production infrastructure for Farm to Food Bank partners has enabled greater volume of tablecrop production in Montgomery County.

Farm to Foodbank Collaborative Funding Agreements & Cold Storage Infrastructure Grants, MCPS REACH Hub, Gardening Grants

Grow market demand

Reliable purchases and committed sales market for local producers in advance of the growing season incentivizes and enables operationalizing increased production.

Food as Medicine, F2FB, Community FarmShare, CFA, School Based Food Assistance, Maryland Market Money



Strengthen Connective Infrastructure

A coordinated, interconnected distribution network connects food producers with institutions and other larger scale buyers.

Aggregation/Resilient Food System Infrastructure, Cold Storage Grants, Food Recovery Coordination

Food Aggregation Grant Background

County Feasibility Studies and Planning Processes: Need for Aggregation Facility Identified

- Food Hub Study in 2016, supported by MCEDC and MoCo Food Council recommends food aggregation/distribution facility to support County farmers
- Climate Action Plan—lower transmissions, carbon footprint associated with local food consumption, recommends investment in agricultural community to increase local food access and sustainable production
- High Road Economic Inclusion Plan—investments, infrastructure needed to stimulate nascent agricultural/food production sector

MARBIDCO Grant

- Certified Local Farm and Fish Enterprise Food Aggregation Grant Program launched 2024
- \$300,000 grant awarded to OFSR, funds may be used for facility construction, processing and packing equipment, refrigerated vehicles, and other capital needs.

OFSR Focus on Resilience and Food System Priorities

- OFSR grantees incentivized to source food from County-based and Mid-Atlantic food producers
- Emergency planning recommendations highlight importance of self-sufficient, reliable local food supply
- Programs prioritize increased access to locally grown and produced foods
- Programs seek to increase economic opportunities in food systems
- \$250,000 in FY26 Approved Operating Budget to support Resilient Food Systems Infrastructure

Outgoing Grants



Montgomery County Office of
Grants Management



Key Program Details

Total Funding Available:	\$550,000 (Year One)
Award Range:	\$550,000 Maximum <i>Final award amounts may be lower than \$550,000</i>
Performance Period:	June 30, 2026 to June 30, 2030
Where to Apply:	https://gn.ecivis.com/GO/gn_redir/T/1dvy14wqkh3o6
Application Opening:	Tuesday, February 3, 2026 at 4:00 PM
Application Deadline:	Friday, February 20, 2026 at 11:59 PM

Program Goals

The goal of this funding is to increase market access for small, local farms and the availability of locally grown food to community members through the establishment and/or expansion of a local food aggregator in Montgomery County. Support from the County will be provided through a phased approach that is aimed at catalyzing initial investment while also supporting long-term sustainability.

- Target Populations: Montgomery County and regional food producers such as farms and value-added businesses, institutional food service providers, restaurants, and food retailers that face barriers related to selling and buying/sourcing food locally for service to Montgomery County residents.

Funding Priorities

Funding is available to address these goals through three interconnected offerings:

1. Construction costs: Funding for construction associated with retrofitting or building an aggregation and distribution facility in Montgomery County to fulfill the procurement needs of OFSR's grantees and partners, and enhance market access for farmers in the County and beyond;
2. Operational Costs: Funding for the establishment or expansion of operations in the County, including to support project startup costs, assess infrastructure needs, leverage project funding to attract additional investment, conduct farmer outreach and capacity building efforts, secure necessary technology to manage buyer and seller relationships, and other relevant project implementation costs; and
3. Guaranteed purchases of Montgomery County products by Montgomery County government

Outgoing Grants



Montgomery County Office of
Grants Management

Anticipated Funding Structure

Year One: \$550,000

Matching requirements: Minimum of 50% matching funds requirement (\$275,000), no more than 20% of the match can be in-kind (\$55,000).

Year Two*: \$500,000 (40% grant funding, 60% County committed purchases)

Year Three*: \$300,000 (100% County committed purchases)

Year Four*: \$300,000 (100% County committed purchases)

**Funding is contingent upon appropriation of funding, compliance with reporting requirements from the previous year, and successful achievement of annual milestone objectives. Updated budgets and funding plans will be required annually.*

Outgoing Grants



Montgomery County Office of
Grants Management

Grant Program Eligibility (1 of 3)

1. The grantee must have the ability to aggregate, store, and distribute a variety of locally sourced food products to fulfill OFSR's guaranteed purchases and create more market opportunities for the County farmers.
2. The grantee must have prior experience contracting with and selling to at least 2 institutional buyers (e.g. K-12 schools, universities, hospitals, carceral sector)
 - a. Preference will be given to applicants with experience:
 - i. Maintaining sales relationships with the charitable food sector
 - ii. Sourcing from registered CLFF producers
 - iii. Maintaining sales relationships with institutional buyers in Maryland and/or the Mid-Atlantic region
3. The grantee must have active wholesale and institutional customer relationships;
 - a. Preference will be given to applicants with existing market channels in (a) Montgomery County, (b) Maryland, and (c) the Mid-Atlantic region.

Grant Program Eligibility (2 of 3)

4. The grantee must demonstrate at least \$1M in annual gross revenue from food sales within the past three years.
5. The grantee must demonstrate procurement capabilities including:
 - a. Existing procurement relationships with at least 10 small farms (farms with less than \$350K in annual revenues
 - i. Preference will be given to applicants with past experience
 1. Sourcing from both GAP and non-GAP certified farms (including MDA GAP, USDA GAP, and USDA Harmonized GAP)
 2. Sourcing from farms with no past wholesale markets experience
 - b. Capacity to onboard and regularly source from a minimum of 5 CLFF producers and 5 Montgomery County farmers and food businesses during the first two years and a total of 20 CLFF and/or Montgomery County farms during the total performance period
 - c. Experience sourcing a variety of culturally-specific food products

Grant Program Eligibility (3 of 3)

6. The grantee must demonstrate appropriate administrative capacity and experience, including:
 - a. Experience receiving and administering grant funds and meeting the associated reporting requirements
 - i. Preference will be given to applicants with experience administering funding from government agencies and collaborating with governmental entities on previous projects
 - ii. Preference will be given to applicants with experience in program evaluation and/or data collection from food system stakeholders, including farmers
7. The grantee must demonstrate relevant experience with infrastructure development including:
 - a. Building or retrofitting facilities and infrastructure for food aggregation and distribution;
 - b. Successfully maintaining and managing facilities and infrastructure for food aggregation and distribution; and
 - c. Experience raising diversified capital for development or retrofitting of food supply chain facilities.

Montgomery County Eligibility (1 of 2)

- The organization must be currently registered and in Good Standing with the Maryland State Department of Assessments and Taxation (SDAT);
- The organization's principal place of business must be located in Montgomery County; if a national or regional organization, it must have a location in Montgomery County through which it provides related services;
- All activities and expenditures under this grant program must be provided in Montgomery County and/or be exclusively for Montgomery County residents;
- All successful applications must clearly state the following and activities and expenditures funded through this grant program must:
 - Be provided free of charge (this includes a prohibition on requesting donations and use of County resources for fundraising);
 - Not be provided in promotion of a particular religion, political party, etc. or with a requirement of service or program attendance; and
 - Be open and available to all Montgomery County residents, regardless of race, color, religious creed, ancestry, national origin, age, sex, marital status, disability, sexual orientation, gender identity, family responsibility, genetic status, presence of children, or source of income.

Outgoing Grants



Montgomery County Office of
Grants Management

Montgomery County Eligibility (2 of 2)

- Current Montgomery County contract or grant award winners must be current on all reporting obligations for other awards and those reports must reflect substantial progress towards the goals of their awards; and
- Proposed expenses must be for a new activity, expansion of existing activities, or a combination of both. Grant funding cannot be used for any purchase which has already been made; purchases or activities unnecessary to accomplish grant purposes as determined by Montgomery County; prior obligations of and/or fines; debts and penalties imposed on the grantee; lobbying expenses; alcoholic beverages; or supplanting (replacing) other funds.
- Grant funding cannot be used for:

- Gift Cards;

- Any purchase which has already been made;

- Purchases or activities unnecessary to accomplish grant purposes as determined by Montgomery County;

- Prior obligations of and/or fines;

- Debts and penalties imposed on the grantee;

- Lobbying expenses;

- Alcoholic beverages;

- Pet Food;

- Supplanting (replacing) other funds; and

- Providing services that wholly occur outside of Montgomery County.

Outgoing Grants



Montgomery County Office of
Grants Management

Submission Guidelines

- Submissions must come through the online application portal. Create an account and then apply through the FY26 Food Aggregation Grant Program page:
https://gn.ecivis.com/GO/gn_redir/T/1dvy14wqkh3o6
- All applications must be fully submitted online by **Friday, February 20, 2026 at 11:59 PM**
- Applicants requesting an Americans with Disabilities Act (ADA) accommodation should contact the Office of Grants Management to discuss alternative submission options.

Application Tasks

- **Applicant Information:** Organization contact info & supporting documents (data fields and uploads)
- **Stage One Questionnaire:** Project data and narrative questions directly related to Grant Program Eligibility Criteria
- **Applicant Background (OPTIONAL):** Organization size and leadership demographics (*data collected will **never** be seen by Review Committees or used for awarding*)

Full Task requirements and guidance on the [FY26 Food Aggregation Grant Program - Stage One Program Page](#)

Ethics Questions

- **Does your organization employ current employees or contractors of the Montgomery County Government?** This applies for employees that are paid by your organization but are also paid by Montgomery County Government.
- **Does your organization's Board of Directors include current employees or contractors of the Montgomery County Government?** This applies to volunteer board of director positions.
- **If you answered "yes" to either question, please describe the employee(s) role and function as it applies to your organization.** Answering "yes" to either question does not exclude your organization from being eligible to apply.
- Montgomery College, Montgomery County Public Schools, and WorkSource Montgomery do not count as Montgomery County Government employees for the purpose of this Grant Program.

If you are unsure if a position applies, please contact the Office of Grants Management.

Outgoing Grants



Montgomery County Office of
Grants Management

Other **REQUIRED** Preparations

- **Register and create a profile on the online application platform** for each team member who will be working on your application.
- **Verify that your organization is registered with the Maryland State Department of Assessment and Taxation (SDAT).** Click [here](#) to go to the SDAT Business Express site to confirm. Even if your organization is registered in another jurisdiction, you must be registered with SDAT for Montgomery County to finalize an award with your organization.
- **If your organization is not in Good Standing with SDAT, take the necessary steps to get back into Good Standing.** SDAT will advise what steps are required. Montgomery County cannot finalize an award with you or organization if you are not in Good Standing. Your application for a grant could be disqualified if you are not in Good Standing.
- **Register with the Montgomery County Central Vendor Registration System (CVRS)** by clicking [here](#). If you or your organization receives an award from the County, you will need to be registered with CVRS to receive payments.
- **Ensure your organization has a “Current” standing** with the [Maryland Secretary of State’s OneStop Charity Database](#)

Outgoing Grants



Montgomery County Office of
Grants Management

Review Process – Stage One

- 1. OGM Administrative (Admin) Review** - OGM will assess all applications for Montgomery County Eligibility Conditions listed above as well as confirm that the applications submitted are complete and meet minimum standards. If minor errors are found in an application, OGM will give applicants a brief window (usually two business days) to resolve the issue. Applicants generally will not be given the opportunity to resolve any issues with Montgomery County Eligibility Conditions or major issues with their applications. Organizations and applications that do not meet these requirements will be disqualified while those that do will move on to the next stage.
- 2. Programmatic Eligibility Review** – OFSR will also conduct a second review assessing whether applicants and their proposals Grant Program Eligibility Requirements cited above to ensure all submitted applications are within the intended scope of this Grant Program. Organizations and applications that do not meet these all of these requirements will be disqualified

Scoring – Stage One

Stage One applications will be evaluated based on their ability to meet the Grant Program Eligibility Requirements on slide 8-10.

Tentative Timeline for Stage Two

- **Estimated Launch date:** Friday, March 20th, 2026
- **Estimated Deadline for Stage Two Applications:** Friday, April 17th, 2026

Award Notification

- Invitations to Stage Two are expected to be released via email roughly one month after the Stage One application deadline.
- One award offer will be extended to the successful grantee roughly one month after the Stage Two application deadline.
- For the awardee, the Grant Agreement will contain the total amount awarded and funding restrictions; programmatic, administrative, and policy requirements; reporting requirements; and payment terms.
- Stage Two applications and reporting requirements will be included in the Stage Two NOFO.

General Recommendations

- **Read the guidelines and instructions in the NOFO and follow them.**
- Develop, coordinate, and finalize your application offline and then upload all materials into the application.
- Uploads in PDF format are preferred (except the Program Budget, MS Excel please) but other formats are also welcome.
- **The application platform cannot read Mac formatted documents** (i.e., Pages, Numbers, and Key Note), so these should be submitted as PDFs or converted to MS Office formats.

Euna (eCivis) Transition Action Items



1. **Log into the Euna (eCivis) Portal to create an application profile**
<https://portal.ecivis.com/#/login>
2. **Download and review the Euna (eCivis) applicant user guides**
 1. [Logging into Your eCivis Portal Account](#)
 2. [Reviewing and Submitting your application](#)
 3. [Transfer Application Ownership](#)

Step 1: Open <https://portal.ecivis.com/#/login> and click on the green “Create an Account” button.

Welcome to the Portal


eCivis
A Euna Solutions Brand

This service provided by eCivis makes it possible for interested parties to save, collaborate, and apply for solicitations. Login, or create a free account to start.

Login

Password
(Minimum 8 chars, alphanumeric with symbol(s))

Portal Login

Grants Network® Login

Forgot Password?

Don't have an account?

Create an account

eCivis Grants Network user?
Use your existing login above and the Grants Network® Login button.

Outgoing Grants



Montgomery County Office of
Grants Management

Step 5: Type in your Login, Password, and then click on the blue “Portal Login” button to begin building your profile.

Welcome to the Portal



This service provided by **eCivis** makes it possible for interested parties to save, collaborate, and apply for solicitations. Login, or create a free account to start.

Login

Password
(Minimum 8 chars, alphanumeric with symbol(s))

Portal Login

Grants Network® Login

[Forgot Password?](#)

[Don't have an account?](#)

[Create an account](#)

eCivis Grants Network user?
Use your existing login above and the Grants Network® Login button.

Outgoing Grants



Montgomery County Office of
Grants Management



Montgomery County MD

FY26 School-Based Food Assistance Grant Program

Apply

[Overview](#) | [Eligibility](#) | [Financial](#) | [Contact](#) | [Files](#)

ID:	N/A
Title:	FY26 School-Based Food Assistance Grant Program
Application Start Date:	06/17/2025
Application End Date:	07/14/2025
CFDA/ALN:	N/A
Reference URL:	

Summary:

Program Summary: The Office of Food Systems Resilience (OFSR), in partnership with the Office of Grants Management (OGM), is soliciting grant applications for the County's FY 2026 School-Based Food Assistance (SBFA) Program from 501(c)(3) designated food assistance provider organizations that are currently providing school-based food assistance services at Montgomery County Public Schools (MCPS) sites. \$2,303,775 in total grant funding is available to support programs co-located at an MCPS school site that increase food security for students and their families.

Key Program Dates:

- **Program Opens for Applications:** Monday, June 16, 2025
- **MS Teams Live Grant Information Session:** Wednesday, June 18th, 2025, at 1:00 PM
- **Submission Deadline:** Monday, July 14, 2025, at 11:59 PM

To apply for a competitive grant program, go to the Grant Program Page and click the grey "✓ Apply" button.

Tip: Do this while already logged in.

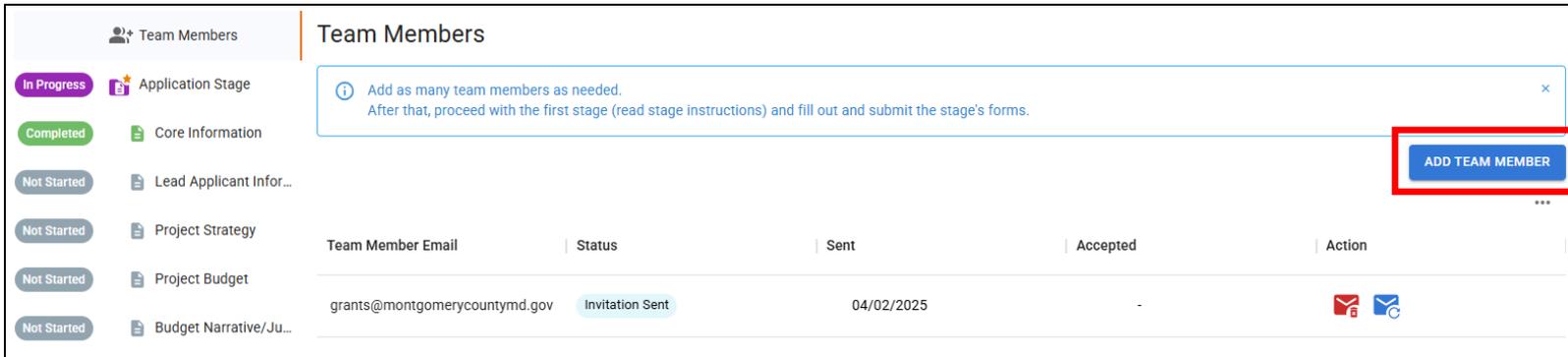
Grant Program Page:
https://gn.ecivis.com/GO/gn_redir/T/1dvy14wqkh3o6

Outgoing Grants



Montgomery County Office of
Grants Management

To add a Team Member to your application, click the blue “ADD TEAM MEMBER” button



Team Members

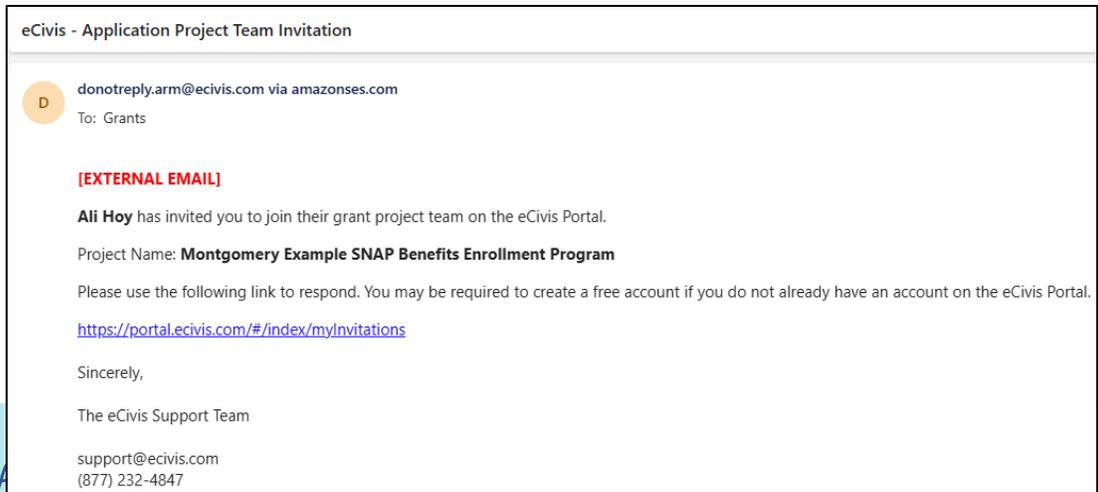
ADD TEAM MEMBER

Team Member Email	Status	Sent	Accepted	Action
grants@montgomerycountymd.gov	Invitation Sent	04/02/2025	-	 

Collaborator Email

Receipt: The invited Team Member will receive an email invitation. When they log in, they will see the application under “My Invitations”

Outgoing Grants



eCivis - Application Project Team Invitation

donotreply.arm@ecivis.com via amazonses.com
To: Grants

[EXTERNAL EMAIL]

Ali Hoy has invited you to join their grant project team on the eCivis Portal.

Project Name: **Montgomery Example SNAP Benefits Enrollment Program**

Please use the following link to respond. You may be required to create a free account if you do not already have an account on the eCivis Portal.

<https://portal.ecivis.com/#/index/myInvitations>

Sincerely,

The eCivis Support Team

support@ecivis.com
(877) 232-4847



Support Links & Contact Info

Euna Grants (eCivis) Support: support@ecivis.com

- Can assist with account issues or technical issues in the grant application
- Their response time can take up to 24 hours (morning requests are often answered same day)
- User Guides for download
 1. [Logging into Your eCivis Portal Account](#)
 2. [Reviewing and Submitting your application](#)
 3. [Transfer Application Ownership](#)
 4. [Guide for Applicants](#)

OGM Support: grants@montgomerycountymd.gov

OFSR Support: Catherine.Nardi@montgomerycountymd.gov

Outgoing Grants



Montgomery County Office of
Grants Management

Further Questions?



Montgomery County Office of **Grants Management**

Gregory Weissman
Outgoing Grants Program Manager
Office of Grants Management
grants@montgomerycountymd.gov

OGM Website

<https://montgomerycountymd.gov/ogm/>

OGM online grants application platform

<https://portal.ecivis.com/#/login>

